ToolGPA

NOVEMBER 2026

CIENCE

The Insider's Guide

Outsourced SDR teams and B2B data for booking sales meetings



Every plan, grade, refund rule and rival among lead and email finders, read from CIENCE's own pages.

Made by CIENCE · checked Nov 13, 2026 · toolgpa.com

1.4
GPA

MANAGED GTM EXECUTION

CIENCE: Managed B2B Lead Generation

Managed SDR teams, audience data, outbound campaigns, inbound qualification, and AI-supported GTM execution that books qualified sales meetings.

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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from CIENCE's own pages, its app-store listings and our grades. Every fact in it is on CIENCE's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

1.4

GPA, above 0 of the 72 other lead and email finders we grade

CIENCE is a B2B appointment-setting and lead generation agency. It supplies outbound SDRs, a campaign team and verified contact data, run on its graph8 platform. This is a managed service priced by team, platform and SDR, not a self-serve contact database.

To get you started, here are **8 things to know about CIENCE**, taken from its own pages and our grades.

> **You do not learn software, but you brief a team, and the setup fee amount is not shown.**
>
> From our grade for ease of use

1 Best for hiring an outsourced SDR team

CIENCE is a service, not software: it supplies SDRs who work its own platform and book meetings for you.

2 Paid plans start at $1,750 a month

As its pricing page puts it: $1,750 per offshore SDR / month, plus $2,000 campaign team and $499 platform.

3 **It runs on Web**

Web.

4 **Outbound SDR teams**

Dedicated SDRs call, email and message your buyers on LinkedIn each working day, and qualified meetings are booked onto your sales calendar.

5 **Verified B2B data**

The site lists B2B data, audience data and local data, described as verified contacts and accounts checked by humans.

6 **graph8 platform**

Contact data, email, calls and workflows sit in one system, which the page says is also offered for teams to run themselves.

7 **A 1.4 GPA, above 0 of 72**

That is against the other lead and email finders we grade, on value, the free plan, features, ease of use and platforms.

8 **Keep it**

To replace CIENCE you would be making a library of papers and sources to search. That is not a weekend's work, with an AI app builder or without one.

CIENCE at a glance

PRICING Paid, from $1,750 per offshore SDR / month, plus $2,000 campaign team and $499 platform	FREE PLAN No
FREE TRIAL None stated	RUNS ON Web
MADE BY CIENCE	CATEGORY Lead & Email Finders
OUR GRADE 1.4 GPA, weak	

The report card

Best for hiring an outsourced SDR team

CIENCE is a service, not software: it supplies SDRs who work its own platform and book meetings for you. A small programme starts around $4,250 a month, and a five-SDR offshore example on its own page is $11,249 before bonus.

TOOLGPA REPORT CARD — **CIENCE** — Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	D	$1,750 per offshore SDR plus a $2,000 campaign team fee and $499 for the platform is about $4,249 a month for one SDR. Set against other outsourced SDR options, that is the dearer end.
Free plan and trial	F	No free plan or trial is listed. Terms are month to month, which is not the same thing.
Features	C	Supplies SDRs, verified data, a platform and campaign management. It does the job end to end, with a human doing the work.
Ease of use	C	No store rating on record. You do not learn software, but you brief a team, and the setup fee amount is not shown.
Platforms and integrations	C	A web platform, with no integrations listed. The work is done for you, so the reach is the vendor's own system.

Grade point average — Weak, out of 4.0 **1.4**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who CIENCE is for

- ✓ Fits if you want meetings booked and have budget to pay people to do it
- ✓ Works for sales leaders who prefer a monthly agreement over hiring SDRs

Who it is not for

- ✗ Pricey if you are a small team, as one SDR costs about $4,249 a month all in
- ✗ Skip it if you want software to run yourself, as this is a service
- ✗ Watch out: a performance bonus is paid on top once an SDR reaches 60% or more of their meeting target
- ✗ Watch out: the one-time setup fee is not shown on the pricing page

