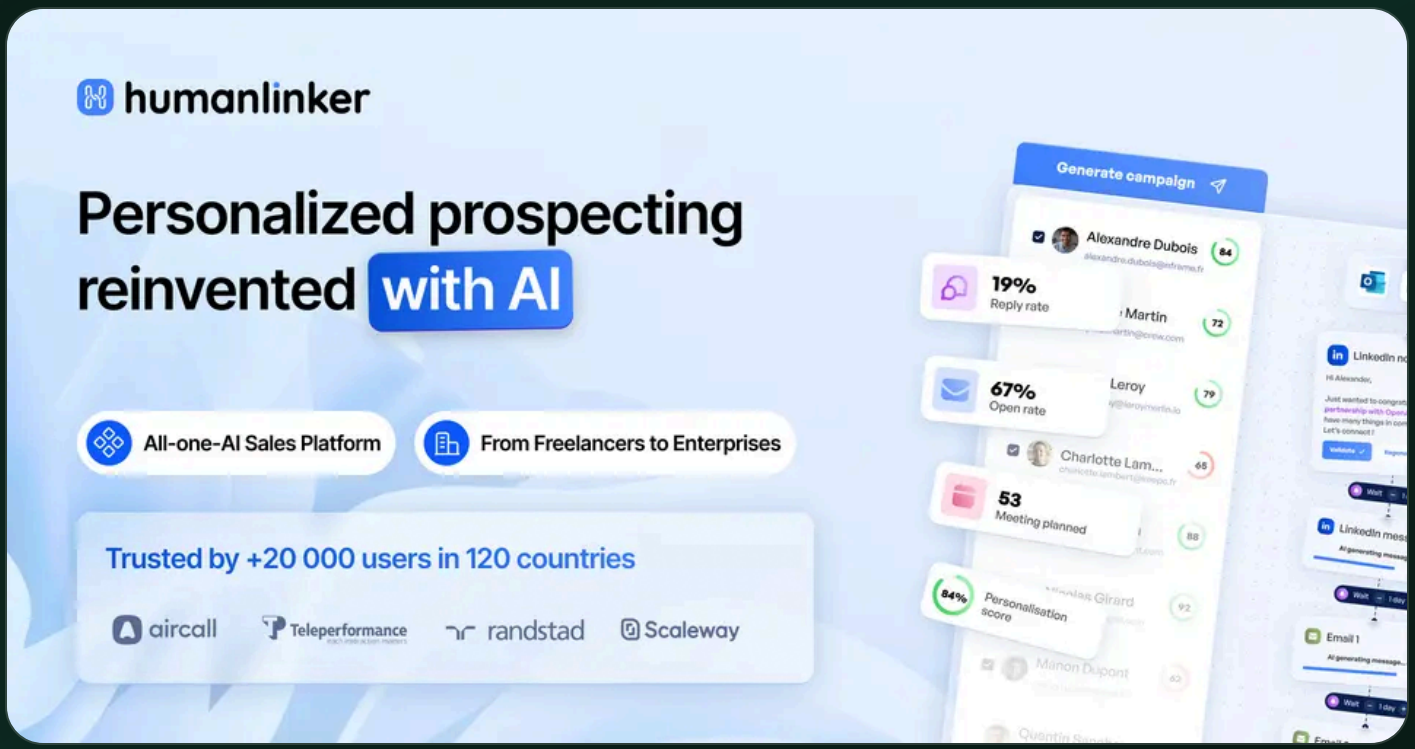
ToolGPA

NOVEMBER 2026

Humanlinker

The Insider's Guide

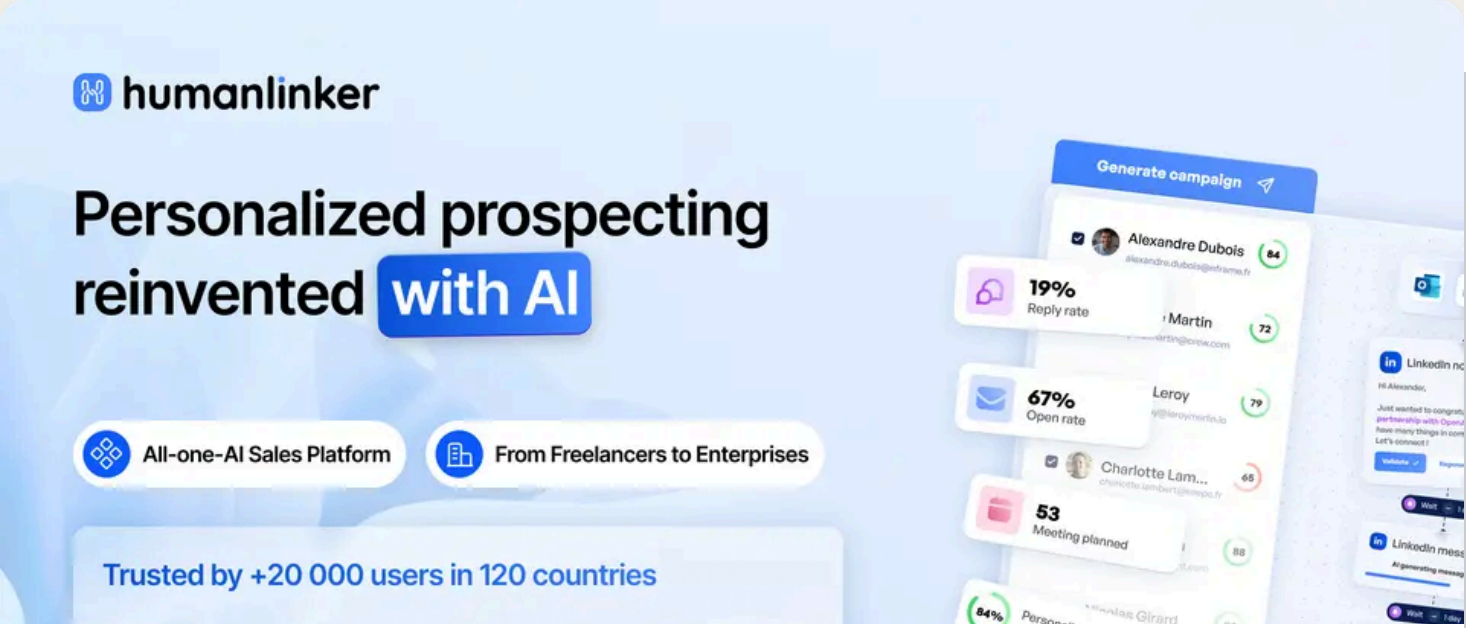
AI sales copilot for prospecting and meeting prep



Every plan, grade, refund rule and rival among cold outreach tools, read from Humanlinker's own pages.

Made by Humanlinker · checked Nov 13, 2026 · toolgpa.com

2.0
GPA



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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Humanlinker's own pages, its app-store listings and our grades. Every fact in it is on Humanlinker's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

2.0

GPA, above 29 of the 81 other cold outreach tools we grade

Humanlinker is an AI copilot for sales teams that covers prospecting, multichannel outreach, lead enrichment and meeting preparation. It connects to CRMs such as HubSpot, noCRM and Salesforce, and has a Chrome extension. The pricing page defaults to euros.

To get you started, here are **9 things to know about Humanlinker**, taken from its own pages and our grades.

> **Email and social accounts and a CRM have to be connected.**
>
> From our grade for ease of use

1 **Best for an AI sales copilot for prospecting and meeting prep**

Humanlinker is an AI sales copilot for prospecting, outreach and meeting preparation.

2 **Paid plans start at about $77.09 a month for each person**

As its pricing page puts it: €69 per user / month, billed annually (€828 a year).

