ToolGPA

NOVEMBER 2026

Axonaut

The Insider's Guide

French all-in-one CRM, invoicing and business management suite



Every plan, grade, refund rule and rival among CRM tools, read from Axonaut's own pages.

Made by Axonaut · checked Nov 13, 2026 · toolgpa.com

2.0
GPA



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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Axonaut's own pages, its app-store listings and our grades. Every fact in it is on Axonaut's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

2.0

GPA, above 37 of the 116 other CRM tools we grade

Axonaut is a French business management suite for small companies. Its CRM sits beside quotes, invoices, expenses, stock, projects, HR records and ticketing, with every feature included in one per-user price. The pages and support are in French, and it is built around French invoicing and accounting rules.

To get you started, here are **9 things to know about Axonaut**, taken from its own pages and our grades.

> "
>
> **If you work outside France, look elsewhere.**
>
> From our report card of Axonaut

1 **Best for French small businesses that want CRM and invoicing together**

Axonaut puts a CRM, quotes, invoices, expenses, stock and tickets under one per-user price.

2 **Paid plans start at about $65.02 a month for each person**

As its pricing page puts it: €58.20 per user / month on a 3-year term (€97 billed monthly).

3 **You can try it first**

15-day free trial with all features

4 **It runs on 3 platforms**

Web, iOS and Android.

5 CRM with automation

Unlimited contacts, client categories, prospecting follow-up, and emails logged automatically on the client record.

6 Quotes and invoices

Unlimited quotes and invoices, deposits and credit notes, recurring invoices, and automatic reminders for unpaid ones.

7 Business account and expenses

A French IBAN account with Mastercard cards, expense capture, purchase orders, expense reports and bank reconciliation.

8 A 2.0 GPA, above 37 of 116

That is against the other CRM tools we grade, on value, the free plan, features, ease of use and platforms.

9 Keep it

To replace Axonaut you would be making newsletters sent to thousands of people that still reach the inbox. That is not a weekend's work, with an AI app builder or without one.

Axonaut at a glance

PRICING
Free trial, from €58.20 per user / month on a 3-year term (€97 billed monthly)

FREE PLAN
No

FREE TRIAL
15-day free trial with all features

RUNS ON
Web, iOS, Android

MADE BY
Axonaut

CATEGORY
CRM Software

OUR GRADE
2.0 GPA, fair

The report card

Best for French small businesses that want CRM and invoicing together

Axonaut puts a CRM, quotes, invoices, expenses, stock and tickets under one per-user price. But that price is €97 a user a month unless you commit to 3 years, and the site, support and invoicing rules are all French. If you work outside France, look elsewhere.

TOOLGPA REPORT CARD — **Axonaut** — Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	D	€97 a user a month billed monthly, or €58.20 on a 3-year term, when the CRM category's middle plan is $29. The €58.20 needs 3 years paid up, and 10 or more staff get an unpublished PME quote.
Free plan and trial	C	A 15-day trial with every feature, and no free plan after it. That's enough to try it, but not to run on.
Features	C	CRM, invoices, expenses, stock, projects and tickets are all in. The listing's own gaps: it's built around French e-invoicing and VAT rules, and the business account carries card and payment fees.
Ease of use	C	No store rating on record. It's a web app with a CRM, billing and a bank account to set up, so expect a learning curve.
Platforms and integrations	B	Web plus iPhone and Android apps, a public API and Stripe, GoCardless and PayPal links. No desktop app.

