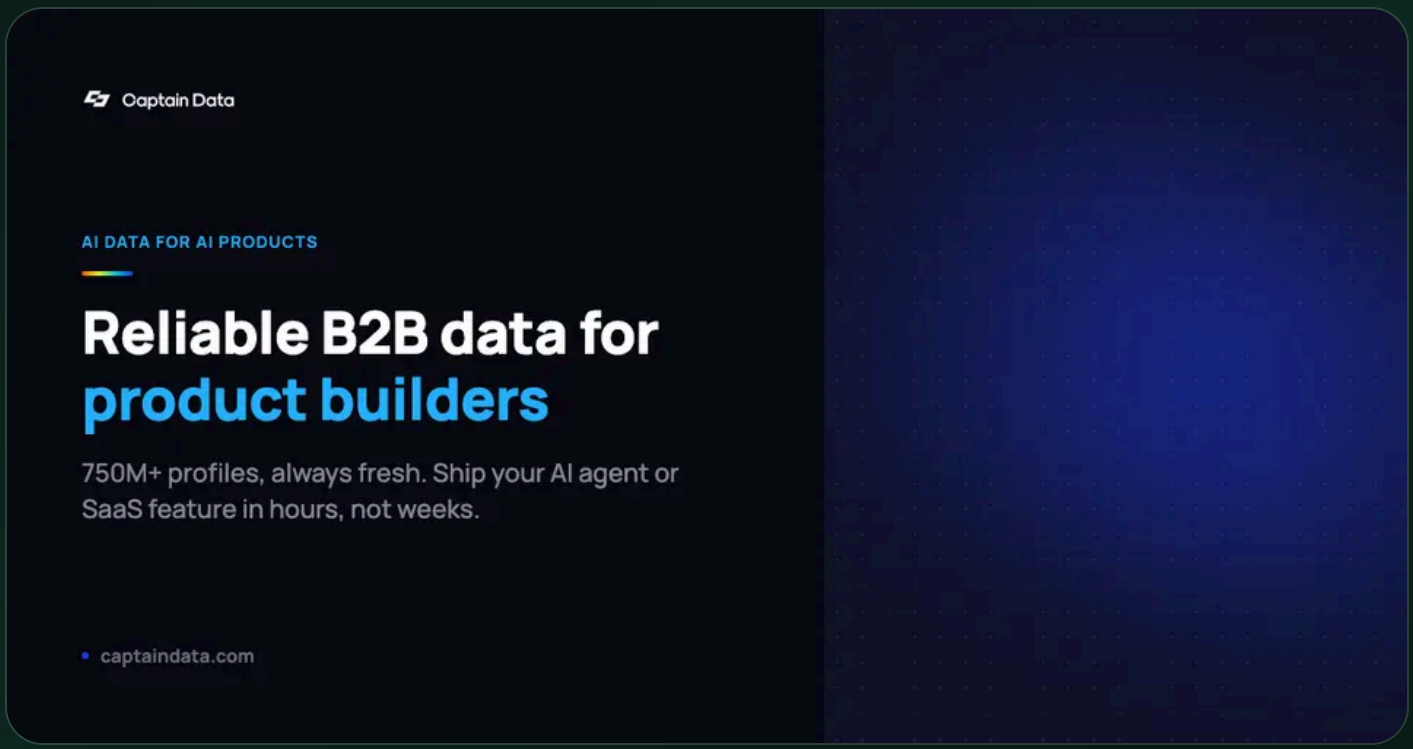
ToolGPA

NOVEMBER 2026

Captain Data

The Insider's Guide

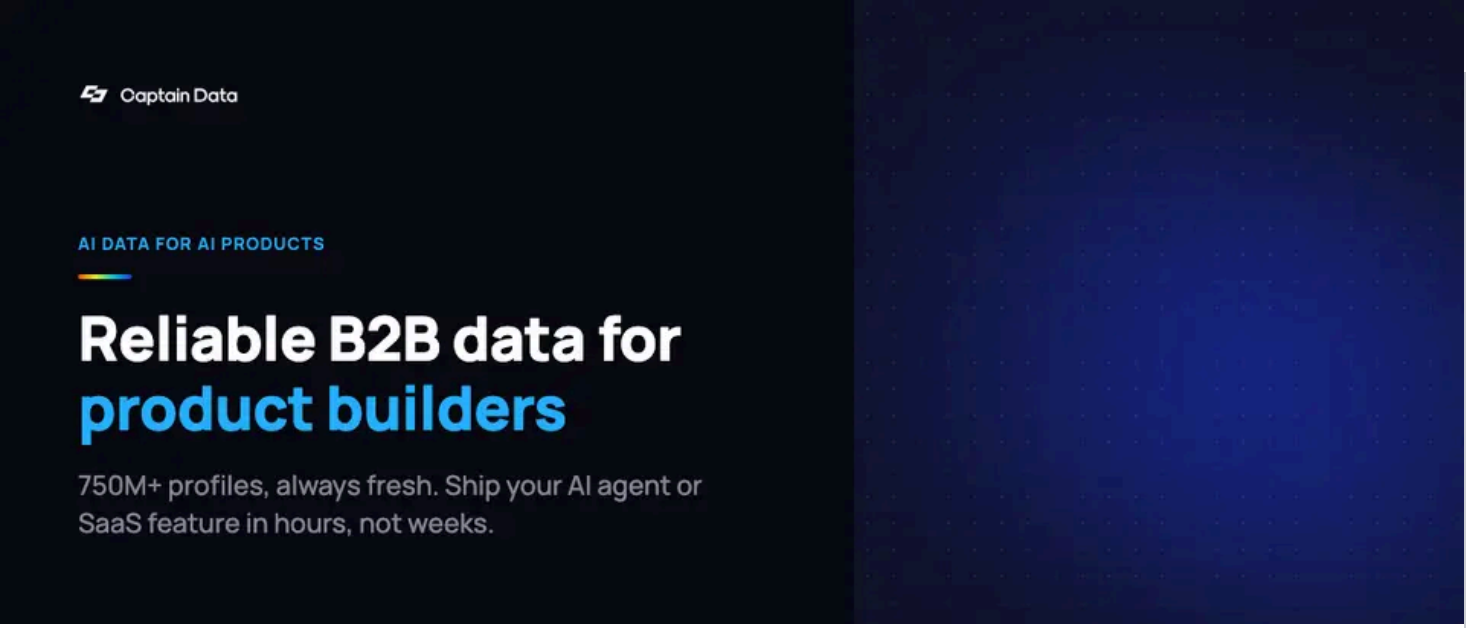
People and company data API built on LinkedIn profiles



Every plan, grade, refund rule and rival among lead and email finders, read from Captain Data's own pages.

Made by Captain Data · checked Nov 13, 2026 · toolgpa.com

1.6
GPA



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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Captain Data's own pages, its app-store listings and our grades. Every fact in it is on Captain Data's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

1.6

GPA, above 2 of the 72 other lead and email finders we grade

Captain Data is a REST API for enriching and searching people and company profiles, mostly starting from a LinkedIn URL, a name or a domain. It is aimed at product teams, sales platforms and AI agents, and is billed by credits per record.

To get you started, here are **9 things to know about Captain Data**, taken from its own pages and our grades.

> "
>
> **It is an API product and needs a developer.**
>
> From our grade for ease of use

1 **Best for LinkedIn-based people data over an API**

It is for developers, credits do not roll over on monthly billing, and the euro figures were the ones read.

2 **Paid plans start at about $67.02 a month**

As its pricing page puts it: €59.99 per 1,000 credits, billed monthly (from 2,500 credits).

3 **You can try it first**

100 free credits, no credit card required

4 **It runs on Web**

Web.

5 **People enrichment**

Return a full profile from a LinkedIn profile URL for 1 credit per record.

6 **Find people and companies**

Resolve a person from a name and optional company, or a company from a name or domain, at 2 credits per record.

7 **Search endpoints**

People and company search cost 1 credit per request plus 1 credit per result, with one page counted as one request.

8 **A 1.6 GPA, above 2 of 72**

That is against the other lead and email finders we grade, on value, the free plan, features, ease of use and platforms.

9 **Keep it**

To replace Captain Data you would be making an AI agent, with the models and the safeguards behind it. That is not a weekend's work, with an AI app builder or without one.

