ToolGPA

NOVEMBER 2026

Oliv AI

The Insider's Guide

Meeting capture and AI agents for sales and customer teams



Every plan, grade, refund rule and rival among AI meeting note takers, read from Oliv AI's own pages.

Made by Oliv.ai · checked Nov 13, 2026 · toolgpa.com

1.6
GPA



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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Oliv AI's own pages, its app-store listings and our grades. Every fact in it is on Oliv AI's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

1.6

GPA, above 1 of the 89 other AI meeting note takers we grade

Oliv AI records customer calls and meetings, with or without a bot, and ties them to deals and accounts in the CRM. Pricing is by role: a capture-only tier for customer-facing staff, a sales tier with forecasting, and a customer success tier. Agents that act on that context are billed separately through credits.

To get you started, here are **8 things to know about Oliv AI**, taken from its own pages and our grades.

> "
>
> **The pricing page does not say if seats are monthly or yearly.**
>
> From our report card of Oliv AI

1 **Best for meeting capture and agents for sales teams**

Oliv AI captures sales and customer calls and runs agents for CRM updates, forecasting and deal risk.

2 **Paid plans start at $19 a month for each person**

As its pricing page puts it: $19 per user / month, billing period not stated.

3 **It runs on Web**

Web.

4 **Botless or bot capture**

Records online meetings through the desktop app with no bot, or with a bot that joins; the bot option adds $10 per user a month.

5 **In-person and phone capture**

A mobile app records face-to-face meetings, and Sell and Grow also take Plaud recordings; Plaud hardware is bought separately.

6 **CRM matching**

Links meeting, phone, email and Slack activity to the right accounts, contacts and opportunities in your existing CRM.

7 **A 1.6 GPA, above 1 of 89**

That is against the other AI meeting note takers we grade, on value, the free plan, features, ease of use and platforms.

8 **Keep it**

To replace Oliv AI you would be making a bot that joins your calls and turns the talk into notes. That is not a weekend's work, with an AI app builder or without one.

Oliv AI at a glance

PRICING Paid, from $19 per user / month, billing period not stated	FREE PLAN No
FREE TRIAL None stated	RUNS ON Web
MADE BY Oliv.ai	CATEGORY AI Meeting Notes
OUR GRADE 1.6 GPA, weak	

The report card

Best for meeting capture and agents for sales teams

Oliv AI captures sales and customer calls and runs agents for CRM updates, forecasting and deal risk. The seat prices run $19, $49 and $79 a month, and the bot capture, Slack and WhatsApp capture, an Engage add-on and agent credits are all billed on top. The pricing page does not say if seats are monthly or yearly.

TOOLGPA REPORT CARD	Oliv AI	Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	D	$19 a user starts at the dearer quarter of meeting-note tools, the forecasting and deal-risk parts sit at $49 and $79, and add-ons and agent credits come on top.
Free plan and trial	F	No free plan and no trial are on record.
Features	C	Capture, CRM matching, forecasting, deal risks, health scorecards and custom agents. Bot-based capture is itself a paid add-on.
Ease of use	C	No store rating on record. It needs CRM and call tools connected and agents to configure.
Platforms and integrations	B	Web only, with Salesforce, HubSpot, Slack, Gong, Outreach, ZoomInfo, Gainsight and LinkedIn.

Grade point average — Weak, out of 4.0 **1.6**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Oliv AI is for

- ✓ Fits if your sales team runs on Salesforce or HubSpot and wants calls matched to deals
- ✓ Works for managers who want deal risk and forecast notes drawn from calls

Who it is not for

- ✗ Skip it if you want to try before you pay, as no free plan or trial is listed
- ✗ Pricey if you add what most teams need: bot capture is $10 a user, Engage $29 and Dialer $10, a month
- ✗ Watch out: agent actions cost $0.01 a credit on top of seat prices
- ✗ Watch out: the pricing page does not say if seat prices are monthly or yearly
- ✗ Too heavy for a solo person wanting plain meeting notes, as it is aimed at sales and customer teams

Good to know

Good for

- ✓ Sales teams replacing a conversation-intelligence tool
- ✓ Companies that want different price tiers for different roles
- ✓ Executives who only need to query customer context

Worth knowing

- ⓘ Agent actions cost $0.01 per credit, billed on top of seat prices.
- ⓘ Bot-based capture, Slack, WhatsApp and LinkedIn capture are $10 per user a month add-ons.
- ⓘ The Engage add-on is another $29 per user a month; Dialer adds $10.
- ⓘ The pricing page does not say whether seat prices are billed monthly or annually.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

$19

A month to start, for each person

Oliv AI is a paid product, starting at $19 per user / month, billing period not stated.

