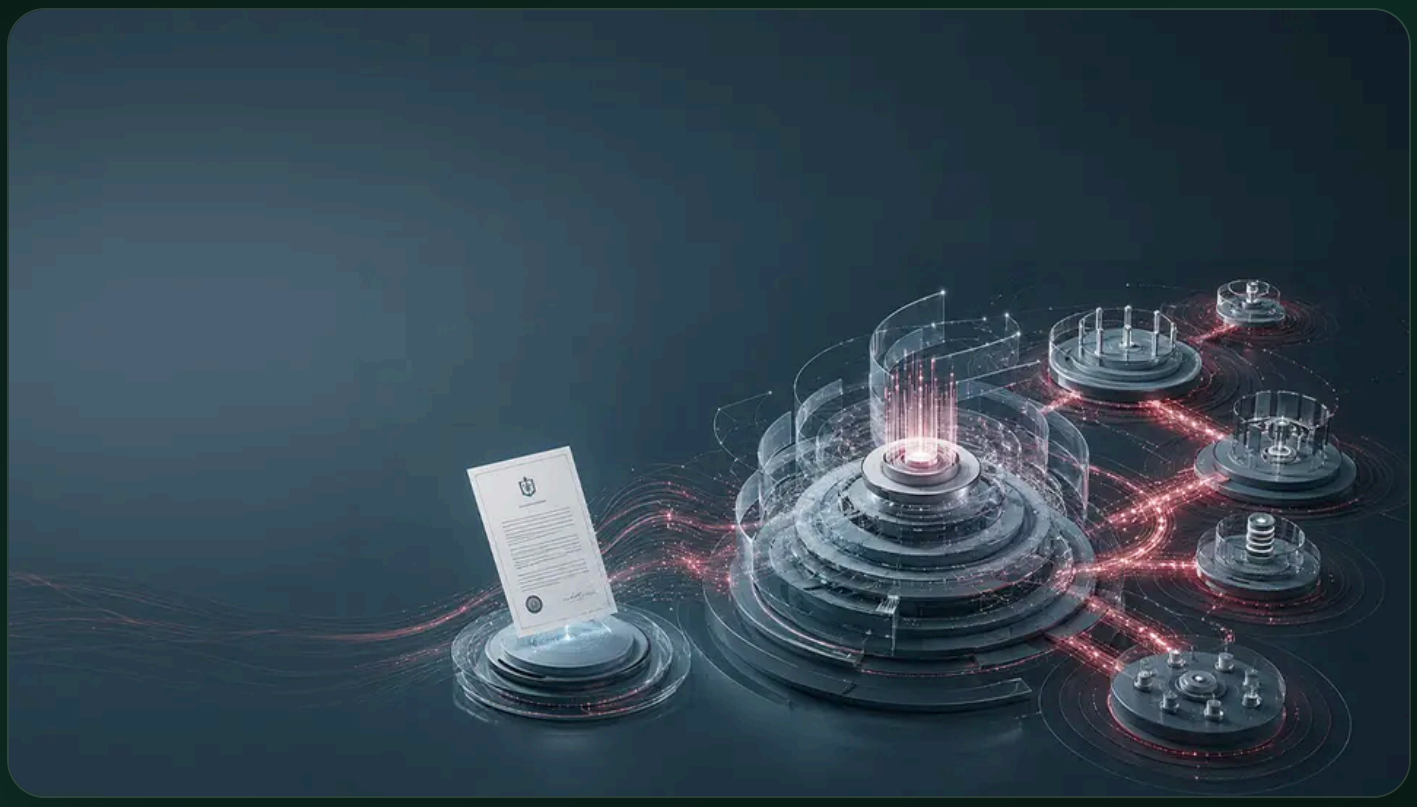
ToolGPA

NOVEMBER 2026

Icertis

The Insider's Guide

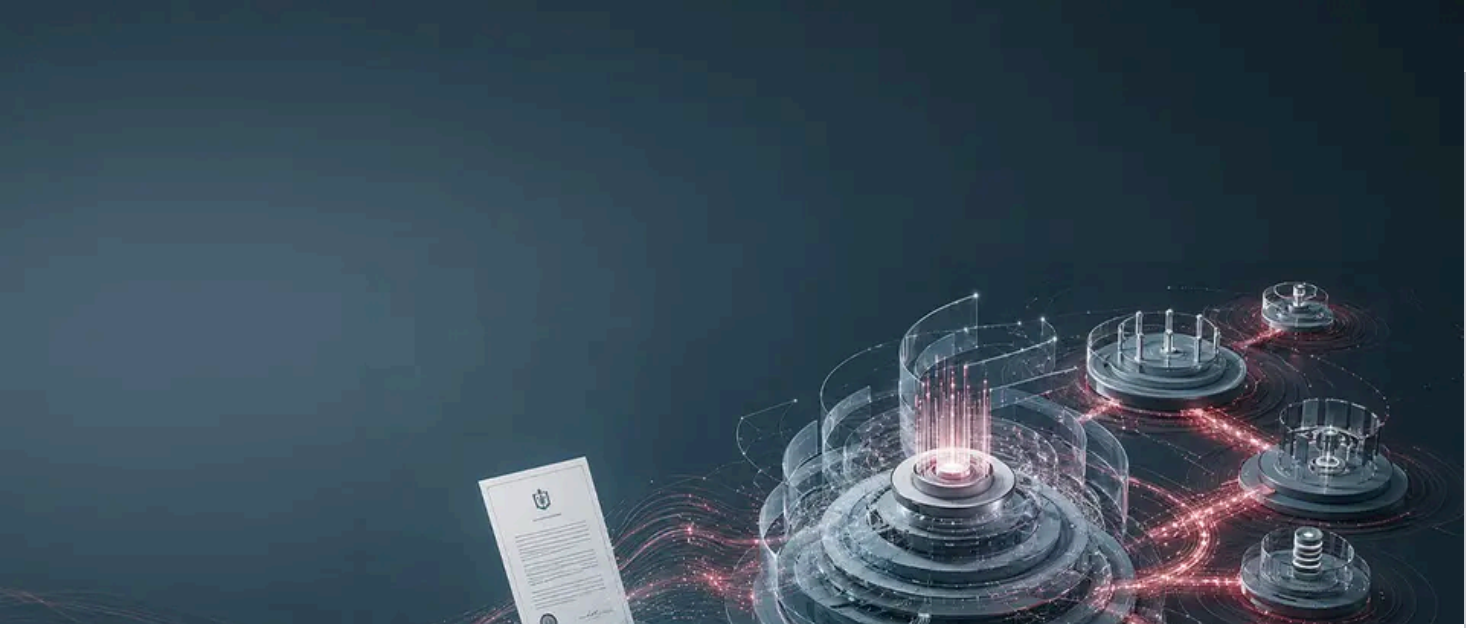
Enterprise contract management with AI agents



Every plan, grade, refund rule and rival among e-signature and proposal tools, read from Icertis's own pages.

Made by Icertis · checked Nov 13, 2026 · toolgpa.com

1.8
GPA



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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Icertis's own pages, its app-store listings and our grades. Every fact in it is on Icertis's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

1.8

GPA, above 7 of the 78 other e-signature and proposal tools we grade

Icertis is an enterprise contract management platform that covers drafting and negotiation, contract operations and analytics, with AI agents under the Vera name. Signing is handled through native adapters for DocuSign and Adobe Sign. It sells to large organizations and publishes no prices.

To get you started, here are **7 things to know about Icertis**, taken from its own pages and our grades.

> **It has no pricing page, and signing comes through DocuSign or Adobe Sign adapters rather than a built-in tool.**
>
> From our report card of Icertis

1 **Best for contract management for very large organisations**