Captain Data at a glance

PRICING Free trial, from €59.99 per 1,000 credits, billed monthly (from 2,500 credits)	FREE PLAN No
FREE TRIAL 100 free credits, no credit card required	RUNS ON Web
MADE BY Captain Data	CATEGORY Lead & Email Finders
OUR GRADE 1.6 GPA, weak	

The report card

Best for LinkedIn-based people data over an API

Captain Data is an API for people and company data built on LinkedIn profiles, priced by credits from €59.99 per 1,000. It is for developers, credits do not roll over on monthly billing, and the euro figures were the ones read.

TOOLGPA REPORT CARD	Captain Data	Graded Nov 13, 2026
SUBJECT	GRADE	COMMENT
Value for money	D	€59.99 per 1,000 credits from a 2,500-credit start is about €150 a month, and the volume slider shows €600 for 20,000. That is the dearer end for what is a data API.
Free plan and trial	C	100 free credits with no card, one time.
Features	C	People enrichment, people and company search, company employees and an MCP server. There is no dashboard prospecting app.
Ease of use	D	No store rating on record. It is an API product and needs a developer.
Platforms and integrations	C	Web, with an API and MCP server and two listed integrations. No apps.
Grade point average		Weak, out of 4.0 **1.6**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Captain Data is for

- ✓ Fits if you are a developer who needs LinkedIn-based people data in your own tool
- ✓ Works for teams that prefer volume pricing to per-seat plans

Who it is not for

- ✗ Not for you if you want an app to prospect in, as there is no dashboard
- ✗ Pricey if you start small, as the base rate is €59.99 per 1,000 credits
- ✗ Watch out: unused credits do not roll over month to month on monthly billing
- ✗ Watch out: the page was read with the euro setting, and its dollar figures were not confirmed

Good to know

Good for

- ✓ Product teams that embed people and company data in their own app
- ✓ AI agent builders who need structured profile lookups

Worth knowing

- ⓘ The page was read with the euro setting showing; a US dollar setting exists but its figures were not confirmed.
- ⓘ Unused credits do not roll over month to month on monthly billing.
- ⓘ Pricing scales with volume only, and there is no per-seat plan or dashboard prospecting app.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

~$67.02

A month to start

Captain Data is a paid product with a free trial, starting at €59.99 per 1,000 credits, billed monthly (from 2,500 credits).

> **That is the dearer end for what is a data API.**

From our grade for value for money

SILVER (20,000 CREDITS)

€600

per month for 20,000 credits, billed monthly

Shown on the volume slider at €29.99 per 1,000 credits, 50% under the €59.99 base rate.

Trying it first

100 free credits, no credit card required

Read from captaindata.com on Nov 13, 2026.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

People and company data API built on LinkedIn profiles. Here is what it does, as its own site describes it, and what it covers: public API, workflow automation, AI agents.

> "
>
> **People enrichment, people and company search, company employees and an MCP server.**

From our grade for features

People enrichment

Return a full profile from a LinkedIn profile URL for 1 credit per record.

Find people and companies

Resolve a person from a name and optional company, or a company from a name or domain, at 2 credits per record.

Search endpoints

People and company search cost 1 credit per request plus 1 credit per result, with one page counted as one request.

Company employees

Retrieve the employees of a given company through a dedicated endpoint, billed per request and per result.

MCP server

A Model Context Protocol server exposes the same data to Claude, Cursor and other agents.

Where it runs

Web

What it works with

MCP

REST API

Captain Data is made by Captain Data.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

2/72

Other lead and email finders it is graded above

Captain Data's GPA of 1.6 is higher than 2 of the 72 other lead and email finders we grade, and level with 10.