> **No free plan and no trial are on record.**

From our grade for free plan and trial

CONVERSE

$19

per user / month, billing period not stated

Online and in-person meeting capture, with or without a bot, and opportunity management.

SELL

$49

per user / month, billing period not stated

Everything in Converse plus email and Slack capture, a forecast app, sales methodologies and deal risks.

GROW

$79

per user / month, billing period not stated

Everything in Sell plus a retention app, customer health scorecards and churn risks.

AMPLIFY

$0

per user / month

No seat fee for executives, product and engineering to ask questions and use the agents; agent use costs credits.

Read from oliv.ai on Nov 13, 2026.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Meeting capture and AI agents for sales and customer teams. Here is what it does, as its own site describes it, and what it covers: AI features, meeting notes, transcription, sales pipeline, AI agents.

"

Capture, CRM matching, forecasting, deal risks, health scorecards and custom agents.

From our grade for features

Botless or bot capture

Records online meetings through the desktop app with no bot, or with a bot that joins; the bot option adds $10 per user a month.

In-person and phone capture

A mobile app records face-to-face meetings, and Sell and Grow also take Plaud recordings; Plaud hardware is bought separately.

CRM matching

Links meeting, phone, email and Slack activity to the right accounts, contacts and opportunities in your existing CRM.

Forecasting and deal risks

Sell adds a forecast app, sales methodologies and deal risk flags drawn from captured conversations.

Customer health scorecards

Grow adds a retention app with health scorecards and churn risks for customer success teams.

Custom agents

Super Agents named Oliver and Olivia answer questions on conversations and build custom agents, billed in credits.

Where it runs

Web

What it works with

Salesforce
HubSpot
Slack
Gong
Outreach
ZoomInfo
Gainsight
LinkedIn

Oliv AI is made by Oliv.ai.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

1/89

Other AI meeting note takers it is graded above

Oliv AI's GPA of 1.6 is higher than 1 of the 89 other AI meeting note takers we grade, and level with 4.

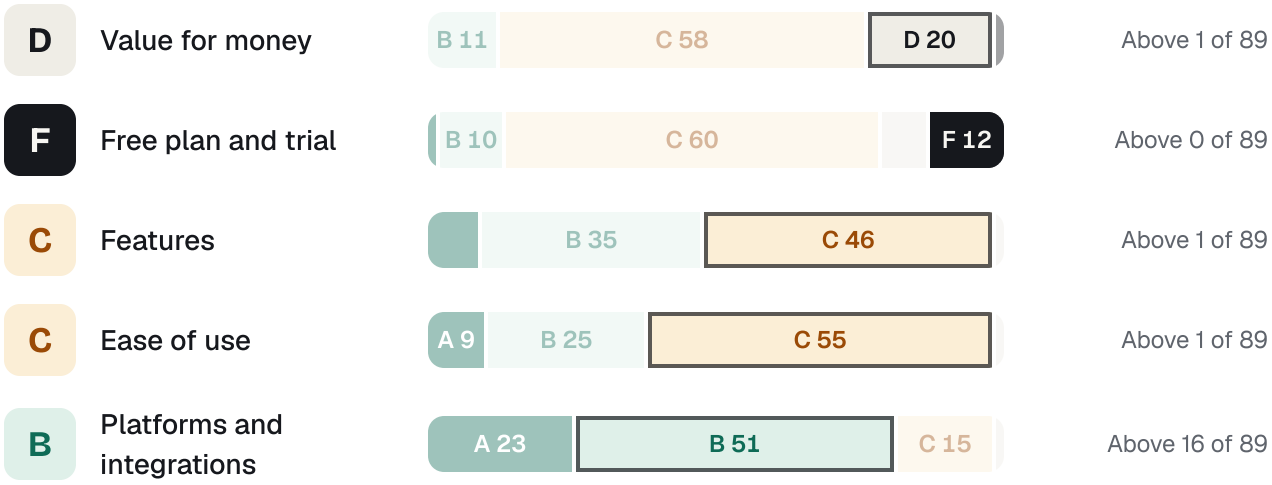
It stands best on platforms and integrations (B, above 16 of 89) and worst on free plan and trial (F, above 0).

