ToolGPA

NOVEMBER 2026

Kibo Commerce

The Insider's Guide

Order management and commerce platform for B2B and B2C sellers

Every plan, grade, refund rule and rival among online store builders, read from Kibo Commerce's own pages.

Made by KIBO · checked Nov 13, 2026 · toolgpa.com

1.6
GPA



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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Kibo Commerce's own pages, its app-store listings and our grades. Every fact in it is on Kibo Commerce's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

1.6

GPA, above 5 of the 80 other online store builders we grade

Kibo sells order management and ecommerce software for retailers, distributors and manufacturers. Its products cover B2C and B2B storefront commerce and order management, with add-ons such as dropship, subscriptions and reverse logistics. Packages come in tiers, but none of them has a published price.

> "
>
> **It is sold through demos and set up as a project.**
>
> From our grade for ease of use

To get you started, here are **7 things to know about Kibo Commerce**, taken from its own pages and our grades.

1 **Best for order management for mid-size and large sellers**

KIBO sells order management and storefront commerce for retailers, distributors and manufacturers, in tiers from Starter to Complete.

2 **It runs on Web**

Web.

3 **B2C and B2B order management**

Routes orders across stores, warehouses and vendors, with customizable routing rules and a unified view of inventory.

4 **Headless commerce**

B2C and B2B ecommerce with catalog, cart and checkout, price lists and promotions, delivered through APIs so any front end can be used.

5 **Packaged tiers**

Each product is sold in Starter, Essentials, Advanced and Complete packages, with higher tiers adding things like AI search and personalization.

6 **A 1.6 GPA, above 5 of 80**

That is against the other online store builders we grade, on value, the free plan, features, ease of use and platforms.

7 **Keep it**

To replace Kibo Commerce you would be making checkout, card payments and sales tax handled for you. That is not a weekend's work, with an AI app builder or without one.

Kibo Commerce at a glance

PRICING Paid	FREE PLAN No
FREE TRIAL None stated	RUNS ON Web
MADE BY KIBO	CATEGORY Online Store Builders
OUR GRADE 1.6 GPA, weak	

The report card

Best for order management for mid-size and large sellers

KIBO sells order management and storefront commerce for retailers, distributors and manufacturers, in tiers from Starter to Complete. But no tier has a published price, buyers are sent to a demo, and B2B and subscriptions are optional extras.

TOOLGPA REPORT CARD

Kibo Commerce

Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	C	No prices are published; the pricing page lists package contents only, so there is nothing to set against the category's $20 to $89.
Free plan and trial	F	No free plan and no self-service sign-up on the pages read.
Features	C	B2C and B2B order management, headless commerce and add-on modules. The listing shows gaps: B2B commerce and subscriptions are optional extras.
Ease of use	C	No store rating on record. It is sold through demos and set up as a project.
Platforms and integrations	C	Web platform with a public API and no integrations listed.

Grade point average — Weak, out of 4.0 **1.6**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Kibo Commerce is for

- ✓ Fits if you are a mid-size or large seller that needs order management across channels
- ✓ Works for retailers that want to add dropship or subscriptions later

Who it is not for

- ✗ Skip it if you are a small shop, as it is aimed at mid-size and large sellers
- ✗ Not for you if you want to see a price, as none is published
- ✗ Pricey if you need B2B tools or subscriptions, since they are optional extras
- ✗ Watch out: no free plan or self-service sign-up is listed

Good to know

Good for

- ✓ Retailers and distributors that need order routing across many locations
- ✓ B2B sellers who need quotes, contract pricing and account management
- ✓ Enterprise teams that want modular packages and not an all-in-one store

Worth knowing

- ⓘ No prices are published; the pricing page lists package contents only and sends buyers to a demo.
- ⓘ Packages are tiered (Starter to Complete), and some features, such as B2B commerce or subscriptions, are optional extras.
- ⓘ It is aimed at mid-size and large sellers, with no free plan or self-service signup on the pages we read.

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

Kibo Commerce's current pricing could not be confirmed from its own site.

> **No free plan and no self-service sign-up on the pages read.**
>
> From our grade for free plan and trial

We could not confirm Kibo Commerce's current prices from its own site, so this guide lists no plans. kibocommerce.com has them.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Order management and commerce platform for B2B and B2C sellers. Here is what it does, as its own site describes it, and what it covers: public API, inventory, online store.

> **Web platform with a public API and no integrations listed.**

From our grade for platforms and integrations

B2C and B2B order management

Routes orders across stores, warehouses and vendors, with customizable routing rules and a unified view of inventory.

Headless commerce

B2C and B2B ecommerce with catalog, cart and checkout, price lists and promotions, delivered through APIs so any front end can be used.

Packaged tiers

Each product is sold in Starter, Essentials, Advanced and Complete packages, with higher tiers adding things like AI search and personalization.

Add-on modules

Dropship, reverse logistics, subscriptions, AI vector search and a CMS can be added to a product the buyer already has.

B2B buying tools

Account management, quotes and price lists, and field sales tools are listed for the B2B commerce product.

Estimated delivery dates

Calculates a delivery date by location at checkout, based on real-time inventory across the fulfillment network.

Where it runs

Web

What it works with

Its own pages name no integrations.