3 **You can try it first**

14-day free trial

4 **It runs on Web**

Web, with a browser extension too.

5 **Multichannel campaigns**

Unlimited multichannel campaign sending on Pro, with automatic sending of social InMails, a task manager and call tasks.

6 **AI sales copywriting**

Generates personalized emails, comments and icebreakers, and has a Chrome extension for analyzing contacts one at a time.

7 **Enrichment and recommendations**

Waterfall enrichment of emails, with optional phone numbers, and AI-based contact recommendations (800 a month on Pro).

8 **A 2.0 GPA, above 29 of 81**

That is against the other cold outreach tools we grade, on value, the free plan, features, ease of use and platforms.

9 **Keep it**

To replace Humanlinker you would be making a network of real inboxes that open and answer your emails. That is not a weekend's work, with an AI app builder or without one.

Humanlinker at a glance

PRICING Free trial, from €69 per user / month, billed annually (€828 a year)	FREE PLAN No
FREE TRIAL 14-day free trial	RUNS ON Web, Browser extension
MADE BY Humanlinker	CATEGORY Cold Outreach
OUR GRADE 2.0 GPA, fair	

The report card

Best for an AI sales copilot for prospecting and meeting prep

Humanlinker is an AI sales copilot for prospecting, outreach and meeting preparation. Pro is 69 euros a seat a month on annual billing, with 200 AI credits for the year, and Salesforce needs a custom plan.

TOOLGPA REPORT CARD

Humanlinker

Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	C	69 euros a user a month, billed annually, about $75, between the category's dearer quarter at $64 and its dearest tenth at $120.
Free plan and trial	D	A 14-day trial, with no word on whether a card is needed. No free plan.
Features	C	Campaigns, AI copy, enrichment, deliverability tools and meeting prep. Only 200 AI credits a year on Pro, and Salesforce needs the custom Business plan.
Ease of use	C	No store rating on record. Email and social accounts and a CRM have to be connected.
Platforms and integrations	B	Web and browser extension, with HubSpot, Salesforce, Outlook, Gmail, Slack and Claude plus an API.

Grade point average — Fair, out of 4.0 **2.0**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Humanlinker is for

- ✓ Fits if you want prospecting and call prep in one assistant
- ✓ Works for a HubSpot team that sells in Europe

Who it is not for

- ✕ Tight if you use AI heavily, since Pro has 200 AI credits a year
- ✕ Not for you if you use Salesforce on a small team, as it is on Business, sold from 50 users
- ✕ Pricey if you are one person, because 69 euros excludes VAT and runs to 828 euros a year
- ✕ Watch out: the monthly-billing price is not recorded, only the annual one

Good to know

Good for

- ✓ Small revenue teams using HubSpot or noCRM
- ✓ Reps who want meeting briefs as well as outreach
- ✓ Teams that prefer to see prices in euros

Worth knowing

- ⓘ The default pricing display is euros excluding VAT; a USD option exists in the currency switcher but was not read.
- ⓘ Pro includes 200 AI credits a year, which can limit heavy AI use.
- ⓘ Salesforce, ABM signals and account plans need the custom Business plan, sold from 50 users.
- ⓘ The monthly-billing price was not readable; only the annual figure is recorded.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

~$77.09

A month to start, for each person

Humanlinker is a paid product with a free trial, starting at €69 per user / month, billed annually (€828 a year).

PRO

€69

per user / month, billed annually (€828), excl. VAT

200 AI credits a year, 800 contact recommendations a month, 2 email and 1 social account, API access, HubSpot and noCRM.

BUSINESS

Custom

For teams of 50 or more users: custom quotas, ABM monitoring and signals, account plans, Salesforce, dedicated account manager. Annual billing.

ENTERPRISE

Custom

For teams of 50 or more users: dedicated trained AI models, SSO and MFA, internal data integration, VIP support. Annual billing.