Its paid plans start at $19 a month for each person, against a middle price of $12 for the category: 55 of the 76 others that charge start lower.

On features, ease of use and platforms it scores 2.3 out of 4. 36 tools score higher and cost less.

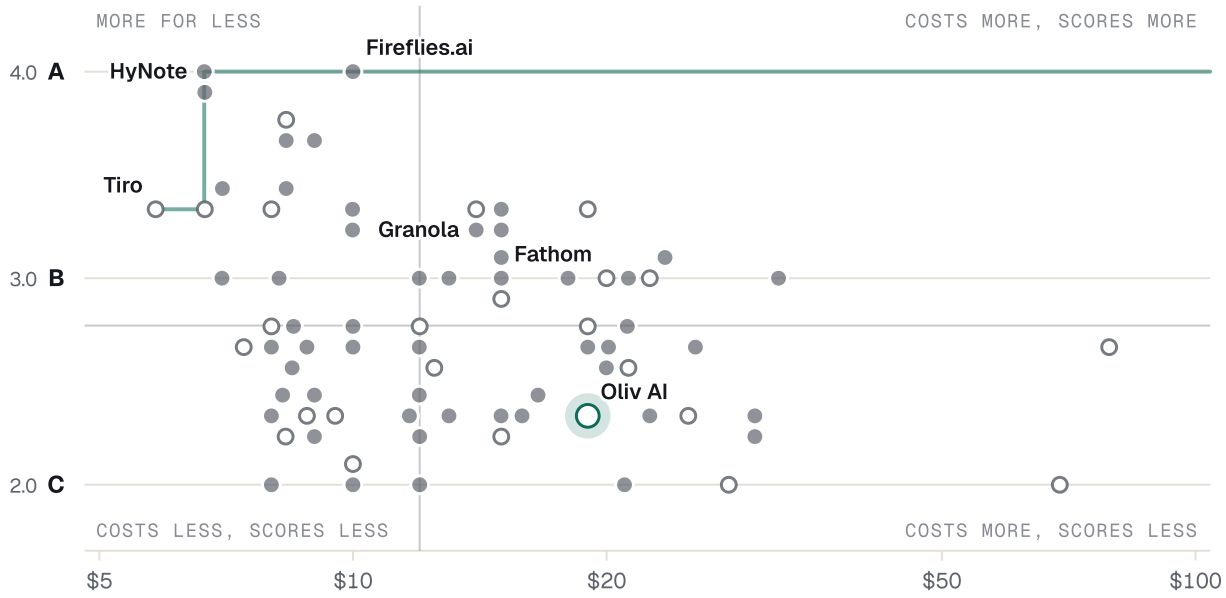
Each grade against the category

Every bar is all 90 AI meeting note takers we grade, cut by the letter each got. Oliv AI's own letter is outlined.



Price against what you get

Each dot is one of 77 AI meeting note takers. Further left costs less; higher up scores better on features, ease of use and platforms. Oliv AI is the marked dot.



What paid plans start at, a month (each step along is roughly double)

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Oliv AI you would be making a bot that joins your calls and turns the talk into notes. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 84 of the 89 other AI meeting note takers grade higher. It costs $228 a year.

What you could make

- Sales pipeline: an app builder makes this well.

What you could not

- A bot that joins your calls and turns the talk into notes.

- An AI agent, with the models and the safeguards behind it.
- Speech turned into text you can trust.
- It is priced for each person, which means accounts and billing for a team.
- It plugs into other products, Salesforce, HubSpot and Slack among them.

What this rests on. Oliv AI's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Gong, Fathom, Fireflies.ai, Avoma and Momentum

The 5 tools Oliv AI is most often weighed against, with where each one differs from it.