Grade point average Fair, out of 4.0 **2.0**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Axonaut is for

- ✓ Fits if you run a small French company and want invoicing, accounting exports and CRM in one tool
- ✓ Works for service or craft businesses that track quotes, projects and unpaid invoices together

Who it is not for

- ✗ Skip it if you don't work in French, as the pricing page and support are in French
- ✗ Pricey if you can't commit 3 years, because monthly billing is €97 a user
- ✗ Watch out: business account fees apply, with card top-ups at 0.7% plus €0.12
- ✗ Watch out: 10 or more employees means a sales-led PME offer with no listed price
- ✗ Not for you if you want a free plan, as there's only the 15-day trial

Good to know

Good for

- ✓ French small businesses that want invoicing, accounting exports and CRM in one tool
- ✓ Service and craft companies tracking quotes, projects and unpaid invoices together
- ✓ Teams that want accountant access included at no extra charge

Worth knowing

- ⓘ The pricing page and support are in French, and the tool is built for French rules such as e-invoicing and VAT.
- ⓘ Pricing is per user with no free plan; the lowest rate needs a 3-year payment.
- ⓘ Business account fees apply: card top-ups cost 0.7% + €0.12 and online payments received carry 0.25 euro plus a percentage.
- ⓘ Companies with 10 or more employees are routed to a sales-led PME offer with no listed price.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

~$65.02

A month to start, for each person

Axonaut is a paid product with a free trial, starting at €58.20 per user / month on a 3-year term (€97 billed monthly).

> "
>
> **That's enough to try it, but not to run on.**
>
> From our grade for free plan and trial

TPE, MONTHLY

€97

per user / month, billed monthly, no commitment

For companies under 10 employees working on their own. All features included, including compliant e-invoicing.

TPE, 3-YEAR TERM

€58.20

per user / month, billed for 3 years

The monthly price less 40%; 1 year is 20% off and 2 years is 30% off. Same features.

PME

Custom

For 10 or more employees: a dedicated account manager and phone line, setup, data import and training. Priced by team size.

Trying it first

15-day free trial with all features

Read from axonaut.com on Nov 13, 2026.

Ways to pay less

ANNUAL DISCOUNT

20% off yearly, up to 40% on 3 years

Axonaut's pricing page gives 20% off the monthly price for 1 year paid, 30% for 2 years and 40% for 3 years.

Stated on axonaut.com

What it does

Its main features, where it runs, what it works with and who makes it

3

Places it runs: Web, iOS and Android

French all-in-one CRM, invoicing and business management suite. Here is what it does, as its own site describes it, and what it covers: public API, sales pipeline, invoicing, email campaigns, help desk, expense tracking, quotes and estimates.

> "CRM, invoices, expenses, stock, projects and tickets are all in.

From our grade for features

CRM with automation

Unlimited contacts, client categories, prospecting follow-up, and emails logged automatically on the client record.

Quotes and invoices

Unlimited quotes and invoices, deposits and credit notes, recurring invoices, and automatic reminders for unpaid ones.

Business account and expenses

A French IBAN account with Mastercard cards, expense capture, purchase orders, expense reports and bank reconciliation.

Stock, projects and HR

Stock tracking with lot numbers, unlimited projects with timesheets, and staff records with leave management.

Ticketing and marketing

Tickets created from incoming emails, plus customer segmentation and email and SMS campaigns.

Public API and customer portal

A public API, an AI connector (MCP) and a portal where customers see quotes, invoices and tickets.

Where it runs

Web · iOS · Android

What it works with

Stripe · GoCardless · PayPal

Axonaut is made by Axonaut.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

37/116

Other CRM tools it is graded above

Axonaut's GPA of 2.0 is higher than 37 of the 116 other CRM tools we grade, and level with 12.

It stands best on platforms and integrations (B, above 24 of 116) and worst on value for money (D, above 0).

Its paid plans start at about $65.02 a month for each person, against a middle price of $29 for the category: 72 of the 93 others that charge start lower.

On features, ease of use and platforms it scores 2.3 out of 4. 40 tools score higher and cost less.

