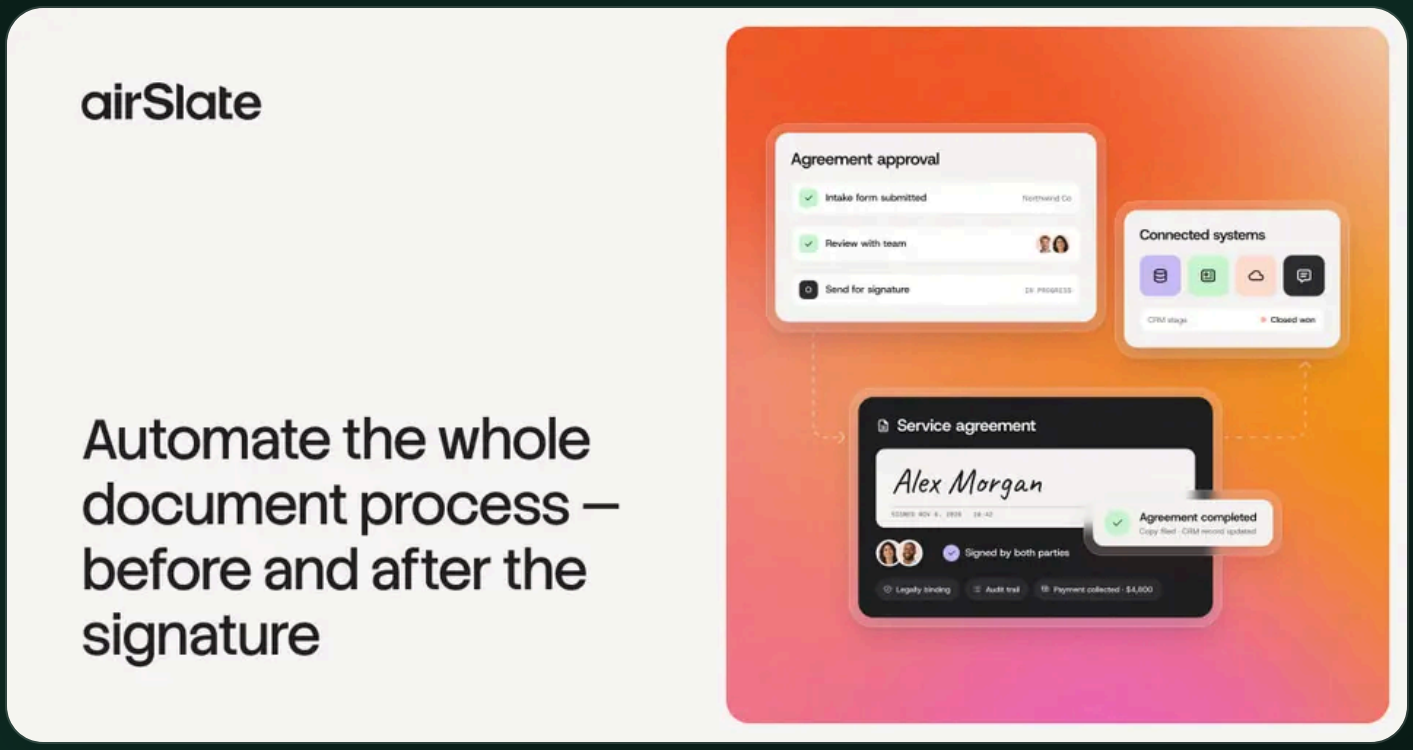
ToolGPA

NOVEMBER 2026

airSlate

The Insider's Guide

Document automation maker behind SignNow and altaFlow

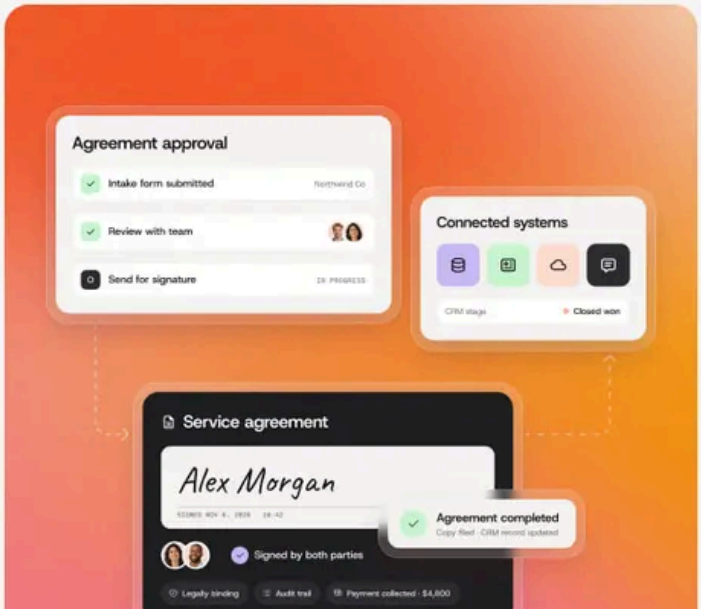


Every plan, grade, refund rule and rival among e-signature and proposal tools, read from airSlate's own pages.