Good to know

Good for

- ✓ B2B companies that want meetings booked for them instead of buying a data tool
- ✓ Teams that want to add or remove SDRs month to month
- ✓ Companies without an in-house outbound sales team

Worth knowing

- ⓘ This is an agency service: a typical program costs thousands of dollars a month, and the page's five-SDR offshore example comes to $11,249 a month before bonus.
- ⓘ A performance bonus is paid on top of each SDR's fee when they reach 60% or more of their meeting target.
- ⓘ The setup fee is one-time, but its amount is not shown on the pricing page.
- ⓘ Terms are month to month with no long contract, according to the pricing page.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

$1,750

A month to start

CIENCE is a paid product, starting at $1,750 per offshore SDR / month, plus $2,000 campaign team and $499 platform.

> **Set against other outsourced SDR options, that is the dearer end.**
>
> From our grade for value for money

CAMPAIGN TEAM

$2,000

per month

Flat fee for the team that runs and adjusts campaigns, reviews SDR work and reports held meetings, whether you run one SDR or ten.

GRAPH8 PLATFORM

$499

per month

The system the SDRs work in: contact data, email, calls and workflows, with 75,000 credits a month included.

OFFSHORE SDR

$1,750

per SDR / month and up

English-speaking SDRs outside the US and Europe. A performance bonus is paid on top when an SDR hits their meeting target.

US AND EUROPE SDR

$3,500

per SDR / month and up

SDRs based in the United States or Europe, in your time zone. The same performance bonus applies.

Read from cience.com on Nov 13, 2026.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Outsourced SDR teams and B2B data for booking sales meetings. Here is what it does, as its own site describes it, and what it covers: AI features, workflow automation, research.

> **Supplies SDRs, verified data, a platform and campaign management.**

From our grade for features

Outbound SDR teams

Dedicated SDRs call, email and message your buyers on LinkedIn each working day, and qualified meetings are booked onto your sales calendar.

Verified B2B data

The site lists B2B data, audience data and local data, described as verified contacts and accounts checked by humans.

graph8 platform

Contact data, email, calls and workflows sit in one system, which the page says is also offered for teams to run themselves.

Campaign management

A campaign team writes and adjusts campaigns across email, phone and LinkedIn and reports held meetings each month.

One-time setup

Setup builds your target list and four campaigns and prepares email, phone and LinkedIn infrastructure. The page says it goes live in under 14 days.

Where it runs

Web

What it works with

Its own pages name no integrations.

CIENCE is made by CIENCE.

Where it stands

Its grades against its category, and whether to keep it or make your own

0/72

Other lead and email finders it is graded above

CIENCE's GPA of 1.4 is higher than 0 of the 72 other lead and email finders we grade, and level with 1.

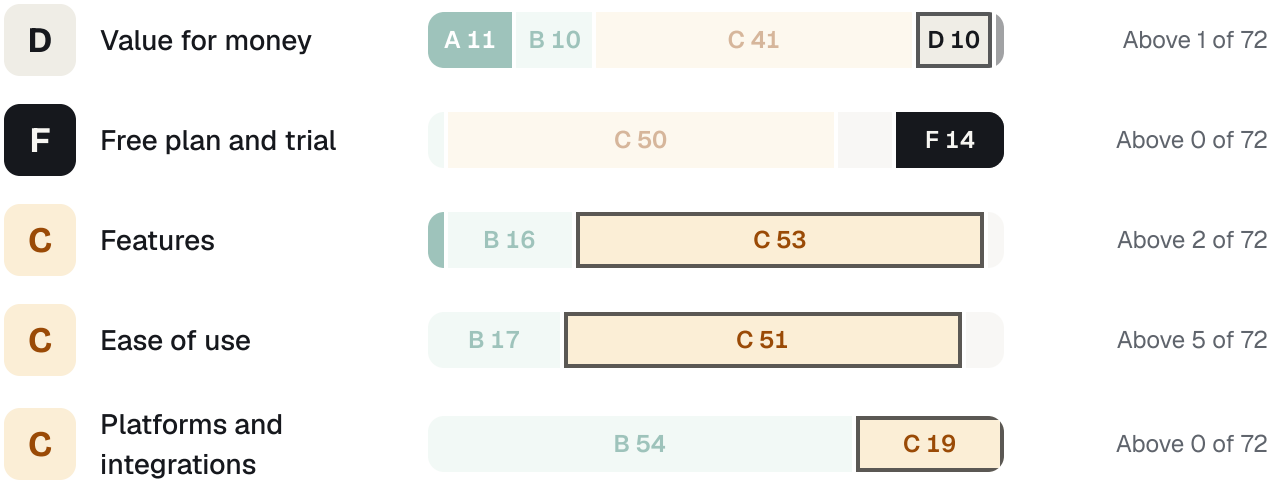
It stands best on ease of use (C, above 5 of 72) and worst on free plan and trial (F, above 0).

