ToolGPA

NOVEMBER 2026

Penneo

The Insider's Guide

Nordic digital signing with national eIDs and document collection

Every plan, grade, refund rule and rival among e-signature and proposal tools, read from Penneo's own pages.

Made by Penneo · checked Nov 13, 2026 · toolgpa.com

2.2
GPA

PENNEO®

Contents

01 Welcome
What it is, who it suits, its grades and the ten things to know first

02 What it costs
Every plan, the free plan, ways to pay less and how prices have moved

03 What it does
Its main features, where it runs, what it works with and who makes it

04 Where it stands
Its grades against its category, and whether to keep it or make your own

05 The alternatives
The tools it is most often weighed against, side by side

06 Quick answers
The questions people ask about it, each answered in a line or two

07 About ToolGPA
Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Penneo's own pages, its app-store listings and our grades. Every fact in it is on Penneo's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

2.2

GPA, above 38 of the 78 other e-signature and proposal tools we grade

Penneo is a Copenhagen-based platform for digital signing and client document collection, aimed at accountants, auditors, banks, legal firms and other regulated businesses in Europe. Signers can verify with national eIDs such as MitID and BankID. Prices on the site are shown in Danish kroner, euros or Norwegian kroner by country.

> "
>
> **It is priced in kroner, and the API and priority support are on Sign Pro.**
>
> From our report card of Penneo

To get you started, here are **9 things to know about Penneo**, taken from its own pages and our grades.

1 **Best for Nordic signing with national eIDs**

Penneo is Nordic signing with national eIDs, case files and an archive, plus a separate Collect product for client documents.

2 **What it costs**

Paid plans start at DKK 899 per month for Sign Essential, billed annually.

3 **You can try it first**

Free trial offered; length and terms not stated on the pricing page

4 **It runs on Web**

Web.

5 **National eID signing**

Signers verify with MitID, MitID Erhverv, BankID (Norway and Sweden), FTN or .beID; itsme costs extra.

6 **Case files and batch signing**

Several documents go into one case file, and a signer can sign the whole file using their eID once.

7 **Evidence and archive**

Every action is logged and timestamped, then sealed on completion, with a document archive and a personal archive for signers.

8 **A 2.2 GPA, above 38 of 78**

That is against the other e-signature and proposal tools we grade, on value, the free plan, features, ease of use and platforms.

9 **Keep it**

To replace Penneo you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

Penneo at a glance

PRICING
Free trial, from DKK 899 per month for Sign Essential, billed annually

FREE PLAN
No

FREE TRIAL
Free trial offered; length and terms not stated on the pricing page

RUNS ON
Web

MADE BY
Penneo, since 2014

CATEGORY
E-Signatures & Proposals

OUR GRADE
2.2 GPA, fair

The report card

Best for Nordic signing with national eIDs

Penneo is Nordic signing with national eIDs, case files and an archive, plus a separate Collect product for client documents. Sign Essential is DKK 899 a month billed annually for 500 signatures a year. It is priced in kroner, and the API and priority support are on Sign Pro.

TOOLGPA REPORT CARD — **Penneo** — Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	C	Sign Essential is DKK 899 a month billed annually for 500 signatures a year, a flat fee. Shared by five people that is a bit under $30 each at recent exchange rates, the top of the category's range.
Free plan and trial	D	A free trial is offered, but the pricing page gives no length or terms.
Features	B	National eID signing, case files, batch signing, evidence and archive, Collect, accounting integrations and an API on Sign Pro. Nothing in the listing is missing from signing for accountants.
Ease of use	C	No store rating on record, and its Nordic eID and document-collection setups take work.
Platforms and integrations	B	Web only, with Microsoft, Silverfin, M-Files, Unik, EG and Caseware, plus an API and sandbox.
Grade point average		Fair, out of 4.0 **2.2**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Penneo is for

- ✓ Fits if you are an accounting or audit firm in the Nordics
- ✓ Makes sense if clients sign with MitID or other national eIDs

Who it is not for

- ✗ Pricey if you sign under 500 a year, as the listed prices assume 500 signatures
- ✗ Watch out: prices are in kroner, with euro and Norwegian versions for other countries
- ✗ Tight if you want the API or a priority support line, which are Sign Pro only
- ✗ Watch out: the Caseware integration costs DKK 10 per CVR, minimum DKK 500 a month
- ✗ Skip it if you are outside Europe, since it is built around national eIDs

Good to know

Good for

- ✓ Accounting and audit firms in Denmark, Norway and Belgium
- ✓ Banks and legal firms that need eID-verified signing
- ✓ Teams that also need to collect documents from clients before signing

Worth knowing

- ⓘ Prices are shown in DKK for Denmark, with EUR and Norwegian versions for other countries, not in US dollars.
- ⓘ Listed prices are based on a reference volume of 500 signatures a year; you are invoiced yearly for actual usage.
- ⓘ Caseware integration carries a fee of DKK 10 per CVR, with a minimum of DKK 500 a month.
- ⓘ API access and a dedicated support line are Sign Pro features.