Made by airSlate Inc. · checked Nov 13, 2026 · toolgpa.com

1.8
GPA

airSlate



Automate the whole document process — before and after the

Contents

01 Welcome
What it is, who it suits, its grades and the ten things to know first

02 What it costs
Every plan, the free plan, ways to pay less and how prices have moved

03 What it does
Its main features, where it runs, what it works with and who makes it

04 Where it stands
Its grades against its category, and whether to keep it or make your own

05 The alternatives
The tools it is most often weighed against, side by side

06 Quick answers
The questions people ask about it, each answered in a line or two

07 About ToolGPA
Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from airSlate's own pages, its app-store listings and our grades. Every fact in it is on airSlate's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

1.8

GPA, above 7 of the 78 other e-signature and proposal tools we grade

airSlate is a document software company whose products now split into SignNow for e-signatures and altaFlow, the renamed airSlate WorkFlow, for automating forms, document generation, approvals and signing. altaFlow is priced by the number of documents processed, with unlimited users, and its rates are given on request.

> "
>
> **Plain signing is a separate product, SignNow.**
>
> From our report card of airSlate

To get you started, here are **7 things to know about airSlate**, taken from its own pages and our grades.

1 **Best for document workflows with approvals and signatures**

airSlate, now sold as altaFlow, builds forms, generates documents and routes approvals with e-signature, priced by the document.

2 **It runs on Web**

Web.

3 Web forms and data intake

altaFlow collects information through web forms and file uploads, then feeds it into the document that is generated and signed.

4 Document generation

Contracts, quotes and sales orders are built from templates; DocX generation and multi-document packets are listed from the Advanced plan up.

5 Approval routing and e-signature

Documents go through approvals and signing in one workflow, with automated reminders, signing order and an audit trail.

6 A 1.8 GPA, above 7 of 78

That is against the other e-signature and proposal tools we grade, on value, the free plan, features, ease of use and platforms.

7 Keep it

To replace airSlate you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

airSlate at a glance

PRICING Paid	FREE PLAN No
FREE TRIAL None stated	RUNS ON Web
MADE BY airSlate Inc., since 2008	CATEGORY E-Signatures & Proposals
OUR GRADE 1.8 GPA, weak	

The report card

Best for document workflows with approvals and signatures

airSlate, now sold as altaFlow, builds forms, generates documents and routes approvals with e-signature, priced by the document. The pricing page shows only a start at $1.40 a document. Plain signing is a separate product, SignNow.

TOOLGPA REPORT CARD	airSlate	Graded Nov 13, 2026
SUBJECT	GRADE	COMMENT
Value for money	C	No monthly price is published. The Standard plan starts at $1.40 a document and the other plans are quoted to volume, so there is no figure to set against $20 a month.
Free plan and trial	F	No free plan or trial is listed on its pages or in the listing, so nothing is free.
Features	C	Forms, document generation, approval routing and e-signature. API access, SSO and a signed HIPAA BAA are Enterprise only.
Ease of use	C	No store rating on record, and you build the workflows yourself before it saves any time.
Platforms and integrations	B	Web with a long integration list including Salesforce, NetSuite, Dynamics 365, HubSpot and SharePoint. No desktop app is listed.
Grade point average		Weak, out of 4.0 **1.8**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who airSlate is for

- ✓ Fits if you send the same document through the same approvers every week
- ✓ Works for teams that want signing, forms and approvals in one workflow

Who it is not for

- ✕ Tight if you only need signatures, as plain signing is the separate SignNow product
- ✕ Watch out: only a per-document start price is shown, so a monthly bill cannot be worked out
- ✕ Pricey if you need Salesforce, NetSuite or Dynamics, which are an add-on on Standard and Advanced
- ✕ Skip it if you want API access or SSO, because both are Enterprise only