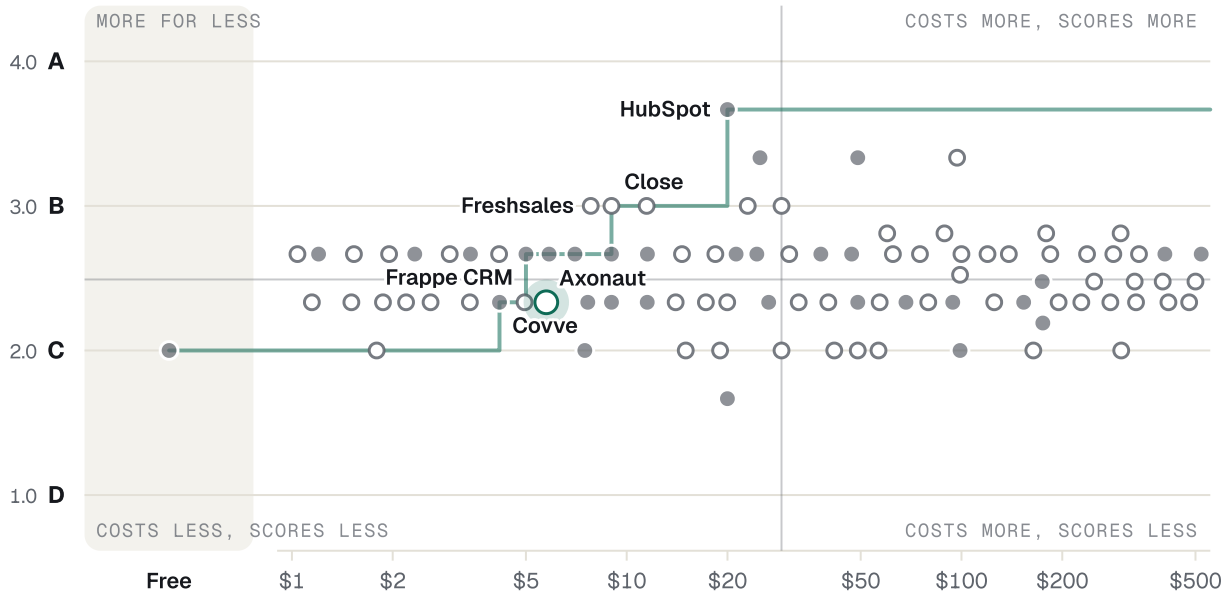
Each grade against the category

Every bar is all 117 CRM tools we grade, cut by the letter each got. Axonaut's own letter is outlined.

D	Value for money	B 13 · C 64 · **D 37**	Above 0 of 116
C	Free plan and trial	B 18 · **C 54** · D 12 · F 32	Above 44 of 116
C	Features	B 43 · **C 69**	Above 1 of 116
C	Ease of use	**C 100**	Above 5 of 116
B	Platforms and integrations	**B 86** · C 24	Above 24 of 116

Price against what you get

Each dot is one of 95 CRM tools. Further left costs less; higher up scores better on features, ease of use and platforms. Axonaut is the marked dot.



What paid plans start at, a month (each step along is roughly double)

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Axonaut you would be making newsletters sent to thousands of people that still reach the inbox. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 67 of the 116 other CRM tools grade higher. It costs $780.25 a year.

What you could make

- Sales pipeline, invoicing, quotes and estimates, expense tracking and help desk: an app builder makes these well.

What you could not

- Newsletters sent to thousands of people that still reach the inbox.
- A real app for iOS and Android. Something home-made would be a web page.
- It is priced for each person, which means accounts and billing for a team.
- It plugs into other products, Stripe, GoCardless and PayPal among them, and has an API.

What this rests on. Axonaut's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Sellsy, Teamleader, Pipedrive, Zoho CRM and Odoo CRM

The 5 tools Axonaut is most often weighed against, with where each one differs from it.

2.2 GPA

Sellsy

Free trial · from €49/mo

French CRM with quoting, e-invoicing and sales pipelines.

- Axonaut also covers help desk and expense tracking.
- Sellsy also covers calendar and sMS marketing.

Axonaut and Sellsy compared in full

2.2 GPA

Teamleader

Free trial · from €25/mo

CRM, quotes, invoices and projects for small businesses in Europe.

- Axonaut also covers email campaigns, help desk and expense tracking.
- Teamleader also covers time tracking and reports.