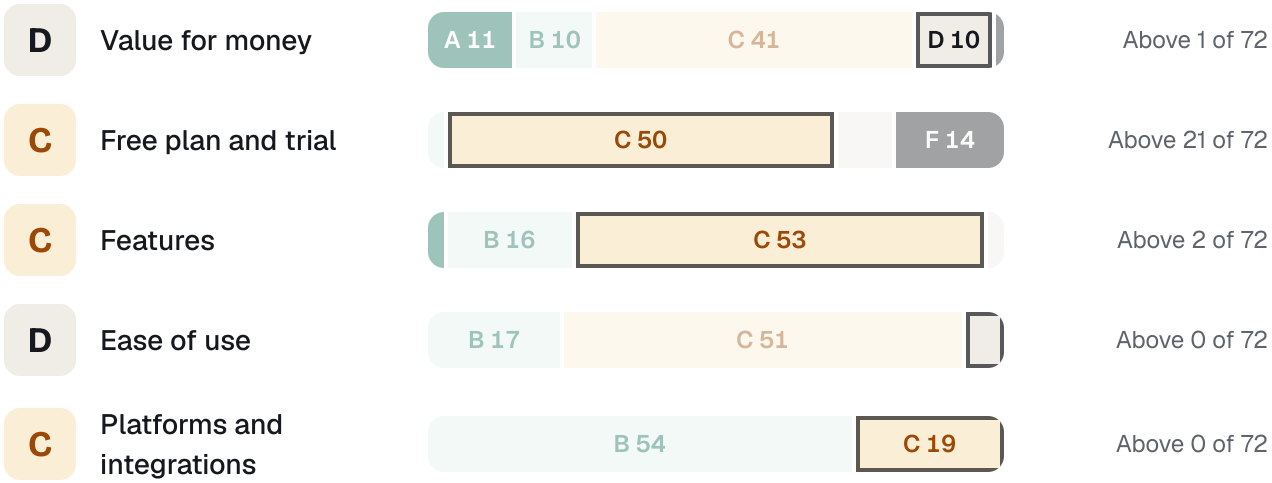
It stands best on free plan and trial (C, above 21 of 72) and worst on ease of use (D, above 0).

Its paid plans start at about $67.02 a month, against a middle price of $49 for the category: 38 of the 54 others that charge start lower.

On features, ease of use and platforms it scores 1.7 out of 4. 37 tools score higher and cost less.

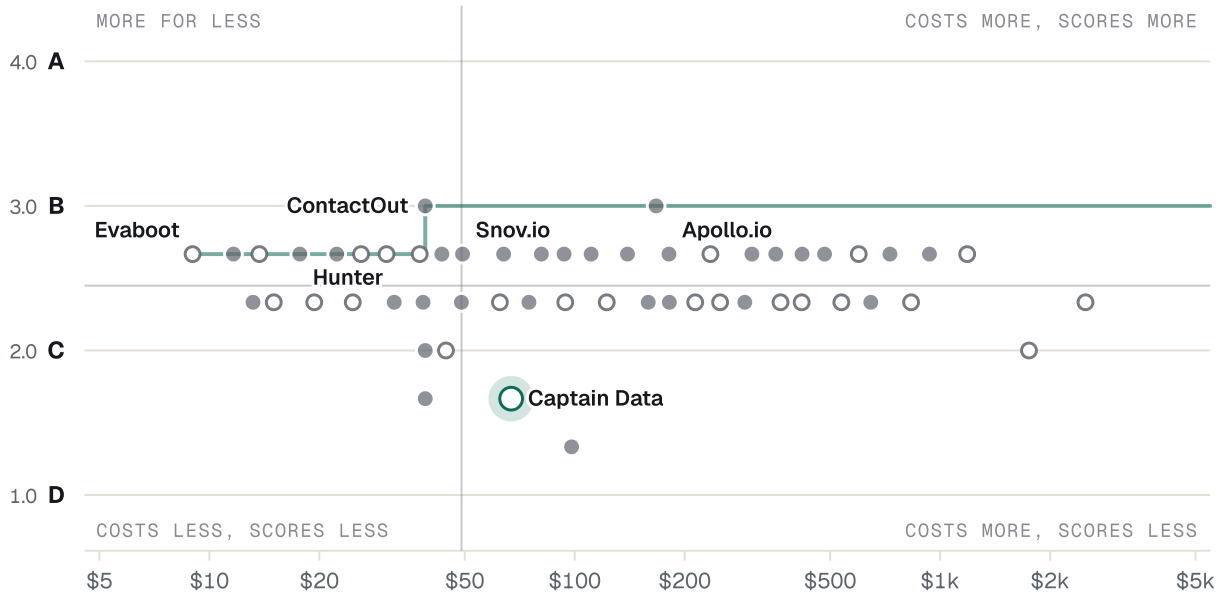
Each grade against the category

Every bar is all 73 lead and email finders we grade, cut by the letter each got. Captain Data's own letter is outlined.



Price against what you get

Each dot is one of 55 lead and email finders. Further left costs less; higher up scores better on features, ease of use and platforms. Captain Data is the marked dot.