Its paid plans start at $1,750 a month, against a middle price of $49 for the category: 53 of the 54 others that charge start lower.

On features, ease of use and platforms it scores 2.0 out of 4. 48 tools score higher and cost less.

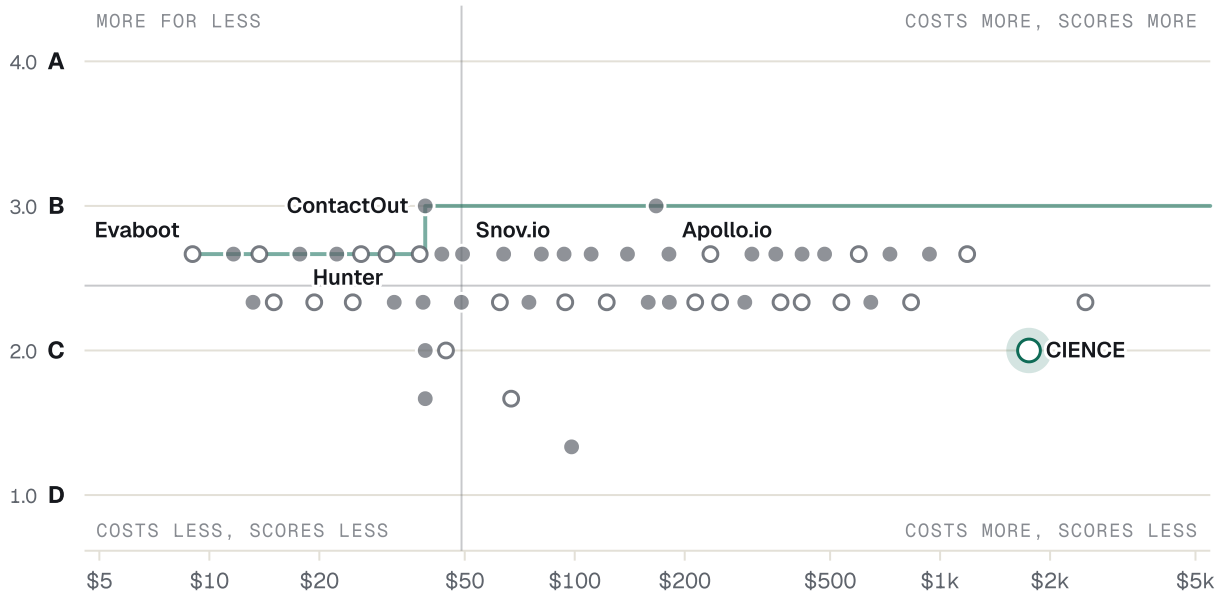
Each grade against the category

Every bar is all 73 lead and email finders we grade, cut by the letter each got. CIENCE's own letter is outlined.



Price against what you get

Each dot is one of 55 lead and email finders. Further left costs less; higher up scores better on features, ease of use and platforms. CIENCE is the marked dot.



What paid plans start at, a month (each step along is roughly double)

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace CIENCE you would be making a library of papers and sources to search. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 71 of the 72 other lead and email finders grade higher. It costs $21,000 a year.

What you could not

- ✕ A library of papers and sources to search.
- ✕ Connections to other products, each kept working as those products change.