Trying it first

14-day free trial

Read from humanlinker.com on Nov 13, 2026.

PART 03 · FEATURES

What it does

Its main features, where it runs, what it works with and who makes it

2

Places it runs: Web and Browser extension

AI sales copilot for prospecting and meeting prep. Here is what it does, as its own site describes it, and what it covers: public API, AI features, shared inbox, inbox warm-up.

"

Campaigns, AI copy, enrichment, deliverability tools and meeting prep.

From our grade for features

Multichannel campaigns

Unlimited multichannel campaign sending on Pro, with automatic sending of social InMails, a task manager and call tasks.

AI sales copywriting

Generates personalized emails, comments and icebreakers, and has a Chrome extension for analyzing contacts one at a time.

Enrichment and recommendations

Waterfall enrichment of emails, with optional phone numbers, and AI-based contact recommendations (800 a month on Pro).

Deliverability tools

Email and social warm-up, inbox rotation and a unified inbox for replies, with 2 email and 1 social account on Pro.

AI meeting preparation

Text and voice briefings built from agenda and account data, with a DISC personality analysis to adapt the pitch.

Claude and API access

Pro includes API access and operating the platform from Claude through an MCP server.

Where it runs

Web

Browser extension

What it works with

HubSpot

Salesforce

noCRM

Outlook

Gmail

Google Calendar

Slack

Claude

Humanlinker is made by Humanlinker.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

29/81

Other cold outreach tools it is graded above

Humanlinker's GPA of 2.0 is higher than 29 of the 81 other cold outreach tools we grade, and level with 10.

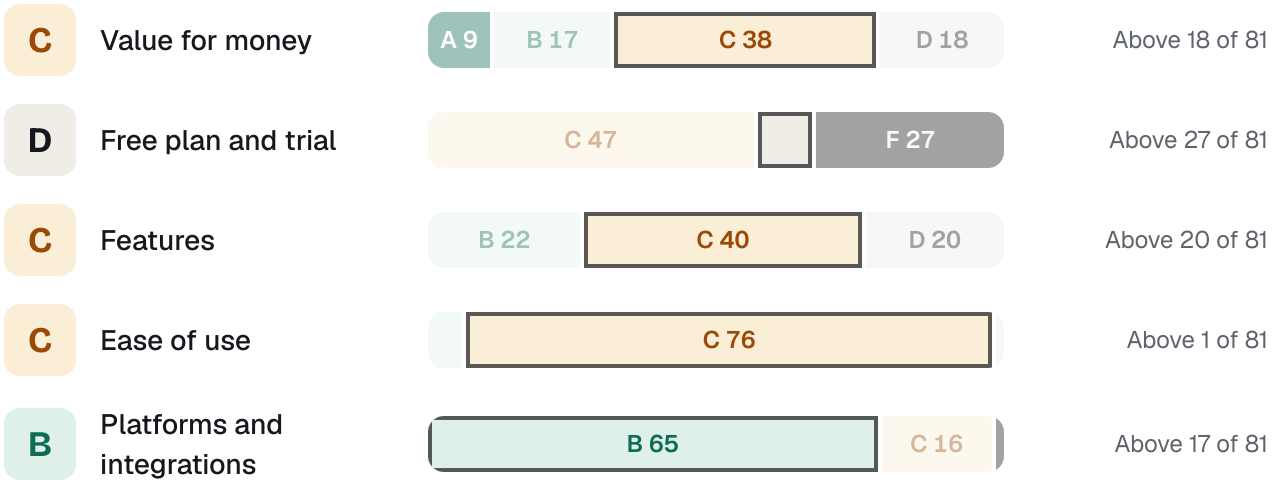
It stands best on platforms and integrations (B, above 17 of 81) and worst on free plan and trial (D, above 27).

Its paid plans start at about $77.09 a month for each person, against a middle price of $39 for the category: 58 of the 73 others that charge start lower.

