ToolGPA

NOVEMBER 2026

Docupilot

The Insider's Guide

Document generation from templates, with an e-signature add-on



Every plan, grade, refund rule and rival among e-signature and proposal tools, read from Docupilot's own pages.

Made by Docupilot, Inc. · checked Nov 13, 2026 · toolgpa.com

1.8
GPA



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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Docupilot's own pages, its app-store listings and our grades. Every fact in it is on Docupilot's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

1.8

GPA, above 7 of the 78 other e-signature and proposal tools we grade

Docupilot generates documents such as contracts, quotes and invoices from Word, Excel, PowerPoint and PDF templates, singly or in bulk. Pricing follows the number of documents delivered each month. E-signing is a paid add-on billed per envelope, and the platform has an API plus Zapier, Make and Airtable connections.

To get you started, here are **9 things to know about Docupilot**, taken from its own pages and our grades.

1 **Best for generating documents in bulk, with signing bolted on**

Docupilot generates documents from templates and sells e-signing as an add-on at $1.50 per envelope.

2 **Paid plans start at $29 a month**

As its pricing page puts it: $29 per month for 100 documents delivered.

3 **You can try it first**

14-day free trial, no credit card required.

4 **It runs on Web**

Web.

5 **Template-based generation**

Build templates in Word, Excel, PowerPoint or PDF with dynamic fields and conditional logic, then fill them from your data.

6 **Bulk document generation**

Generate hundreds of personalized contracts or forms in one batch, for onboarding, proposals or renewals.

7 **E-signature add-on**

Send generated documents for signature from inside Docupilot. The vendor says signatures are compliant with ESIGN and UETA.

8 **A 1.8 GPA, above 7 of 78**

That is against the other e-signature and proposal tools we grade, on value, the free plan, features, ease of use and platforms.

9 **Keep it**

To replace Docupilot you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

Docupilot at a glance

PRICING
Free trial, from $29 per month for 100 documents delivered

FREE PLAN
No

FREE TRIAL
14-day free trial, no credit card required.

RUNS ON
Web

MADE BY
Docupilot, Inc.

CATEGORY
E-Signatures & Proposals

OUR GRADE
1.8 GPA, weak

The report card

Best for generating documents in bulk, with signing bolted on

Docupilot generates documents from templates and sells e-signing as an add-on at $1.50 per envelope. Plans start at $29 a month for 100 documents, and signing is a smaller part of the product than in a dedicated tool.

TOOLGPA REPORT CARD	Docupilot	Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	D	Starter is $29 a month for 100 documents, and signing is extra at $1.50 an envelope, so a signing-focused user pays well above the $20 middle.
Free plan and trial	C	A 14-day trial with no card, and no free plan.
Features	D	The signing add-on sits inside a document generator and has fewer signing options than a dedicated e-signature tool.
Ease of use	C	No store rating on record. Templates have to be built first.
Platforms and integrations	B	Web, with Zapier, Make and Airtable connections and an API.
Grade point average		Weak, out of 4.0 **1.8**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Docupilot is for

- ✓ Fits if you already generate contracts or quotes from templates
- ✓ Makes sense if signing is a side job, not the main one

Who it is not for

- ✕ Pricey if you mostly want signing, as each envelope costs $1.50 on top of the plan
- ✕ Tight if you send past the monthly limit, because generation stops at 100% of it
- ✕ Skip it if you want a free plan, since there is only a 14-day trial
- ✕ Watch out: seats beyond those included cost $4 each a month

Good to know

Good for

- ✓ Teams producing contracts, quotes or invoices from templates in volume
- ✓ Companies that want signing tied to document generation
- ✓ Low-volume signers who pay per envelope instead of per user

Worth knowing

- ⓘ E-signing is an add-on: $1.50 per envelope, falling to as low as $0.75 with volume discounts.
- ⓘ Each delivered document counts against the monthly limit, and generation stops at 100% of it until the plan is upgraded.
- ⓘ Seats beyond those included cost $4 each a month.
- ⓘ The signing module is part of a document generator, so it has fewer signing-specific options than a dedicated e-signature product.