Kibo Commerce is made by KIBO.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

5/80

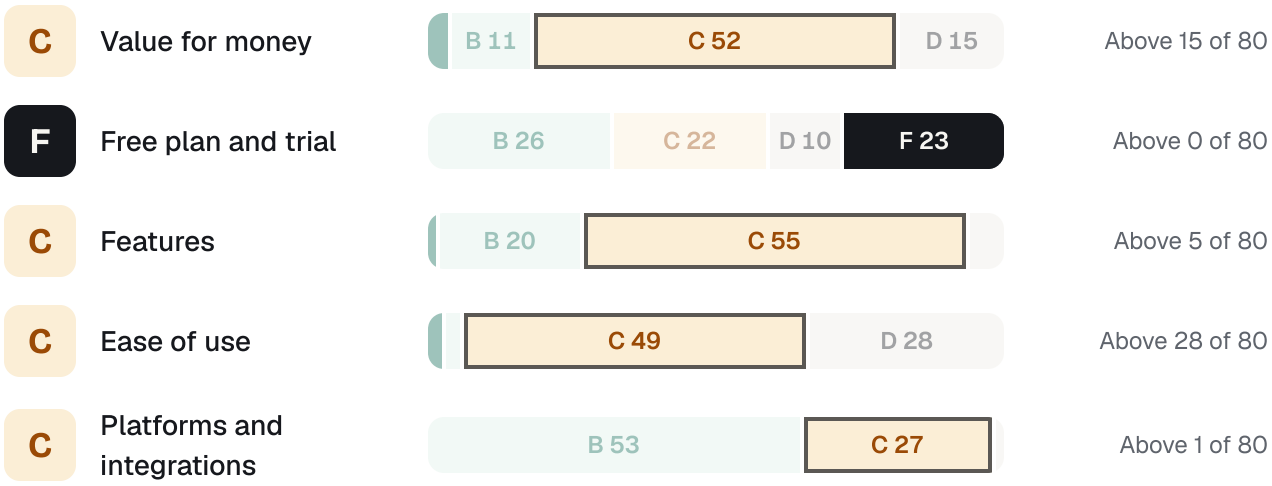
Other online store builders it is graded above

Kibo Commerce's GPA of 1.6 is higher than 5 of the 80 other online store builders we grade, and level with 9.

It stands best on ease of use (C, above 28 of 80) and worst on free plan and trial (F, above 0).

Each grade against the category

Every bar is all 81 online store builders we grade, cut by the letter each got. Kibo Commerce's own letter is outlined.



Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Kibo Commerce you would be making checkout, card payments and sales tax handled for you. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 66 of the 80 other online store builders grade higher.

What you could make

- Inventory: an app builder makes this well.

What you could not

- Checkout, card payments and sales tax handled for you.
- An API that other software can build on.

What this rests on. Kibo Commerce's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



commercetools, Elastic Path, Spryker, BigCommerce and Shopware

The 5 tools Kibo Commerce is most often weighed against, with where each one differs from it.

2.0 GPA

commercetools

Free trial

API-first headless commerce platform for large retailers.

- Kibo Commerce also covers inventory.

Kibo Commerce and commercetools compared in full

Elastic Path

Free trial

API-first composable commerce platform for enterprise teams.

Kibo Commerce and Elastic Path compared in full

S

1.4 GPA

Spryker

Paid

Composable commerce platform for B2B, B2C and marketplaces.

Kibo Commerce and Spryker compared in full



2.6
GPA

BigCommerce

Free trial · from $29/mo

Hosted ecommerce platform with plans set by yearly sales.

- Only BigCommerce lists iOS and Android apps.
- BigCommerce also covers reports.

Kibo Commerce and BigCommerce compared in full



2.4
GPA

Shopware

Free plan · from €600/mo

Open-source commerce platform for B2B and B2C stores.

- Shopware has a free plan. Kibo Commerce does not.
- Shopware is open source and self-hostable, according to its own site.
- Kibo Commerce also covers inventory.

Kibo Commerce and Shopware compared in full

Quick answers

The questions people ask about it, each answered in a line or two

10

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Kibo Commerce free?

No. Kibo Commerce is a paid product.

What platforms does Kibo Commerce work on?

Kibo Commerce is available on Web.

Does Kibo Commerce have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Kibo Commerce is listed for Web.

Does Kibo Commerce have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Kibo Commerce is listed for Web.

Is Kibo Commerce open source?

Kibo Commerce is not described as open source on its own site, as read on Nov 13, 2026.

Does Kibo Commerce have an API?

Yes. Kibo Commerce offers a public API, according to its own site.

Who makes Kibo Commerce?

Kibo Commerce is made by KIBO.

What are the alternatives to Kibo Commerce?

The closest alternatives to Kibo Commerce in our directory are commercetools, Elastic Path, Spryker, BigCommerce and Shopware.

How does Kibo Commerce compare with other online store builders?

Kibo Commerce's GPA of 1.6 is higher than 5 of the 80 other online store builders we grade, and level with 9.

Could I make my own version of Kibo Commerce?

To replace Kibo Commerce you would be making checkout, card payments and sales tax handled for you.

Where this guide comes from

The prices, plans, platforms and features were read from Kibo Commerce's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from KIBO's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by KIBO. Prices change, so check kibocommerce.com before you buy.

kibocommerce.com/

kibocommerce.com/pricing/

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Kibo Commerce, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/kibo-commerce

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "Kibo Commerce: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/kibo-commerce
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Know someone choosing between online store builders?

Send them this guide:
toolgpa.com/tools/kibo-commerce/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded online store builders after Kibo Commerce, each with an Insider's Guide of its own.

Online Store Builders Insider's Guide

Every one of the 84 online store builders we grade, compared

Big Cartel Insider's Guide

Simple online store for artists, makers and independent sellers

2.8 GPA

Shopify Insider's Guide

Hosted commerce platform for online, in-person and social selling

2.8 GPA

BigCommerce Insider's Guide

Hosted ecommerce platform with plans set by yearly sales

2.6 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Kibo Commerce's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Kibo Commerce is a trademark of its owner, and this guide is not made, paid for or approved by KIBO. Prices and plans change: check kibocommerce.com before you buy.