On features, ease of use and platforms it scores 2.3 out of 4. 15 tools score higher and cost less.

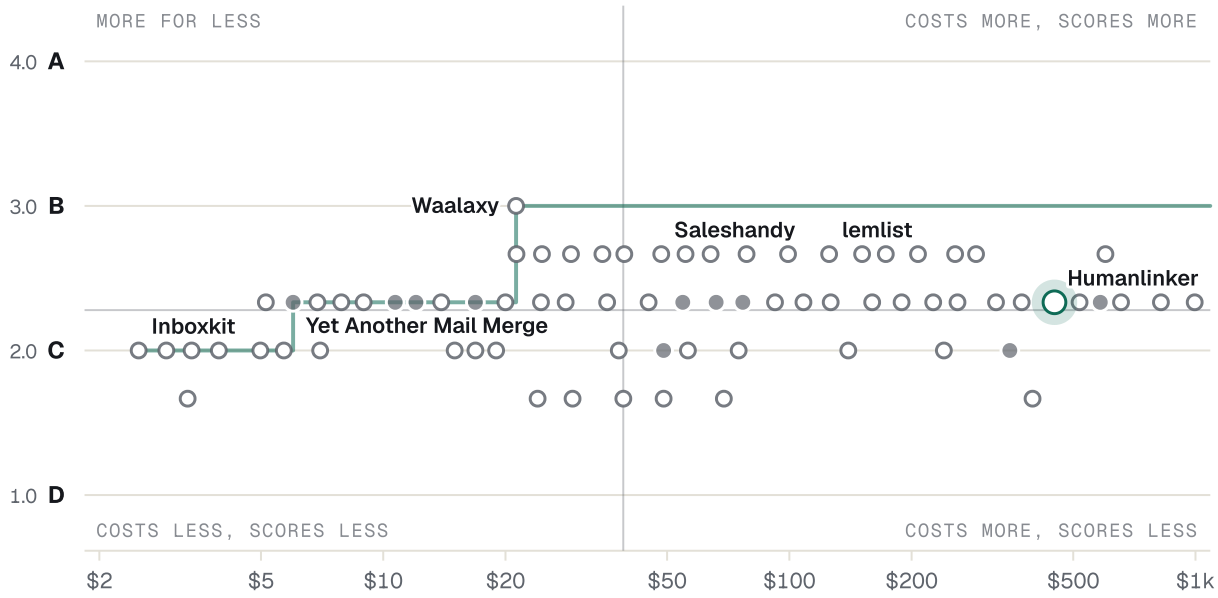
Each grade against the category

Every bar is all 82 cold outreach tools we grade, cut by the letter each got. Humanlinker's own letter is outlined.



Price against what you get

Each dot is one of 74 cold outreach tools. Further left costs less; higher up scores better on features, ease of use and platforms. Humanlinker is the marked dot.



What paid plans start at, a month (each step along is roughly double)

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Humanlinker you would be making a network of real inboxes that open and answer your emails. That is not a weekend's work, with an AI app builder or without one.

It costs $925.04 a year.

What you could not

- ✕ A network of real inboxes that open and answer your emails.
- ✕ One mailbox that several people work at once.

- ✕ It is priced for each person, which means accounts and billing for a team.
- ✕ It plugs into other products, HubSpot, Salesforce and noCRM among them, and has an API.
- ✕ AI features, unless you pay a model provider for each request yourself.

What this rests on. Humanlinker's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Amplemarket, Autobound, Regie.ai, lemlist and Outreach

The 5 tools Humanlinker is most often weighed against, with where each one differs from it.

2.2 GPA

Amplemarket

Free trial · from $600/mo

Sales platform with a B2B database, AI copilot and outreach sequences.

- Humanlinker also covers shared inbox and inbox warm-up.
- Amplemarket also covers AI agents and email campaigns.