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

4

plans to choose from

Penneo is a paid product with a free trial, starting at DKK 899 per month for Sign Essential, billed annually.

> **A free trial is offered, but the pricing page gives no length or terms.**

From our grade for free plan and trial

SIGN ESSENTIAL

DKK 899

per month, billed annually, 500 signatures a year

Sending, signing and archiving with national eIDs, SMS verification, SSO, document archive and templates.

SIGN PLUS

DKK 1,250

per month, billed annually, 500 signatures a year

Everything in Essential plus custom signing flows, scheduled reminders and default integrations such as Microsoft.

SIGN PRO

Custom

Sold through sales: Plus with API access, system integrations, advanced user management and priority support.

COLLECT PLUS

DKK 499

per month, billed annually

Automated collection of client documents and data, reusable collection templates and scheduled reminders.

Trying it first

Free trial offered; length and terms not stated on the pricing page

Read from penneo.com on Nov 13, 2026.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Nordic digital signing with national eIDs and document collection. Here is what it does, as its own site describes it, and what it covers: public API, templates, workflow automation, documents, forms.

> **National eID signing, case files, batch signing, evidence and archive, Collect, accounting integrations and an API on Sign Pro.**
>
> From our grade for features

National eID signing

Signers verify with MitID, MitID Erhverv, BankID (Norway and Sweden), FTN or .beID; itsme costs extra.

Case files and batch signing

Several documents go into one case file, and a signer can sign the whole file using their eID once.

Evidence and archive

Every action is logged and timestamped, then sealed on completion, with a document archive and a personal archive for signers.

Penneo Collect

Request, receive and validate documents and data from clients before signing; it is not available with Sign Essential.

Accounting and audit integrations

Connectors include Silverfin, M-Files, Unik and EG, and Caseware at DKK 10 per CVR number.

API and sandbox

An open REST API and a sandbox environment are included in Sign Pro.

Where it runs

Web

What it works with

Microsoft
Silverfin
M-Files
Unik
EG
Caseware

Penneo is made by Penneo, and has been around since 2014.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

38/78

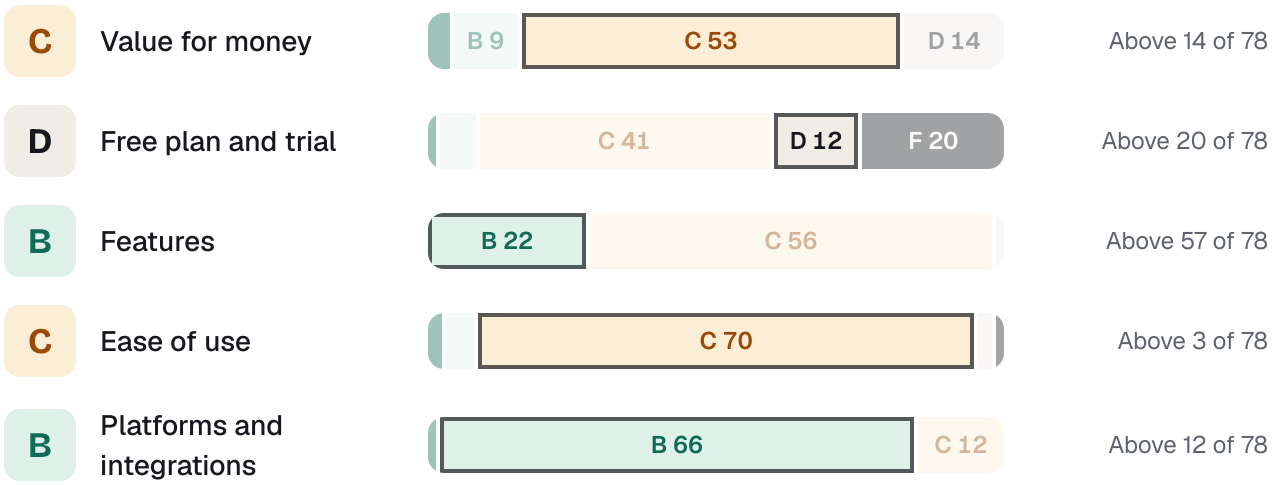
Other e-signature and proposal tools it is graded above

Penneo's GPA of 2.2 is higher than 38 of the 78 other e-signature and proposal tools we grade, and level with 19.

