ToolGPA

NOVEMBER 2026

AeroLeads

The Insider's Guide

B2B contact search sold as one-time credit packs



Every plan, grade, refund rule and rival among lead and email finders, read from AeroLeads's own pages.

Made by AeroLeads · checked Nov 13, 2026 · toolgpa.com

2.6
GPA



Contents

01 Welcome
What it is, who it suits, its grades and the ten things to know first

02 What it costs
Every plan, the free plan, ways to pay less and how prices have moved

03 What it does
Its main features, where it runs, what it works with and who makes it

04 Where it stands
Its grades against its category, and whether to keep it or make your own

05 The alternatives
The tools it is most often weighed against, side by side

06 Quick answers
The questions people ask about it, each answered in a line or two

07 About ToolGPA
Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from AeroLeads's own pages, its app-store listings and our grades. Every fact in it is on AeroLeads's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

2.6

GPA, above 55 of the 72 other lead and email finders we grade

AeroLeads is a B2B contact database for sales teams, recruiters and marketers who need business emails, phone numbers and company details. It is sold as one-time credit packs rather than a subscription, and the same credits work in the web app, a LinkedIn Chrome extension and connected AI assistants such as Claude and ChatGPT.

> "
>
> **You install the extension and connect your CRM.**
>
> From our grade for ease of use

To get you started, here are **9 things to know about AeroLeads**, taken from its own pages and our grades.

1 **Best for buying B2B contacts in one-off credit packs**

AeroLeads sells B2B emails and phone numbers in one-time credit packs, with a web app and LinkedIn extension.

2 **What it costs**

Paid plans start at $49 one-time for 2,000 credits.

3 **You can try it first**

10 free credits on signup, no credit card required

4 **It runs on Web**

Web, with a browser extension too.

5 B2B contact search

Searches a database the site puts at over 650 million profiles by role, company and location, and shows which contacts have an email or phone before you save them.

6 Credit-based pricing

A saved contact costs 1 credit and a contact with a phone number costs 6 in total. Packs are one-time payments with no auto-renewal.

7 LinkedIn Chrome extension

A browser extension finds contact details while you browse LinkedIn profiles, using the same credit balance as the web app.

8 A 2.6 GPA, above 55 of 72

That is against the other lead and email finders we grade, on value, the free plan, features, ease of use and platforms.

9 Keep it

To replace AeroLeads you would be making a library of papers and sources to search. That is not a weekend's work, with an AI app builder or without one.

AeroLeads at a glance

PRICING
Free trial, from $49 one-time for 2,000 credits

FREE PLAN
No

FREE TRIAL
10 free credits on signup, no credit card required

RUNS ON
Web, Browser extension

MADE BY
AeroLeads

CATEGORY
Lead & Email Finders

OUR GRADE
2.6 GPA, good

The report card

Best for buying B2B contacts in one-off credit packs

AeroLeads sells B2B emails and phone numbers in one-time credit packs, with a web app and LinkedIn extension. $49 buys 2,000 credits, but a phone number costs 5 extra credits and credits expire after 12 months.

TOOLGPA REPORT CARD — **AeroLeads** — Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	A	$49 one-time for 2,000 credits, under a year of the lead-finders middle ($49 a month). A phone number takes 6 credits, so the pack covers fewer contacts.
Free plan and trial	C	10 free credits on signup, no card needed. No free plan.
Features	C	Contact search, LinkedIn extension, enrichment, credit pricing and CRM connections. But packs top out at 20,000 credits and bigger volumes go through sales.
Ease of use	C	No store rating on record. You install the extension and connect your CRM.
Platforms and integrations	B	Web and a Chrome extension, with Claude, ChatGPT, HubSpot, Salesforce, Pipedrive and Zoho CRM.

Grade point average — Good, out of 4.0 **2.6**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who AeroLeads is for

- ✓ Fits if you want to pay once for a small batch of contacts
- ✓ Works for recruiters who work from LinkedIn in Chrome

Who it is not for

- ✗ Tight if you stay free: only 10 credits on signup
- ✗ Watch out: credits expire 12 months after your latest purchase
- ✗ Watch out: unused credits are refundable only within 7 days of buying
- ✗ Watch out: phone numbers cost 5 extra credits each

Good to know

Good for

- ✓ Buyers who want to pay once for a block of contacts instead of subscribing
- ✓ Small teams building a one-off prospect list
- ✓ Nonprofits, which the vendor says can use it for free

Worth knowing

- ⓘ Credits expire 12 months after your latest purchase, and unused credits are refundable only within 7 days of buying a pack.
- ⓘ Phone numbers cost 5 extra credits each, so a pack covers far fewer contacts when phones are included.
- ⓘ Packs top out at 20,000 credits; larger volumes or custom datasets go through sales.
- ⓘ Payment is through Razorpay or PayPal, in US dollars.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

$49 one-time

To start

AeroLeads is a paid product with a free trial, starting at $49 one-time for 2,000 credits.