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

$29
A month to start

Docupilot is a paid product with a free trial, starting at $29 per month for 100 documents delivered.

STARTER
$29
per month for 100 documents delivered, 1 seat

100 delivered documents a month and 1 seat included; extra seats are $4 each a month.

PLUS
$99
per month for 500 documents delivered, 3 seats

500 delivered documents a month and 3 seats included.

PRO
$149
per month for 1,000 documents delivered, 5 seats

1,000 delivered documents a month and 5 seats included.

PREMIUM
$199
per month for 2,000 documents delivered, 7 seats

2,000 delivered documents a month and 7 seats included.

BUSINESS
$399
per month for 5,000 documents delivered, 15 seats

5,000 delivered documents a month and 15 seats; invoice billing with a yearly commitment.

ENTERPRISE
$699
per month for 10,000 documents delivered, 25 seats

10,000 delivered documents a month and 25 seats, plus template versioning and approvals.

Trying it first

14-day free trial, no credit card required.

Read from docupilot.com on Nov 13, 2026.

What it does

1

Its main features, where it runs, what it works with and who makes it

Place it runs: Web

Document generation from templates, with an e-signature add-on. Here is what it does, as its own site describes it, and what it covers: public API, templates, workflow automation, documents, invoicing, quotes and estimates.

> **The signing add-on sits inside a document generator and has fewer signing options than a dedicated e-signature tool.**
>
> From our grade for features

Template-based generation

Build templates in Word, Excel, PowerPoint or PDF with dynamic fields and conditional logic, then fill them from your data.

Bulk document generation

Generate hundreds of personalized contracts or forms in one batch, for onboarding, proposals or renewals.

E-signature add-on

Send generated documents for signature from inside Docupilot. The vendor says signatures are compliant with ESIGN and UETA.

Automated workflows

Trigger actions after an event, such as sending a signed copy, updating a CRM or notifying a team.

Teams and access control

Role-based access controls, invited team members and password protection on delivered documents.

API and connectors

API access is on every plan, with Zapier, Make and Airtable listed on the pricing page and more than 70 integrations claimed.

Where it runs

Web

What it works with

Zapier Make Airtable

Docupilot is made by Docupilot, Inc.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

7 /78

Other e-signature and proposal tools it is graded above

Docupilot's GPA of 1.8 is higher than 7 of the 78 other e-signature and proposal tools we grade, and level with 11.

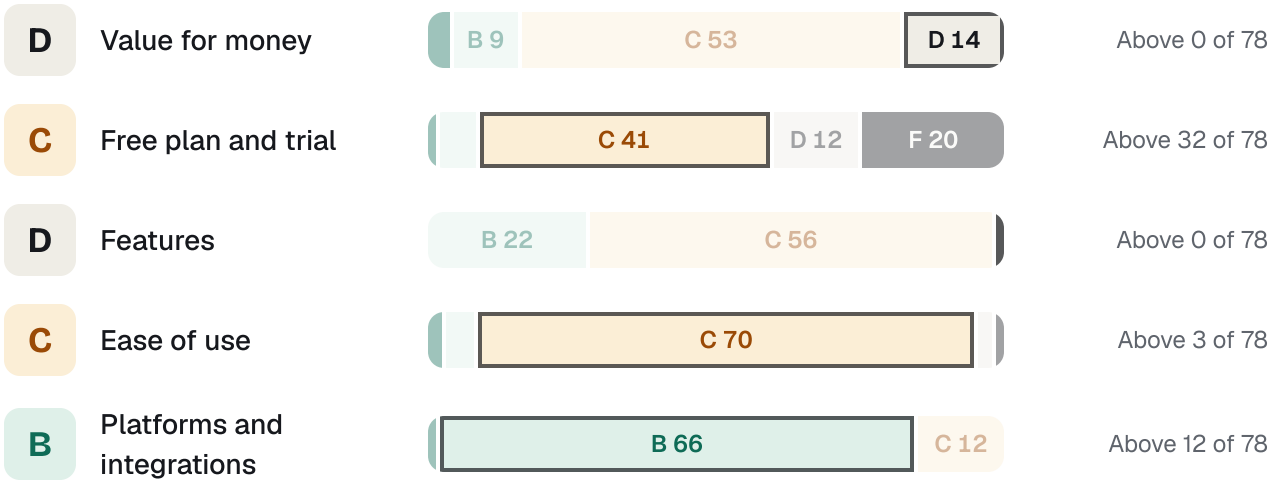
It stands best on platforms and integrations (B, above 12 of 78) and worst on value for money (D, above 0).