It stands best on features (B, above 57 of 78) and worst on free plan and trial (D, above 20).

Each grade against the category

Every bar is all 79 e-signature and proposal tools we grade, cut by the letter each got. Penneo's own letter is outlined.



Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Penneo you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

What you could make

- Documents, templates and forms: an app builder makes these well.

What you could not

- Connections to other products, each kept working as those products change.
- The depth: we grade its features B, which means it covers the whole job.

What this rests on. Penneo's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Scrive, Namirial, Signicat, Dokobit and Youtrust (Yousign)

The 5 tools Penneo is most often weighed against, with where each one differs from it.

2.4 GPA

Scrive

Free trial · from €21/mo

E-signatures with European eID verification, portal and API.

Penneo and Scrive compared in full

1.8 GPA

Namirial

Paid

European trust-services group with eIDAS electronic signature software.

- Penneo also covers forms.

Penneo and Namirial compared in full

2.0 GPA

Signicat

Paid

Electronic signature API inside a digital identity platform.

- Penneo also covers templates and forms.

Penneo and Signicat compared in full



2.6
GPA

Dokobit

Free plan · from €8/mo

eIDAS-based e-signing portal with per-signature pricing.

- Dokobit has a free plan. Penneo does not, though it has a free trial.
- Only Dokobit lists iOS and Android apps.
- Penneo also covers templates and forms.

Penneo and Dokobit compared in full



2.4
GPA

Youtrust (Yousign)

Free plan · from €9/mo

European e-signatures with simple, advanced and qualified levels.

- Youtrust (Yousign) has a free plan. Penneo does not, though it has a free trial.
- Penneo also covers forms.

Penneo and Youtrust (Yousign) compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

12

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Penneo free?

No, Penneo is a paid product, but you can try it first. Free trial offered; length and terms not stated on the pricing page.

How much does Penneo cost?

Penneo lists 4 plans. Sign Essential: DKK 899 per month, billed annually, 500 signatures a year.

What platforms does Penneo work on?

Penneo is available on Web.

Does Penneo have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Penneo is listed for Web.

Does Penneo have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Penneo is listed for Web.

Is Penneo open source?

Penneo is not described as open source on its own site, as read on Nov 13, 2026.

Does Penneo have an API?

Yes. Penneo offers a public API, according to its own site.

What does Penneo integrate with?

Penneo's listing names Microsoft, Silverfin, M-Files, Unik, EG and Caseware.

Who makes Penneo?

Penneo is made by a company of the same name. It dates from 2014.

What are the alternatives to Penneo?

The closest alternatives to Penneo in our directory are Scrive, Namirial, Signicat, Dokobit and Youtrust (Yousign).

How does Penneo compare with other e-signature and proposal tools?

Penneo's GPA of 2.2 is higher than 38 of the 78 other e-signature and proposal tools we grade, and level with 19.

Could I make my own version of Penneo?

To replace Penneo you would be making connections to other products, each kept working as those products change.

Where this guide comes from

The prices, plans, platforms and features were read from Penneo's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Penneo's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Penneo. Prices change, so check penneo.com before you buy.

penneo.com
penneo.com/integrations
penneo.com/pricing-sign-collect/

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at toolgpa.com.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Penneo, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/penneo

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "Penneo: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/penneo
```

Know someone choosing between e-signature and proposal tools?

Send them this guide: toolgpa.com/tools/penneo/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded e-signature and proposal tools after Penneo, each with an Insider's Guide of its own.

E-Signatures & Proposals Insider's Guide

Every one of the 79 e-signature and proposal tools we grade, compared

BoldSign Insider's Guide

Low-cost e-signature app and API from Syncfusion

3.0 GPA

Zoho Sign Insider's Guide

Per-user e-signature app from Zoho with a free single-user plan

3.0 GPA

Docusign Insider's Guide

E-signature service for sending, signing and tracking agreements

2.6 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Penneo's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Penneo is a trademark of its owner, and this guide is not made, paid for or approved by Penneo. Prices and plans change: check penneo.com before you buy.