Icertis is an enterprise contract platform with AI agents and adapters into SAP, Microsoft, Salesforce and Workday.

2 **It runs on Web**

Web.

3 Engage, Operate and Analyze

The product is organized into three areas: drafting and negotiation, an operating system for contracts, and portfolio-wide analytics.

4 Vera AI agents

Agents for drafting, redlining, risk review, obligations and fulfillment act within limits the customer sets, per the vendor's site.

5 Native integrations

Pre-built adapters connect SAP, Microsoft, Salesforce, Workday, Adobe Sign and DocuSign to the contract platform.

6 A 1.8 GPA, above 7 of 78

That is against the other e-signature and proposal tools we grade, on value, the free plan, features, ease of use and platforms.

7 Keep it

To replace Icertis you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

Icertis at a glance

PRICING Paid	FREE PLAN No
FREE TRIAL None stated	RUNS ON Web
MADE BY Icertis	CATEGORY E-Signatures & Proposals
OUR GRADE 1.8 GPA, weak	

The report card

Best for contract management for very large organisations

Icertis is an enterprise contract platform with AI agents and adapters into SAP, Microsoft, Salesforce and Workday. It has no pricing page, and signing comes through DocuSign or Adobe Sign adapters rather than a built-in tool. It is aimed at large organisations, which is more than most signing buyers need.

