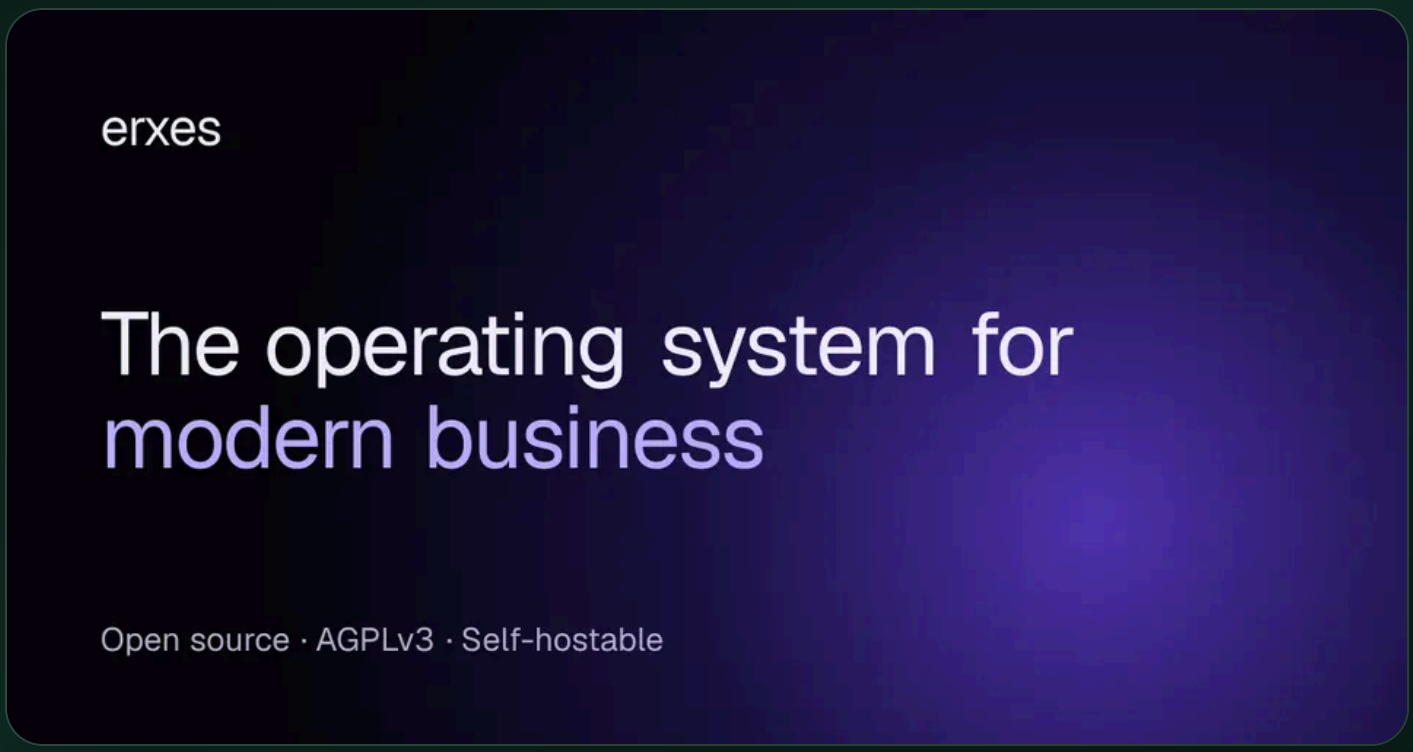
ToolGPA

NOVEMBER 2026

erxes

The Insider's Guide

Open-source sales, support and operations suite on one data graph



Every plan, grade, refund rule and rival among CRM tools, read from erxes's own pages.