TAKE OFF

$49

one-time, for 2,000 credits

2.45 cents per contact. Each saved contact uses 1 credit, plus 5 more if it includes a phone number.

CLIMB

$149

one-time, for 8,000 credits

1.86 cents per contact; the page marks it as a 24% saving against the smallest pack.

CRUISE

$299

one-time, for 20,000 credits

1.50 cents per contact; the page marks it as a 39% saving against the smallest pack.

Trying it first

10 free credits on signup, no credit card required

Read from aeroleads.com on Nov 13, 2026.

Ways to pay less

STARTUPS

25% off credit packs for early-stage startups

Early-stage startups can apply for 25% off credit packs. AeroLeads checks the application and replies by email with the discounted price.

Stated on aeroleads.com

NONPROFIT

Free accounts for registered nonprofits

Registered nonprofits, charities and NGOs can apply for a free account with credits sized to their need, after AeroLeads checks their registration.

Stated on aeroleads.com

What it does

Its main features, where it runs, what it works with and who makes it

2

Places it runs: Web and Browser extension

B2B contact search sold as one-time credit packs. Here is what it does, as its own site describes it, and what it covers: public API, AI features, research.

> **Contact search, LinkedIn extension, enrichment, credit pricing and CRM connections.**

From our grade for features

B2B contact search

Searches a database the site puts at over 650 million profiles by role, company and location, and shows which contacts have an email or phone before you save them.

Credit-based pricing

A saved contact costs 1 credit and a contact with a phone number costs 6 in total. Packs are one-time payments with no auto-renewal.

LinkedIn Chrome extension

A browser extension finds contact details while you browse LinkedIn profiles, using the same credit balance as the web app.

Data enrichment

Adds emails and phone numbers to a CSV file or a list of LinkedIn URLs.

AI assistant connection

Claude, ChatGPT and Cursor can connect to AeroLeads and spend the same credits, and the page says the assistant shows the price before saving anyone.

CRM and API connections

Integration pages list HubSpot, Salesforce, Pipedrive, Zoho CRM, Freshsales and Mailchimp, and there is an API for use in your own systems.

Where it runs

- Web
- Browser extension

What it works with

- Claude
- ChatGPT
- HubSpot
- Salesforce
- Pipedrive
- Zoho CRM
- Freshsales
- Mailchimp

AeroLeads is made by AeroLeads.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

55/72

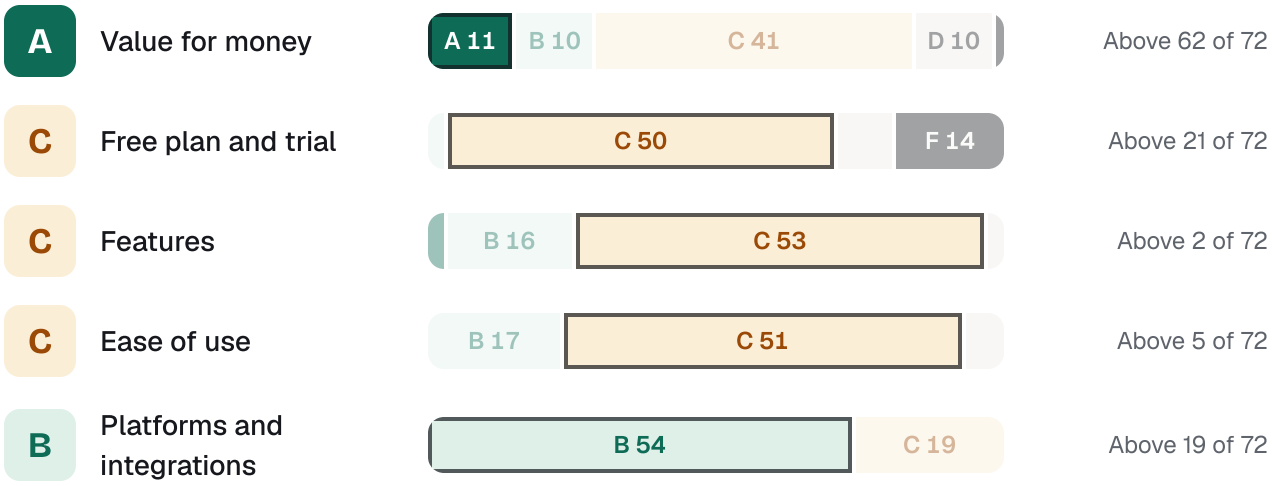
Other lead and email finders it is graded above

AeroLeads's GPA of 2.6 is higher than 55 of the 72 other lead and email finders we grade, and level with 9.

It stands best on value for money (A, above 62 of 72) and worst on features (C, above 2).

Each grade against the category

Every bar is all 73 lead and email finders we grade, cut by the letter each got. AeroLeads's own letter is outlined.



Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace AeroLeads you would be making a library of papers and sources to search. That is not a weekend's work, with an AI app builder or without one.

It is one of the better ones too: its GPA of 2.6 is higher than 55 of the 72 other lead and email finders we grade. It costs $49, paid once.

What you could not

- A library of papers and sources to search.
- It plugs into other products, Claude, ChatGPT and HubSpot among them, and has an API.
- AI features, unless you pay a model provider for each request yourself.

What this rests on. AeroLeads's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Apollo.io, Lusha, RocketReach, Seamless.AI and SignalHire

The 5 tools AeroLeads is most often weighed against, with where each one differs from it.

2.4 GPA

Apollo.io

Free plan · from $49/mo

B2B contact database with built-in email sequences and a dialer.

- Apollo.io has a free plan. AeroLeads does not, though it has a free trial.
- AeroLeads also covers research.
- Apollo.io also covers web clipper, sales pipeline and email campaigns.

AeroLeads and Apollo.io compared in full

2.4 GPA

Lusha

Free plan · from $37.45/mo

B2B contact data for verified emails and direct phone numbers.

- Lusha has a free plan. AeroLeads does not, though it has a free trial.
- AeroLeads also covers research.
- Lusha also covers web clipper and email campaigns.

AeroLeads and Lusha compared in full



2.6
GPA

RocketReach

Free plan · from $399/yr

Contact database for finding work emails and phone numbers.

- RocketReach has a free plan. AeroLeads does not, though it has a free trial.
- AeroLeads also covers research.
- RocketReach also covers web clipper and email campaigns.

AeroLeads and RocketReach compared in full



2.4
GPA

Seamless.AI

Free trial

B2B contact search with AI writing, emailing and a dialer.

- AeroLeads also covers research.
- Seamless.AI also covers web clipper and email campaigns.

AeroLeads and Seamless.AI compared in full

SH

2.4
GPA

SignalHire

Free plan · from $57/mo

Contact lookup for recruiters and sales, with unlimited seats.

- SignalHire has a free plan. AeroLeads does not, though it has a free trial.
- AeroLeads also covers research.
- SignalHire also covers email verification.

AeroLeads and SignalHire compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

13

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is AeroLeads free?

No, AeroLeads is a paid product, but you can try it first. 10 free credits on signup, no credit card required.

How much does AeroLeads cost?

AeroLeads lists 3 plans. Take Off: $49 one-time, for 2,000 credits.

What platforms does AeroLeads work on?

AeroLeads is available on Web. It also has a browser extension.

Does AeroLeads offer any discounts?

AeroLeads publicly lists the following: 25% off credit packs for early-stage startups; Free accounts for registered nonprofits.

Does AeroLeads have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. AeroLeads is listed for Web.

Does AeroLeads have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. AeroLeads is listed for Web.

Is AeroLeads open source?

AeroLeads is not described as open source on its own site, as read on Nov 13, 2026.

Does AeroLeads have an API?

Yes. AeroLeads offers a public API, according to its own site.

What does AeroLeads integrate with?

AeroLeads's listing names Claude, ChatGPT, HubSpot, Salesforce, Pipedrive, Zoho CRM, Freshsales and Mailchimp.

Who makes AeroLeads?

AeroLeads is made by a company of the same name.

What are the alternatives to AeroLeads?

The closest alternatives to AeroLeads in our directory are Apollo.io, Lusha, RocketReach, Seamless.AI and SignalHire.

How does AeroLeads compare with other lead and email finders?

AeroLeads's GPA of 2.6 is higher than 55 of the 72 other lead and email finders we grade, and level with 9.

Could I make my own version of AeroLeads?

To replace AeroLeads you would be making a library of papers and sources to search.

Where this guide comes from

The prices, plans, platforms and features were read from AeroLeads's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from AeroLeads's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by AeroLeads. Prices change, so check aeroleads.com before you buy.

aeroleads.com/pricing
aeroleads.com/startups
aeroleads.com/nonprofits

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

AeroLeads, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/aeroleads

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "AeroLeads: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/aeroleads
```

Know someone choosing between lead and email finders?

Send them this guide:
toolgpa.com/tools/aeroleads/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded lead and email finders after AeroLeads, each with an Insider's Guide of its own.

Lead & Email Finders Insider's Guide

Every one of the 73 lead and email finders we grade, compared

Clay Insider's Guide

Data enrichment tables that query 150+ data providers in one place

2.8 GPA

FullEnrich Insider's Guide

Email and phone finder that checks 20+ data providers in turn

2.8 GPA

GetProspect Insider's Guide

Email finder and B2B database with a LinkedIn extension

2.8 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what AeroLeads's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. AeroLeads is a trademark of its owner, and this guide is not made, paid for or approved by AeroLeads. Prices and plans change: check aeroleads.com before you buy.