- ✕ AI features, unless you pay a model provider for each request yourself.

What this rests on. CIENCE's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



ZoomInfo, Apollo.io, Cognism, LeadIQ and Seamless.AI

The 5 tools CIENCE is most often weighed against, with where each one differs from it.

2.8 GPA

ZoomInfo

Free plan

B2B contact and company data platform with AI sales tools.

- ZoomInfo has a free plan. CIENCE does not.
- Only ZoomInfo lists an iOS app.
- Only ZoomInfo lists a browser extension.

CIENCE and ZoomInfo compared in full

2.4 GPA

Apollo.io

Free plan · from $49/mo

B2B contact database with built-in email sequences and a dialer.

- Apollo.io has a free plan. CIENCE does not.
- Only Apollo.io lists a browser extension.
- CIENCE also covers workflow automation and research.

CIENCE and Apollo.io compared in full



2.0
GPA

Cognism

Paid

B2B contact data with phone-verified mobiles, focused on Europe.

- Only Cognism lists a browser extension.
- CIENCE also covers workflow automation and research.

CIENCE and Cognism compared in full



2.4
GPA

LeadIQ

Free plan · from $15/mo

Prospecting extension for contact data, job changes and CRM sync.

- LeadIQ has a free plan. CIENCE does not.
- Only LeadIQ lists a browser extension.
- CIENCE also covers workflow automation and research.

CIENCE and LeadIQ compared in full



2.4
GPA

Seamless.AI

Free trial

B2B contact search with AI writing, emailing and a dialer.

- Only Seamless.AI lists a browser extension.
- CIENCE also covers workflow automation and research.
- Seamless.AI also covers web clipper and email campaigns.

CIENCE and Seamless.AI compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

11

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is CIENCE free?

No. CIENCE is a paid product, starting at $1,750 per offshore SDR / month, plus $2,000 campaign team and $499 platform.

How much does CIENCE cost?

CIENCE lists 4 plans. Campaign team: $2,000 per month. graph8 platform: $499 per month.

What platforms does CIENCE work on?

CIENCE is available on Web.

Does CIENCE have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. CIENCE is listed for Web.

Does CIENCE have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. CIENCE is listed for Web.

Is CIENCE open source?

CIENCE is not described as open source on its own site, as read on Nov 13, 2026.

Who makes CIENCE?

CIENCE is made by a company of the same name.

What are the alternatives to CIENCE?

The closest alternatives to CIENCE in our directory are ZoomInfo, Apollo.io, Cognism, LeadIQ and Seamless.AI.

How does CIENCE compare with other lead and email finders?

CIENCE's GPA of 1.4 is higher than 0 of the 72 other lead and email finders we grade, and level with 1.

Is CIENCE good value for money?

ToolGPA grades CIENCE D for value for money. Its paid plans start at $1,750 a month, against a middle price of $49 for the category: 53 of the 54 others that charge start lower.

Could I make my own version of CIENCE?

To replace CIENCE you would be making a library of papers and sources to search.

Where this guide comes from

The prices, plans, platforms and features were read from CIENCE's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from CIENCE's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by CIENCE. Prices change, so check cience.com before you buy.

cience.com/pricing/
cience.com/about-us/
cience.com/

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at toolgpa.com.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

CIENCE, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/cience

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "CIENCE: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/cience
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Know someone choosing between lead and email finders?

Send them this guide: toolgpa.com/tools/cience/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded lead and email finders after CIENCE, each with an Insider's Guide of its own.

Lead & Email Finders Insider's Guide

Every one of the 73 lead and email finders we grade, compared

Clay Insider's Guide

Data enrichment tables that query 150+ data providers in one place

2.8 GPA

FullEnrich Insider's Guide

Email and phone finder that checks 20+ data providers in turn

2.8 GPA

GetProspect Insider's Guide

Email finder and B2B database with a LinkedIn extension

2.8 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what CIENCE's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. CIENCE is a trademark of its owner, and this guide is not made, paid for or approved by CIENCE. Prices and plans change: check cience.com before you buy.