Made by erxes Inc. · checked Nov 13, 2026 · toolgpa.com

2.2
GPA

erxes

The operating system for modern business

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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from erxes's own pages, its app-store listings and our grades. Every fact in it is on erxes's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

2.2

GPA, above 50 of the 116 other CRM tools we grade

erxes is an open-source platform that bundles a sales CRM with customer support, project management, a headless CMS, loyalty, accounting and AI agents on one shared workspace. The free Community edition is self-hosted. Paid workspace plans bundle the products, and larger editions are sold through the team.

> **Self-hosting means servers, updates and backups are yours to run.**
>
> From our grade for ease of use

To get you started, here are **9 things to know about erxes**, taken from its own pages and our grades.

1 **Best for teams that can self-host an open-source CRM suite**

erxes bundles sales, support and operations on one open-source base, and its Community edition is free if you host it yourself.

2 **Paid plans start at $99 a month**

As its pricing page puts it: $99 per month for the Everything bundle (billing basis not shown).

3 **There is a free plan**

Community edition: free, self-hosted and open source, run on your own servers.

4 **It runs on Web**

Web.

5 **Sales**

Pipelines, deals, quotes and orders in one module that the vendor positions against HubSpot, Pipedrive and Salesforce.

6 **Frontline**

Conversations, tickets and tasks for customer-facing teams, positioned against Intercom, Zendesk and Freshdesk.

7 **Operation**

Projects, milestones, cycles and tasks, so a won deal can spawn follow-up work in the same workspace.

8 **A 2.2 GPA, above 50 of 116**

That is against the other CRM tools we grade, on value, the free plan, features, ease of use and platforms.

9 **Keep it**

To replace erxes you would be making one mailbox that several people work at once. That is not a weekend's work, with an AI app builder or without one.

erxes at a glance

PRICING Free plan, from $99 per month for the Everything bundle (billing basis not shown)	FREE PLAN Yes
FREE TRIAL None stated	RUNS ON Web
MADE BY erxes Inc.	CATEGORY CRM Software
OUR GRADE 2.2 GPA, fair	

The report card

Best for teams that can self-host an open-source CRM suite

erxes bundles sales, support and operations on one open-source base, and its Community edition is free if you host it yourself. The hosted bundles are

$99 and $250 a month with no word on whether that's per user, and running it yourself means keeping a server up.

TOOLGPA REPORT CARD	erxes	Graded Nov 13, 2026
SUBJECT	GRADE	COMMENT
Value for money	C	The Community edition is free but self-hosted, which needs a server, so it's a C. Hosted bundles are $99 and $250 a month with the billing basis not shown.
Free plan and trial	B	Community edition is free and open source with nothing to pay for the software. You host and maintain it, though.
Features	B	Sales, support, operations, AI agents, loyalty and accounting on one data graph. The listing names no gap in the core CRM work.
Ease of use	D	Self-hosting means servers, updates and backups are yours to run. No store rating on record.
Platforms and integrations	C	Web only, and no integrations listed on the pages we read.
Grade point average		Fair, out of 4.0 **2.2**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who erxes is for

- ✓ Fits if you have someone technical who can run a server for you
- ✓ Works for firms that want CRM, support and operations in a single system

Who it is not for

- ✕ Not for you if nobody can run servers, as the free Community edition is self-hosted
- ✕ Watch out: the pricing page doesn't say whether $99 and $250 are per user or per workspace
- ✕ Tight if you want a simple sales CRM, since the Everything bundle is broad and most of it goes unused
- ✕ Watch out: Embed, Infrastructure, Enterprise and Platform editions have no listed price

Good to know

Good for

- ✓ Teams that want sales, support and project work in one self-hostable system
- ✓ Developers who want to embed or build on an open-source CRM
- ✓ Companies in Mongolia, where a localized e-Barimt receipt plugin is offered

Worth knowing

- ⓘ The pricing page does not say whether $99 and $250 are per user, per workspace or billed monthly or yearly.
- ⓘ Embed, Infrastructure, Enterprise and Platform editions have no listed prices.
- ⓘ The Everything bundle is broad; teams that only need a sales CRM may not use most of it.
- ⓘ Running the Community edition means you maintain the servers yourself.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

$99

A month to start. There is a free plan too

erxes has a free plan. Paid plans start at $99 per month for the Everything bundle (billing basis not shown).