What paid plans start at, a month (each step along is roughly double) ⍰

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Captain Data you would be making an AI agent, with the models and the safeguards behind it. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 60 of the 72 other lead and email finders grade higher. It costs $804.25 a year.

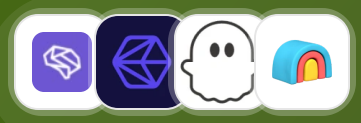
What you could not

- ✕ An AI agent, with the models and the safeguards behind it.
- ✕ Connections to other products, each kept working as those products change.

What this rests on. Captain Data's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



People Data Labs, Crustdata, PhantomBuster and Clay

The 4 tools Captain Data is most often weighed against, with where each one differs from it.

1.6 GPA

People Data Labs

Free plan · from $98/mo

Person and company data sold through APIs and data feeds.

- People Data Labs has a free plan. Captain Data does not, though it has a free trial.
- Captain Data also covers workflow automation and AI agents.
- People Data Labs also covers research.

Captain Data and People Data Labs compared in full

1.6 GPA

Crustdata

Free trial

People and company data API with real-time watchers.

- Captain Data also covers workflow automation.

Captain Data and Crustdata compared in full



2.6
GPA

PhantomBuster

Free plan · from $56/mo

Cloud automations that collect and enrich leads from LinkedIn.

- PhantomBuster has a free plan. Captain Data does not, though it has a free trial.
- Only PhantomBuster lists a browser extension.
- Captain Data also covers AI agents.

Captain Data and PhantomBuster compared in full



2.8
GPA

Clay

Free plan · from $167/mo

Data enrichment tables that query 150+ data providers in one place.

- Clay has a free plan. Captain Data does not, though it has a free trial.
- Captain Data also covers AI agents.
- Clay also covers email campaigns.

Captain Data and Clay compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

13

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Captain Data free?

No, Captain Data is a paid product, but you can try it first. 100 free credits, no credit card required.

How much does Captain Data cost?

Captain Data lists one plan. Silver (20,000 credits): €600 per month for 20,000 credits, billed monthly.

What platforms does Captain Data work on?

Captain Data is available on Web.

Does Captain Data have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Captain Data is listed for Web.

Does Captain Data have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Captain Data is listed for Web.

Is Captain Data open source?

Captain Data is not described as open source on its own site, as read on Nov 13, 2026.

Does Captain Data have an API?

Yes. Captain Data offers a public API, according to its own site.

What does Captain Data integrate with?

Captain Data's listing names MCP and REST API. A listing names up to eight integrations, so it may connect to more.

Who makes Captain Data?

Captain Data is made by a company of the same name.

What are the alternatives to Captain Data?

The closest alternatives to Captain Data in our directory are People Data Labs, Crustdata, PhantomBuster and Clay.

How does Captain Data compare with other lead and email finders?

Captain Data's GPA of 1.6 is higher than 2 of the 72 other lead and email finders we grade, and level with 10.

Is Captain Data good value for money?

ToolGPA grades Captain Data D for value for money. Its paid plans start at about $67.02 a month, against a middle price of $49 for the category: 38 of the 54 others that charge start lower.

Could I make my own version of Captain Data?

To replace Captain Data you would be making an AI agent, with the models and the safeguards behind it.

Where this guide comes from

The prices, plans, platforms and features were read from Captain Data's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Captain Data's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Captain Data. Prices change, so check captaindata.com before you buy.

captaindata.com/pricing

captaindata.com

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at toolgpa.com.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Captain Data, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/captain-data

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "Captain Data: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/captain-data
```

Know someone choosing between lead and email finders?

Send them this guide: toolgpa.com/tools/captain-data/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded lead and email finders after Captain Data, each with an Insider's Guide of its own.

Lead & Email Finders Insider's Guide

Every one of the 73 lead and email finders we grade, compared

Clay Insider's Guide

Data enrichment tables that query 150+ data providers in one place

2.8 GPA

FullEnrich Insider's Guide

Email and phone finder that checks 20+ data providers in turn

2.8 GPA

GetProspect Insider's Guide

Email finder and B2B database with a LinkedIn extension

2.8 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Captain Data's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Captain Data is a trademark of its owner, and this guide is not made, paid for or approved by Captain Data. Prices and plans change: check captaindata.com before you buy.