Good to know

Good for

- ✓ Operations teams automating a document process from form to signature
- ✓ Companies that want pricing to follow document volume, not seat count
- ✓ Teams that need documents written back to Salesforce, NetSuite or SharePoint

Worth knowing

- ⓘ airSlate.com publishes no price list; altaFlow shows only 'starting at $1.40 per document' on its Standard plan, so no monthly price can be given.
- ⓘ Advanced and Enterprise are priced to volume on request, and API access, SSO and a signed HIPAA BAA are Enterprise features.
- ⓘ CRM and premium integrations (Salesforce, NetSuite, Dynamics 365) are an add-on for Standard and Advanced.
- ⓘ Plain e-signing is the separate SignNow product; airSlate WorkFlow was renamed altaFlow.

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

airSlate's current pricing could not be confirmed from its own site.

> **No free plan or trial is listed on its pages or in the listing, so nothing is free.**

From our grade for free plan and trial

We could not confirm airSlate's current prices from its own site, so this guide lists no plans. airslate.com has them.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Document automation maker behind SignNow and altaFlow. Here is what it does, as its own site describes it, and what it covers: public API, workflow automation, no-code, documents, forms.

"

Forms, document generation, approval routing and e-signature.

From our grade for features

Web forms and data intake

altaFlow collects information through web forms and file uploads, then feeds it into the document that is generated and signed.

Document generation

Contracts, quotes and sales orders are built from templates; DocX generation and multi-document packets are listed from the Advanced plan up.

Approval routing and e-signature

Documents go through approvals and signing in one workflow, with automated reminders, signing order and an audit trail.

System updates

Results are written back to systems of record; Salesforce, NetSuite, Dynamics 365, HubSpot and Pipedrive connectors are shown on the site.

Usage-based pricing

Every altaFlow plan has unlimited users, and the price follows the volume of documents processed rather than headcount.

Separate SignNow product

Plain e-signing sits in SignNow, which is listed on its own in this directory and sold separately from altaFlow.

Where it runs

Web

What it works with

Salesforce
NetSuite
Microsoft Dynamics 365
HubSpot
Pipedrive
SharePoint
Google Sheets
UiPath

airSlate is made by airSlate Inc., and has been around since 2008.

Where it stands

Its grades against its category, and whether to keep it or make your own

7 /78

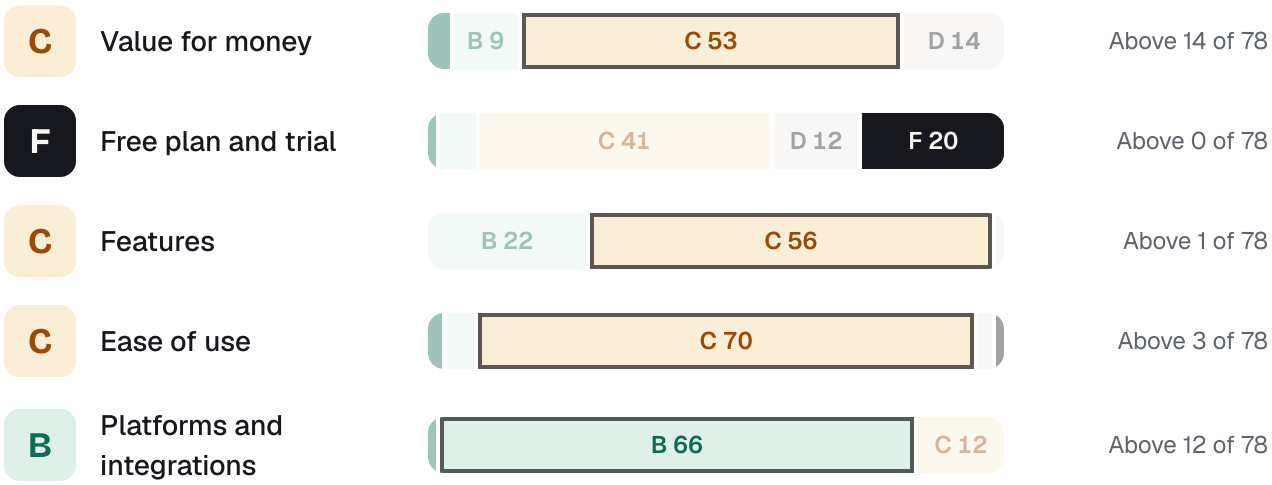
Other e-signature and proposal tools it is graded above

airSlate's GPA of 1.8 is higher than 7 of the 78 other e-signature and proposal tools we grade, and level with 11.