> **The Community edition is free but self-hosted, which needs a server, so it's a C.**
>
> From our grade for value for money

COMMUNITY EDITION

$0

Free, open-source software you host on your own servers; you run updates, backups and support yourself.

ERXES EVERYTHING

$99

per month; seats and billing basis not shown

Pro tiers of Sales, Frontline, Operation, Content, Loyalty, Accounting, Mongolian and Payment in one workspace.

EVERYTHING + BYOK

$250

per month; seats and billing basis not shown

Everything plus AI agents and the erxes Assistant, using your own AI provider key (BYOK).

The free plan

Community edition: free, self-hosted and open source, run on your own servers.

Read from erxes.io on Nov 13, 2026.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Open-source sales, support and operations suite on one data graph. Here is what it does, as its own site describes it, and what it covers: open source, self-hostable, public API, shared inbox, sales pipeline, workflow automation, AI agents.

> **Sales, support, operations, AI agents, loyalty and accounting on one data graph.**

From our grade for features

Sales

Pipelines, deals, quotes and orders in one module that the vendor positions against HubSpot, Pipedrive and Salesforce.

Frontline

Conversations, tickets and tasks for customer-facing teams, positioned against Intercom, Zendesk and Freshdesk.

Operation

Projects, milestones, cycles and tasks, so a won deal can spawn follow-up work in the same workspace.

AI agents and assistant

Agents draft replies, qualify and move deals and update cycles; every action goes into an audit log.

Content, loyalty and accounting

Further plugins cover a headless CMS and web builder, loyalty points and coupons, and a ledger with inventory.

Five editions

Community, Embed, Infrastructure, Enterprise and Platform editions cover self-hosting, embedding and enterprise support.

Where it runs

Web

What it works with

Its own pages name no integrations.

erxes is made by erxes Inc.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

50/116

Other CRM tools it is graded above

erxes's GPA of 2.2 is higher than 50 of the 116 other CRM tools we grade, and level with 25.

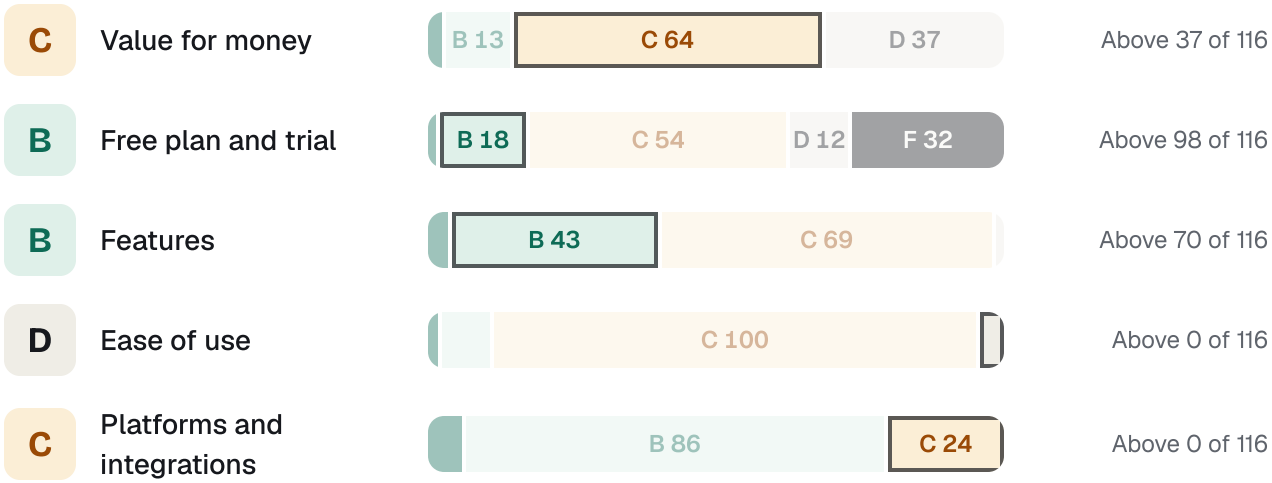
It stands best on free plan and trial (B, above 98 of 116) and worst on ease of use (D, above 0).