Humanlinker and Amplemarket compared in full

2.0 GPA

Autobound

Free trial · from $19 one-time

B2B buying-signal data through an API, MCP server and file feeds.

- Only Humanlinker lists a browser extension.
- Humanlinker also covers shared inbox and inbox warm-up.
- Autobound also covers research.

Humanlinker and Autobound compared in full

2.2
GPA

Regie.ai

Free trial · from $41/mo

AI prospecting with enrichment, drafting and a parallel dialer.

- Only Humanlinker lists a browser extension.
- Humanlinker also covers shared inbox and inbox warm-up.
- Regie.ai also covers AI agents and email campaigns.

Humanlinker and Regie.ai compared in full

2.8
GPA

lemlist

Free trial · from $55/mo

Cold email and LinkedIn sequences with a built-in lead database.

- Humanlinker also covers shared inbox and inbox warm-up.
- lemlist also covers templates, AI agents and email campaigns.

Humanlinker and lemlist compared in full

2.0
GPA

Outreach

Paid

Sales engagement and AI agent platform for revenue teams.

- Only Outreach lists iOS and Android apps.
- Humanlinker also covers shared inbox and inbox warm-up.
- Outreach also covers transcription, sales pipeline, AI agents and email campaigns.

Humanlinker and Outreach compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

13

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Humanlinker free?

No, Humanlinker is a paid product, but you can try it first. 14-day free trial.

How much does Humanlinker cost?

Humanlinker lists 3 plans. Pro: €69 per user / month, billed annually (€828), excl.

What platforms does Humanlinker work on?

Humanlinker is available on Web. It also has a browser extension.

Does Humanlinker have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Humanlinker is listed for Web.

Does Humanlinker have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Humanlinker is listed for Web.

Is Humanlinker open source?

Humanlinker is not described as open source on its own site, as read on Nov 13, 2026.

Does Humanlinker have an API?

Yes. Humanlinker offers a public API, according to its own site.

What does Humanlinker integrate with?

Humanlinker's listing names HubSpot, Salesforce, noCRM, Outlook, Gmail, Google Calendar, Slack and Claude.

Who makes Humanlinker?

Humanlinker is made by a company of the same name.

What are the alternatives to Humanlinker?

The closest alternatives to Humanlinker in our directory are Amplemarket, Autobound, Regie.ai, lemlist and Outreach.

How does Humanlinker compare with other cold outreach tools?

Humanlinker's GPA of 2.0 is higher than 29 of the 81 other cold outreach tools we grade, and level with 10.

Is Humanlinker good value for money?

ToolGPA grades Humanlinker C for value for money. Its paid plans start at about $77.09 a month for each person, against a middle price of $39 for the category: 58 of the 73 others that charge start lower.

Could I make my own version of Humanlinker?

To replace Humanlinker you would be making a network of real inboxes that open and answer your emails.

Where this guide comes from

The prices, plans, platforms and features were read from Humanlinker's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Humanlinker's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Humanlinker. Prices change, so check humanlinker.com before you buy.

humanlinker.com/en/pricing

humanlinker.com/en

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Humanlinker, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/humanlinker

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "Humanlinker: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/humanlinker
```

Know someone choosing between cold outreach tools?

Send them this guide:
toolgpa.com/tools/humanlinker/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded cold outreach tools after Humanlinker, each with an Insider's Guide of its own.

Cold Outreach Insider's Guide

Every one of the 82 cold outreach tools we grade, compared

lemlist Insider's Guide

Cold email and LinkedIn sequences with a built-in lead database

2.8 GPA

Salesforge Insider's Guide

Cold email and LinkedIn sequences with AI-written messages

2.8 GPA

Saleshandy Insider's Guide

Cold email sequences with a B2B lead database in every plan

2.8 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Humanlinker's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Humanlinker is a trademark of its owner, and this guide is not made, paid for or approved by Humanlinker. Prices and plans change: check humanlinker.com before you buy.