It stands best on platforms and integrations (B, above 12 of 78) and worst on free plan and trial (F, above 0).

Each grade against the category

Every bar is all 79 e-signature and proposal tools we grade, cut by the letter each got. airSlate's own letter is outlined.



Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace airSlate you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 60 of the 78 other e-signature and proposal tools grade higher.

What you could make

- Forms and documents: an app builder makes these well.

What you could not

- Connections to other products, each kept working as those products change.
- A builder that other people can use without writing code.

What this rests on. airSlate's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



signNow, Docusign, PandaDoc, Adobe Acrobat Sign and DocHub

The 5 tools airSlate is most often weighed against, with where each one differs from it.

2.6 GPA

signNow

Free trial · from $8/mo

E-signatures with unlimited users and a yearly invite allowance.

- Only signNow lists iOS and Android apps.
- airSlate also covers workflow automation and no-code.
- signNow also covers templates.

airSlate and signNow compared in full

2.6 GPA

Docusign

Free trial · from $11/mo

E-signature service for sending, signing and tracking agreements.

- Only Docusign lists iOS and Android apps.
- airSlate also covers workflow automation and no-code.
- Docusign also covers templates.

airSlate and Docusign compared in full

2.0
GPA

PandaDoc

Free plan · from $19/mo

Proposals, quotes and contracts with e-signatures and tracking.

- PandaDoc has a free plan. airSlate does not.
- Only PandaDoc lists an iOS app.
- airSlate also covers workflow automation, no-code and forms.

airSlate and PandaDoc compared in full

1.6
GPA

Adobe Acrobat Sign

Free trial · from $16.99/mo

Adobe's e-signatures, sold inside Acrobat plans or on their own.

- Only Adobe Acrobat Sign lists an iOS app.
- airSlate also covers workflow automation and no-code.

airSlate and Adobe Acrobat Sign compared in full

2.2
GPA

DocHub

Free plan

Online PDF editor with signing, sign requests and templates.

- DocHub has a free plan. airSlate does not.
- Only DocHub lists iOS and Android apps.
- airSlate also covers workflow automation, no-code and forms.

airSlate and DocHub compared in full

Quick answers

The questions people ask about it, each answered in a line or two

11

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is airSlate free?

No. airSlate is a paid product.

What platforms does airSlate work on?

airSlate is available on Web.

Does airSlate have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. airSlate is listed for Web.

Does airSlate have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. airSlate is listed for Web.

Is airSlate open source?

airSlate is not described as open source on its own site, as read on Nov 13, 2026.

Does airSlate have an API?

Yes. airSlate offers a public API, according to its own site.

What does airSlate integrate with?

airSlate's listing names Salesforce, NetSuite, Microsoft Dynamics 365, HubSpot, Pipedrive, SharePoint, Google Sheets and UiPath.

Who makes airSlate?

airSlate is made by airSlate Inc. It dates from 2008.

What are the alternatives to airSlate?

The closest alternatives to airSlate in our directory are signNow, Docusign, PandaDoc, Adobe Acrobat Sign and DocHub.

How does airSlate compare with other e-signature and proposal tools?

airSlate's GPA of 1.8 is higher than 7 of the 78 other e-signature and proposal tools we grade, and level with 11.

Could I make my own version of airSlate?

To replace airSlate you would be making connections to other products, each kept working as those products change.

Where this guide comes from

The prices, plans, platforms and features were read from airSlate's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from airSlate's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews. Prices come from altaFlow's pricing page, as airSlate.com shows none.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by airSlate Inc. Prices change, so check airslate.com before you buy.

airslate.com

altaflow.com/

altaflow.com/pricing

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at toolgpa.com.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

airSlate, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/airslate

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "airSlate: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/airslate
```

Know someone choosing between e-signature and proposal tools?

Send them this guide: toolgpa.com/tools/airslate/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded e-signature and proposal tools after airSlate, each with an Insider's Guide of its own.

E-Signatures & Proposals Insider's Guide

Every one of the 79 e-signature and proposal tools we grade, compared

BoldSign Insider's Guide

Low-cost e-signature app and API from Syncfusion

3.0 GPA

Zoho Sign Insider's Guide

Per-user e-signature app from Zoho with a free single-user plan

3.0 GPA

Docusign Insider's Guide

E-signature service for sending, signing and tracking agreements

2.6 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what airSlate's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. airSlate is a trademark of its owner, and this guide is not made, paid for or approved by airSlate Inc. Prices and plans change: check airslate.com before you buy.