Its paid plans start at $99 a month, against a middle price of $29 for the category: 77 of the 93 others that charge start lower.

On features, ease of use and platforms it scores 2.0 out of 4. 68 tools score higher and cost less.

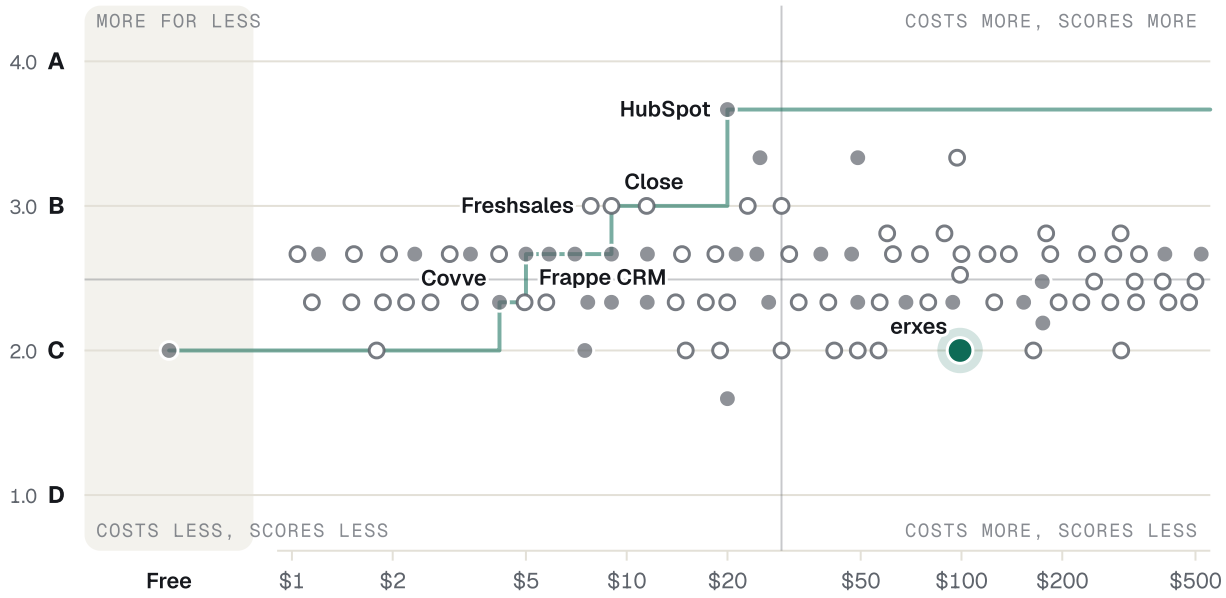
Each grade against the category

Every bar is all 117 CRM tools we grade, cut by the letter each got. erxes's own letter is outlined.



Price against what you get

Each dot is one of 95 CRM tools. Further left costs less; higher up scores better on features, ease of use and platforms. erxes is the marked dot.



What paid plans start at, a month (each step along is roughly double)

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace erxes you would be making one mailbox that several people work at once. That is not a weekend's work, with an AI app builder or without one.

It costs $1,188 a year. erxes is open source, so there is a third way: take its code and run it yourself.

What you could make

- Sales pipeline: an app builder makes this well.

What you could not

- One mailbox that several people work at once.