Its paid plans start at $29 a month, against a middle price of $19 for the category: 40 of the 54 others that charge start lower.

On features, ease of use and platforms it scores 2.0 out of 4. 34 tools score higher and cost less.

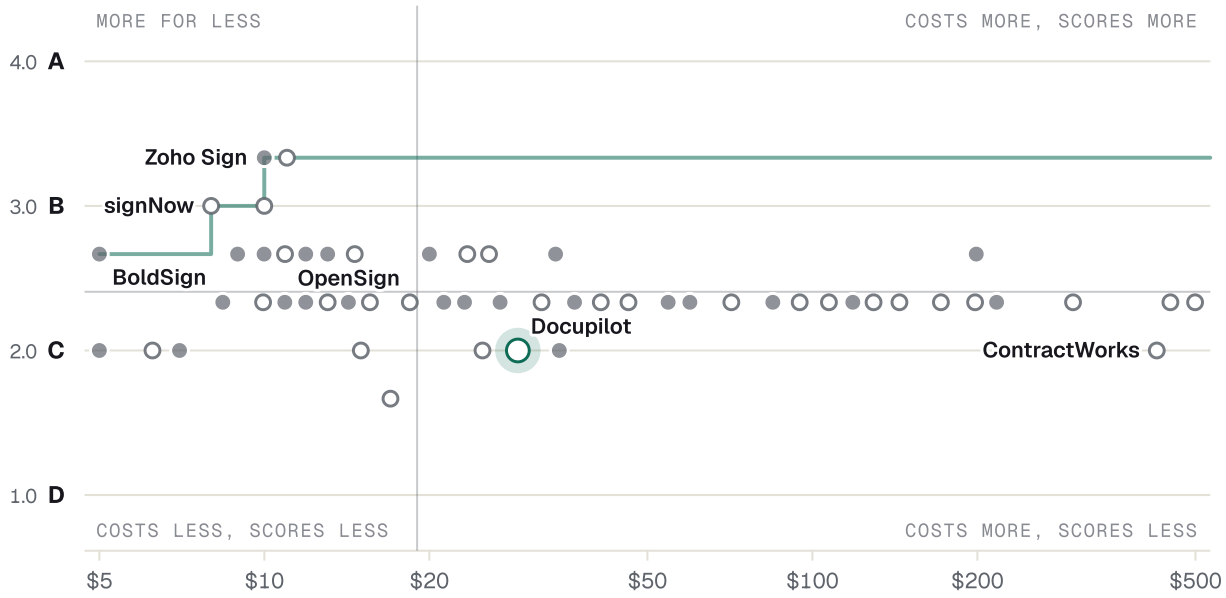
Each grade against the category

Every bar is all 79 e-signature and proposal tools we grade, cut by the letter each got. Docupilot's own letter is outlined.



Price against what you get

Each dot is one of 55 e-signature and proposal tools. Further left costs less; higher up scores better on features, ease of use and platforms. Docupilot is the marked dot.



What paid plans start at, a month (each step along is roughly double) ⍰

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Docupilot you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 60 of the 78 other e-signature and proposal tools grade higher. It costs $348 a year.

What you could make

- Documents, templates, quotes and estimates and invoicing: an app builder makes these well.

What you could not

- Connections to other products, each kept working as those products change.
- What a company asks for before it lets staff use something: roles and permissions.

What this rests on. Docupilot's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



PandaDoc, Legito, Anvil, SignWell and Documenso

The 5 tools Docupilot is most often weighed against, with where each one differs from it.

PandaDoc

2.0 GPA

Free plan · from $19/mo

Proposals, quotes and contracts with e-signatures and tracking.