1.8 GPA

Gong

Paid

Revenue AI platform that records and analyzes sales conversations.

Oliv AI and Gong compared in full

2.8 GPA

Fathom

Free plan · from $15/mo

AI notetaker for Zoom, Google Meet and Teams with a free plan.

- Fathom has a free plan. Oliv AI does not.
- Only Oliv AI lists a web app.
- Only Fathom lists macOS, Windows and iOS apps.

Oliv AI and Fathom compared in full

3.2
GPA

Fireflies.ai

Free plan · from $10/mo

Meeting notetaker that records, transcribes and summarizes calls.

- Fireflies.ai has a free plan. Oliv AI does not.
- Only Fireflies.ai lists macOS, Windows, iOS and Android apps.
- Only Fireflies.ai lists a browser extension.

Oliv AI and Fireflies.ai compared in full

2.6
GPA

Avoma

Free trial · from $19/mo

AI meeting assistant with scheduling and sales call coaching.

- Only Avoma lists macOS, Windows, iOS and Android apps.
- Only Avoma lists a browser extension.
- Oliv AI also covers sales pipeline and AI agents.

Oliv AI and Avoma compared in full

1.4
GPA

Momentum

From $69/mo

Call notes that write deal data into Salesforce for revenue teams.

- Oliv AI also covers transcription and AI agents.
- Momentum also covers chat assistant and workflow automation.

Oliv AI and Momentum compared in full

Quick answers

The questions people ask about it, each answered in a line or two

12

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Oliv AI free?

No. Oliv AI is a paid product, starting at $19 per user / month, billing period not stated.

How much does Oliv AI cost?

Oliv AI lists 4 plans. Converse: $19 per user / month, billing period not stated.

What platforms does Oliv AI work on?

Oliv AI is available on Web.

Does Oliv AI have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Oliv AI is listed for Web.

Does Oliv AI have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Oliv AI is listed for Web.

Is Oliv AI open source?

Oliv AI is not described as open source on its own site, as read on Nov 13, 2026.

What does Oliv AI integrate with?

Oliv AI's listing names Salesforce, HubSpot, Slack, Gong, Outreach, ZoomInfo, Gainsight and LinkedIn.

Who makes Oliv AI?

Oliv AI is made by Oliv.ai.

What are the alternatives to Oliv AI?

The closest alternatives to Oliv AI in our directory are Gong, Fathom, Fireflies.ai, Avoma and Momentum.

How does Oliv AI compare with other AI meeting note takers?

Oliv AI's GPA of 1.6 is higher than 1 of the 89 other AI meeting note takers we grade, and level with 4.

Is Oliv AI good value for money?

ToolGPA grades Oliv AI D for value for money. Its paid plans start at $19 a month for each person, against a middle price of $12 for the category: 55 of the 76 others that charge start lower.

Could I make my own version of Oliv AI?

To replace Oliv AI you would be making a bot that joins your calls and turns the talk into notes.

Where this guide comes from

The prices, plans, platforms and features were read from Oliv AI's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Oliv AI's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews. The pricing page would not load when we checked, so the grades rest on the listing.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Oliv.ai. Prices change, so check oliv.ai before you buy.

oliv.ai/pricing

oliv.ai/

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Oliv AI, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/oliv-ai

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "Oliv AI: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/oliv-ai
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Know someone choosing between AI meeting note takers?

Send them this guide: toolgpa.com/tools/oliv-ai/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded AI meeting note takers after Oliv AI, each with an Insider's Guide of its own.

AI Meeting Notes Insider's Guide

Every one of the 90 AI meeting note takers we grade, compared

HyNote Insider's Guide

AI note taker for meetings, audio, PDFs and videos

3.4 GPA

Wave AI Insider's Guide

AI note taker and recorder for meetings, calls and lectures

3.4 GPA

Fireflies.ai Insider's Guide

Meeting notetaker that records, transcribes and summarizes calls

3.2 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Oliv AI's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Oliv AI is a trademark of its owner, and this guide is not made, paid for or approved by Oliv.ai. Prices and plans change: check oliv.ai before you buy.