TOOLGPA REPORT CARD

Icertis

Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	C	No price or pricing page exists, so it sits in the middle with no evidence either way.
Free plan and trial	F	No free plan or trial is listed, only demo requests.
Features	C	Contract engagement, operation and analysis, AI agents and native integrations. E-signature runs through DocuSign or Adobe Sign adapters.
Ease of use	C	No store rating on record, and an enterprise platform needs a project to roll out.
Platforms and integrations	B	Cloud only, with SAP, Microsoft, Salesforce, Workday, Adobe Sign and DocuSign, plus SAP Ariba.

Grade point average — Weak, out of 4.0 **1.8**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Icertis is for

- ✓ Fits if you run contracts across a large company with SAP or Workday
- ✓ Makes sense if you want AI agents working inside contract data

Who it is not for

- ✕ Skip it if you want to sign documents, as signing is through other vendors' adapters
- ✕ Watch out: there is no pricing page, only demo requests
- ✕ Not for you if you are a small team, since it targets large organisations
- ✕ Not for you if you want a phone or desktop app, because only a cloud platform is described

Good to know

Good for

- ✓ Global enterprises with contracts tied to SAP or Microsoft systems
- ✓ Government contractors and public-sector buyers
- ✓ Teams that want AI agents for contract review and obligations

Worth knowing

- ⓘ No pricing page exists; the site points to demo requests and talking to an expert.
- ⓘ E-signature comes through DocuSign or Adobe Sign adapters, not a signing tool built into Icertis.
- ⓘ It targets large organizations and is more than a small team needs for signing.
- ⓘ The vendor describes a cloud platform only, with no desktop or mobile apps.

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

Icertis's current pricing could not be confirmed from its own site.

> **No price or pricing page exists, so it sits in the middle with no evidence either way.**
>
> From our grade for value for money

We could not confirm Icertis's current prices from its own site, so this guide lists no plans. icertis.com has them.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Enterprise contract management with AI agents. Here is what it does, as its own site describes it, and what it covers: AI features, templates, workflow automation, documents, reports.

> "
>
> **Contract engagement, operation and analysis, AI agents and native integrations.**

From our grade for features

Engage, Operate and Analyze

The product is organized into three areas: drafting and negotiation, an operating system for contracts, and portfolio-wide analytics.

Vera AI agents

Agents for drafting, redlining, risk review, obligations and fulfillment act within limits the customer sets, per the vendor's site.

Native integrations

Pre-built adapters connect SAP, Microsoft, Salesforce, Workday, Adobe Sign and DocuSign to the contract platform.

Agent interoperability

The site lists connections to enterprise AI agents including Copilot, OpenAI, Claude and Joule.

Public-sector adapters

Specialized adapters cover SAM.gov and Federal Clause, along with API-based integrations for regulated workflows.

Where it runs

Web

What it works with

SAP
Microsoft
Salesforce
Workday
Adobe Sign
DocuSign
SAP Ariba

Icertis is made by Icertis.

Where it stands

Its grades against its category, and whether to keep it or make your own

7 /78

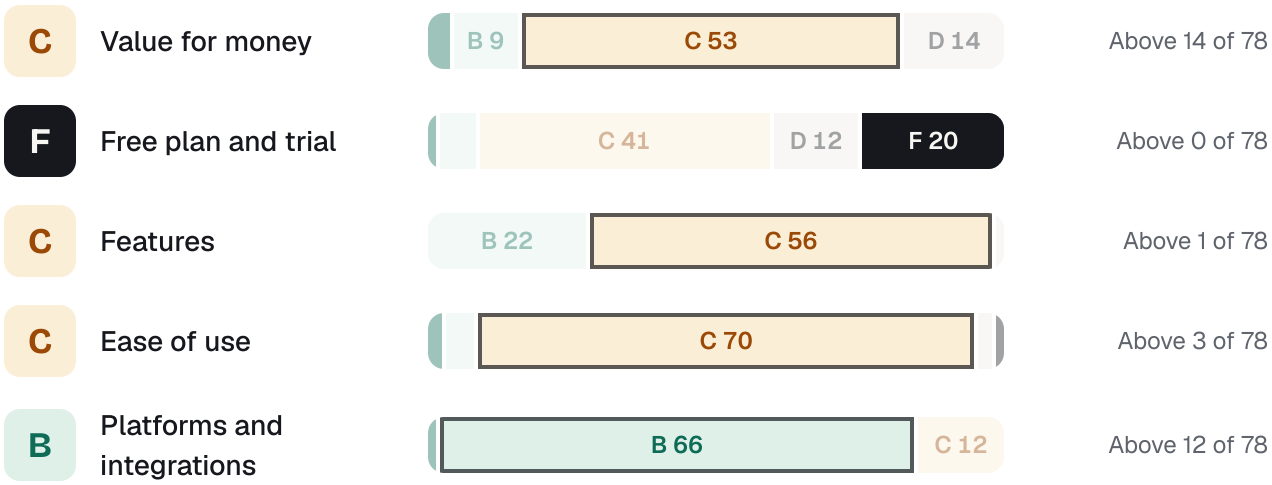
Other e-signature and proposal tools it is graded above