- PandaDoc has a free plan. Docupilot does not, though it has a free trial.
- Only PandaDoc lists an iOS app.
- Docupilot also covers workflow automation, invoicing and quotes and estimates.

Docupilot and PandaDoc compared in full

Legito

2.4 GPA

Free plan

No-code document automation platform with built-in e-signing.

- Legito has a free plan. Docupilot does not, though it has a free trial.
- Docupilot also covers invoicing and quotes and estimates.
- Legito also covers no-code.

Docupilot and Legito compared in full



2.2
GPA

Anvil

Free plan · from $99/mo

Document automation and e-signature APIs for developers.

- Anvil has a free plan. Docupilot does not, though it has a free trial.
- Docupilot also covers documents, invoicing and quotes and estimates.
- Anvil also covers forms.

Docupilot and Anvil compared in full



2.6
GPA

SignWell

Free plan · from $10/mo

E-signatures priced by sender, with unlimited documents on paid plans.

- SignWell has a free plan. Docupilot does not, though it has a free trial.
- Docupilot also covers workflow automation, invoicing and quotes and estimates.

Docupilot and SignWell compared in full



2.2
GPA

Documenso

Free plan · from $25/mo

Open-source document signing, hosted or on your own servers.

- Documenso has a free plan. Docupilot does not, though it has a free trial.
- Documenso is open source and self-hostable, according to its own site.
- Docupilot also covers workflow automation, invoicing and quotes and estimates.

Docupilot and Documenso compared in full

Quick answers

The questions people ask about it, each answered in a line or two

13

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Docupilot free?

No, Docupilot is a paid product, but you can try it first. 14-day free trial, no credit card required.

How much does Docupilot cost?

Docupilot lists 6 plans. Starter: $29 per month for 100 documents delivered, 1 seat.

What platforms does Docupilot work on?

Docupilot is available on Web.

Does Docupilot have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Docupilot is listed for Web.

Does Docupilot have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Docupilot is listed for Web.

Is Docupilot open source?

Docupilot is not described as open source on its own site, as read on Nov 13, 2026.

Does Docupilot have an API?

Yes. Docupilot offers a public API, according to its own site.

What does Docupilot integrate with?

Docupilot's listing names Zapier, Make and Airtable. A listing names up to eight integrations, so it may connect to more.

Who makes Docupilot?

Docupilot is made by Docupilot, Inc.

What are the alternatives to Docupilot?

The closest alternatives to Docupilot in our directory are PandaDoc, Legito, Anvil, SignWell and Documenso.

How does Docupilot compare with other e-signature and proposal tools?

Docupilot's GPA of 1.8 is higher than 7 of the 78 other e-signature and proposal tools we grade, and level with 11.

Is Docupilot good value for money?

ToolGPA grades Docupilot D for value for money. Its paid plans start at $29 a month, against a middle price of $19 for the category: 40 of the 54 others that charge start lower.

Could I make my own version of Docupilot?

To replace Docupilot you would be making connections to other products, each kept working as those products change.

Where this guide comes from

The prices, plans, platforms and features were read from Docupilot's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Docupilot's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Docupilot, Inc. Prices change, so check docupilot.com before you buy.

docupilot.com/pricing

docupilot.com

docupilot.com/legal-e-signature-software

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Docupilot, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/docupilot

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "Docupilot: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/docupilot
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Know someone choosing between e-signature and proposal tools?

Send them this guide:
toolgpa.com/tools/docupilot/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded e-signature and proposal tools after Docupilot, each with an Insider's Guide of its own.

E-Signatures & Proposals Insider's Guide

Every one of the 79 e-signature and proposal tools we grade, compared

BoldSign Insider's Guide

Low-cost e-signature app and API from Syncfusion

3.0 GPA

Zoho Sign Insider's Guide

Per-user e-signature app from Zoho with a free single-user plan

3.0 GPA

Docusign Insider's Guide

E-signature service for sending, signing and tracking agreements

2.6 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Docupilot's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Docupilot is a trademark of its owner, and this guide is not made, paid for or approved by Docupilot, Inc. Prices and plans change: check docupilot.com before you buy.