Axonaut and Teamleader compared in full



2.2
GPA

Pipedrive

Free trial · from $14/mo

Sales CRM organized around visual deal pipelines.

- Axonaut also covers invoicing, email campaigns, help desk, expense tracking and quotes and estimates.
- Pipedrive also covers transcription, kanban boards and workflow automation.

Axonaut and Pipedrive compared in full



2.6
GPA

Zoho CRM

Free plan · from $14/mo

Sales CRM with a free edition, process automation and Zia AI.

- Zoho CRM has a free plan. Axonaut does not, though it has a free trial.
- Axonaut also covers invoicing, email campaigns, help desk, expense tracking and quotes and estimates.
- Zoho CRM also covers workflow automation.

Axonaut and Zoho CRM compared in full



2.8
GPA

Odoo CRM

Free plan · from $31.10/mo

Open-source CRM app from the Odoo business suite.

- Odoo CRM has a free plan. Axonaut does not, though it has a free trial.
- Odoo CRM is open source and self-hostable, according to its own site.
- Axonaut also covers invoicing, email campaigns, help desk, expense tracking and quotes and estimates.

Axonaut and Odoo CRM compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

14

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Axonaut free?

No, Axonaut is a paid product, but you can try it first. 15-day free trial with all features.

How much does Axonaut cost?

Axonaut lists 3 plans. TPE, monthly: €97 per user / month, billed monthly, no commitment.

What platforms does Axonaut work on?

Axonaut is available on Web, iOS and Android.

Does Axonaut offer any discounts?

Axonaut publicly lists the following: 20% off yearly, up to 40% on 3 years.

Does Axonaut have a Windows app?

No Windows app was listed when its pages were read on Nov 13, 2026. Axonaut is listed for Web, iOS and Android.

Does Axonaut have a macOS app?

No macOS app was listed when its pages were read on Nov 13, 2026. Axonaut is listed for Web, iOS and Android.

Is Axonaut open source?

Axonaut is not described as open source on its own site, as read on Nov 13, 2026.

Does Axonaut have an API?

Yes. Axonaut offers a public API, according to its own site.

What does Axonaut integrate with?

Axonaut's listing names Stripe, GoCardless and PayPal. A listing names up to eight integrations, so it may connect to more.

Who makes Axonaut?

Axonaut is made by a company of the same name.

What are the alternatives to Axonaut?

The closest alternatives to Axonaut in our directory are Sellsy, Teamleader, Pipedrive, Zoho CRM and Odoo CRM.

How does Axonaut compare with other CRM tools?

Axonaut's GPA of 2.0 is higher than 37 of the 116 other CRM tools we grade, and level with 12.

Is Axonaut good value for money?

ToolGPA grades Axonaut D for value for money. Its paid plans start at about $65.02 a month for each person, against a middle price of $29 for the category: 72 of the 93 others that charge start lower.

Could I make my own version of Axonaut?

To replace Axonaut you would be making newsletters sent to thousands of people that still reach the inbox.

Where this guide comes from

The prices, plans, platforms and features were read from Axonaut's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Axonaut's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Axonaut. Prices change, so check axonaut.com before you buy.

axonaut.com/content/prix

axonaut.com/

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Axonaut, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/axonaut

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "Axonaut: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/axonaut
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Send them this guide: toolgpa.com/tools/axonaut/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded CRM tools after Axonaut, each with an Insider's Guide of its own.

CRM Software Insider's Guide

Every one of the 117 CRM tools we grade, compared

HubSpot Insider's Guide

Free CRM at the center of a marketing, sales and service suite

3.2 GPA

Frappe CRM Insider's Guide

Open-source CRM with unlimited users, billed by hosting

3.0 GPA

Givebutter Insider's Guide

Free fundraising platform with a built-in nonprofit CRM

3.0 GPA

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Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Axonaut's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Axonaut is a trademark of its owner, and this guide is not made, paid for or approved by Axonaut. Prices and plans change: check axonaut.com before you buy.