Icertis's GPA of 1.8 is higher than 7 of the 78 other e-signature and proposal tools we grade, and level with 11.

It stands best on platforms and integrations (B, above 12 of 78) and worst on free plan and trial (F, above 0).

Each grade against the category

Every bar is all 79 e-signature and proposal tools we grade, cut by the letter each got. Icertis's own letter is outlined.



Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Icertis you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 60 of the 78 other e-signature and proposal tools grade higher.

What you could make

- Documents, templates and reports: an app builder makes these well.

What you could not

- Connections to other products, each kept working as those products change.
- AI features, unless you pay a model provider for each request yourself.

What this rests on. Icertis's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Agiloft, Ironclad, Docusign, Concord and Juro

The 5 tools Icertis is most often weighed against, with where each one differs from it.

1.8 GPA

Agiloft

Paid

Enterprise contract lifecycle management with no-code workflows.

Icertis and Agiloft compared in full

2.0 GPA

Ironclad

Paid

AI contract lifecycle management with built-in eSignature.

- Icertis also covers reports.

Icertis and Ironclad compared in full



2.6
GPA

Docusign

Free trial · from $11/mo

E-signature service for sending, signing and tracking agreements.

- Only Docusign lists iOS and Android apps.
- Icertis also covers workflow automation and reports.
- Docusign also covers forms.

Icertis and Docusign compared in full



1.8
GPA

Concord

Free trial · from $499/mo

Contract management with built-in e-signatures and AI review.

- Icertis also covers templates.

Icertis and Concord compared in full



2.0
GPA

Juro

Paid

AI contract management with templates, review and e-signing.

- Icertis also covers reports.

Icertis and Juro compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

10

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Icertis free?

No. Icertis is a paid product.

What platforms does Icertis work on?

Icertis is available on Web.

Does Icertis have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Icertis is listed for Web.

Does Icertis have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Icertis is listed for Web.

Is Icertis open source?

Icertis is not described as open source on its own site, as read on Nov 13, 2026.

What does Icertis integrate with?

Icertis's listing names SAP, Microsoft, Salesforce, Workday, Adobe Sign, DocuSign and SAP Ariba.

Who makes Icertis?

Icertis is made by a company of the same name.

What are the alternatives to Icertis?

The closest alternatives to Icertis in our directory are Agiloft, Ironclad, Docusign, Concord and Juro.

How does Icertis compare with other e-signature and proposal tools?

Icertis's GPA of 1.8 is higher than 7 of the 78 other e-signature and proposal tools we grade, and level with 11.

Could I make my own version of Icertis?

To replace Icertis you would be making connections to other products, each kept working as those products change.

Where this guide comes from

The prices, plans, platforms and features were read from Icertis's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Icertis's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Icertis. Prices change, so check icertis.com before you buy.

icertis.com

icertis.com/products/platform/integrations/

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Icertis, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/icertis

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "Icertis: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/icertis
```

Know someone choosing between e-signature and proposal tools?

Send them this guide: toolgpa.com/tools/icertis/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded e-signature and proposal tools after Icertis, each with an Insider's Guide of its own.

E-Signatures & Proposals Insider's Guide

Every one of the 79 e-signature and proposal tools we grade, compared

BoldSign Insider's Guide

Low-cost e-signature app and API from Syncfusion

3.0 GPA

Zoho Sign Insider's Guide

Per-user e-signature app from Zoho with a free single-user plan

3.0 GPA

Docusign Insider's Guide

E-signature service for sending, signing and tracking agreements

2.6 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Icertis's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Icertis is a trademark of its owner, and this guide is not made, paid for or approved by Icertis. Prices and plans change: check icertis.com before you buy.