- An AI agent, with the models and the safeguards behind it.
- Connections to other products, each kept working as those products change.
- What a company asks for before it lets staff use something: audit logs.
- The depth: we grade its features B, which means it covers the whole job.

What this rests on. erxes's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Twenty, SuiteCRM, EspoCRM, Odoo CRM and HubSpot

The 5 tools erxes is most often weighed against, with where each one differs from it.

Twenty

2.8 GPA

Free plan · from $9/mo

Open-source CRM with a custom data model, cloud or self-hosted.

- erxes also covers shared inbox.

erxes and Twenty compared in full

SuiteCRM

2.4 GPA

Free plan · from £130/mo

Open-source CRM with no per-user license fees.

- erxes also covers shared inbox and AI agents.
- SuiteCRM also covers marketing automation and reports.

erxes and SuiteCRM compared in full

EspoCRM

2.6 GPA

Free plan · from $15/mo

Open-source CRM you can self-host for free or rent in the cloud.

- erxes also covers shared inbox and AI agents.
- EspoCRM also covers kanban boards and reports.

erxes and EspoCRM compared in full

2.8
GPA

Odoo CRM

Free plan · from $31.10/mo

Open-source CRM app from the Odoo business suite.

- Only Odoo CRM lists iOS and Android apps.
- erxes also covers shared inbox and AI agents.
- Odoo CRM also covers kanban boards and reports.

erxes and Odoo CRM compared in full

3.2
GPA

HubSpot

Free plan · from $20/mo

Free CRM at the center of a marketing, sales and service suite.

- Only HubSpot lists iOS and Android apps.
- Only HubSpot lists a browser extension.
- erxes is open source and self-hostable, according to its own site.

erxes and HubSpot compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

12

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is erxes free?

erxes has a free plan. Community edition: free, self-hosted and open source, run on your own servers.

How much does erxes cost?

erxes lists 3 plans. Community edition: $0. erxes Everything: $99 per month; seats and billing basis not shown.

What platforms does erxes work on?

erxes is available on Web.

Does erxes have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. erxes is listed for Web.

Does erxes have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. erxes is listed for Web.

Is erxes open source?

Yes. erxes is open source, according to its own site. It can also be run on a server of your own.

Does erxes have an API?

Yes. erxes offers a public API, according to its own site.

Who makes erxes?

erxes is made by erxes Inc.

What are the alternatives to erxes?

The closest alternatives to erxes in our directory are Twenty, SuiteCRM, EspoCRM, Odoo CRM and HubSpot.

How does erxes compare with other CRM tools?

erxes's GPA of 2.2 is higher than 50 of the 116 other CRM tools we grade, and level with 25.

Is erxes good value for money?

ToolGPA grades erxes C for value for money. Its paid plans start at $99 a month, against a middle price of $29 for the category: 77 of the 93 others that charge start lower.

Could I make my own version of erxes?

To replace erxes you would be making one mailbox that several people work at once.

Where this guide comes from

The prices, plans, platforms and features were read from erxes's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from erxes's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by erxes Inc. Prices change, so check erxes.io before you buy.

erxes.io/

erxes.io/pricing

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

erxes, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/erxes

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "erxes: The Insider's Guide", checked Nov 13, 2026. https://toolgpa.com/tools/erxes
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Know someone choosing between CRM tools?

Send them this guide: toolgpa.com/tools/erxes/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded CRM tools after erxes, each with an Insider's Guide of its own.

CRM Software Insider's Guide

Every one of the 117 CRM tools we grade, compared

HubSpot Insider's Guide

Free CRM at the center of a marketing, sales and service suite

3.2 GPA

Frappe CRM Insider's Guide

Open-source CRM with unlimited users, billed by hosting

3.0 GPA

Givebutter Insider's Guide

Free fundraising platform with a built-in nonprofit CRM

3.0 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what erxes's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. erxes is a trademark of its owner, and this guide is not made, paid for or approved by erxes Inc. Prices and plans change: check erxes.io before you buy.