ToolGPA

NOVEMBER 2026

Proposable

The Insider's Guide

Proposal software with built-in e-signature and payments



Every plan, grade, refund rule and rival among e-signature and proposal tools, read from Proposable's own pages.

Made by Proposable, LLC · checked Nov 13, 2026 · toolgpa.com

2.0
GPA



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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Proposable's own pages, its app-store listings and our grades. Every fact in it is on Proposable's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

2.0

GPA, above 19 of the 78 other e-signature and proposal tools we grade

Proposable builds sales proposals from drag-and-drop blocks and templates, tracks how prospects read them, and collects e-signatures and an initial payment inside the same document. Plans are priced per user, with a flat monthly fee for enterprise accounts.

To get you started, here are **9 things to know about Proposable**, taken from its own pages and our grades.

> "
>
> **No store rating on record, and you build proposals and a content library first.**
>
> From our grade for ease of use

1 **Best for proposals that get signed and paid in one place**

The page does not say whether those prices are monthly or yearly.

2 **Paid plans start at $19 a month for each person**

As its pricing page puts it: $19 per user / month (billing basis not shown).

3 **You can try it first**

Free trial on every plan; length not stated

4 **It runs on Web**

Web.

5 **Drag-and-drop proposal builder**

Proposals are assembled from blocks and templates, with merge tags that fill in customer details and room for video and rich media.

6 **Built-in e-signatures**

Signature, initial and text fields go anywhere in a proposal, and the prospect is guided through an acceptance flow.

7 **Payments with acceptance**

An initial payment can be collected as soon as a proposal is accepted; Stripe payments start on the Team plan.

8 **A 2.0 GPA, above 19 of 78**

That is against the other e-signature and proposal tools we grade, on value, the free plan, features, ease of use and platforms.

9 **Your call**

You could make the core of Proposable for yourself: documents, templates, quotes and estimates, sales pipeline and reports.

Proposable at a glance

PRICING
Free trial, from $19 per user / month (billing basis not shown)

FREE PLAN
No

FREE TRIAL
Free trial on every plan; length not stated

RUNS ON
Web

MADE BY
Proposable, LLC

CATEGORY
E-Signatures & Proposals

OUR GRADE
2.0 GPA, fair

The report card

Best for proposals that get signed and paid in one place

Proposable builds proposals with e-signatures and payments, from $19 a user. Solo allows only 5 deliveries a month, Stripe payments start on Team at $39, and API access is Enterprise at $500 a month and up. The page does not say whether those prices are monthly or yearly.

TOOLGPA REPORT CARD **Proposable** Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	C	Solo is $19 a user a month, just under the category's $20 middle, and Team is $39. Enterprise starts at $500.
Free plan and trial	D	A free trial is on every plan, but its length is not stated and the page does not say whether it needs a card.
Features	C	Proposal builder, e-signatures, payments, analytics, a content library and CRM sync. Solo caps deliveries at 5 a month, and API is Enterprise only.
Ease of use	C	No store rating on record, and you build proposals and a content library first.
Platforms and integrations	B	Web only, with Salesforce, HubSpot, Capsule, Insightly and Stripe. No desktop or phone app is listed.

Grade point average Fair, out of 4.0 **2.0**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Proposable is for

- ✓ Fits if you send a handful of proposals a month and want them signed online
- ✓ Makes sense if you take a deposit when the client accepts

Who it is not for

- ✗ Tight if you send more than 5 proposals a month, as Solo stops at 5 deliveries
- ✗ Pricey if you want payments or a custom URL, which start on Team at $39
- ✗ Watch out: the page does not say if prices are billed monthly or yearly
- ✗ Skip it if you need the API, because it is Enterprise only, from $500 a month

Good to know

Good for

- ✓ Small sales teams that send proposals and want them signed in one step
- ✓ Teams that want prospect view tracking and activity alerts
- ✓ Sellers who want to take a first payment when a proposal is accepted

Worth knowing

- ⓘ Solo allows only 5 proposal deliveries a month and limited integrations.
- ⓘ The pricing page does not say whether prices are billed monthly or yearly.
- ⓘ Stripe payments, team collaboration and custom URLs start on the Team plan; API access is Enterprise only.
- ⓘ Enterprise starts at $500 a month.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

$19

A month to start, for each person

Proposable is a paid product with a free trial, starting at $19 per user / month (billing basis not shown).

> **A free trial is on every plan, but its length is not stated and the page does not say whether it needs a card.**
>
> From our grade for free plan and trial

SOLO

$19

per user / month (billing basis not shown)

For a few proposals a month: 5 deliveries monthly, e-signatures, content library, analytics, SMS notifications and limited integrations.

TEAM

$39

per user / month (billing basis not shown)

Unlimited proposals, standard CRM integrations, Stripe payments, team collaboration, custom proposal URL and sales team stats.

ENTERPRISE

$500

per month and up

Adds all CRM integrations, departments, manager approval, data export, API access, an account manager and team training.

Trying it first

Free trial on every plan; length not stated

Read from proposable.com on Nov 13, 2026.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Proposal software with built-in e-signature and payments. Here is what it does, as its own site describes it, and what it covers: templates, sales pipeline, documents, reports, quotes and estimates.

"

Proposal builder, e-signatures, payments, analytics, a content library and CRM sync.

From our grade for features

Drag-and-drop proposal builder

Proposals are assembled from blocks and templates, with merge tags that fill in customer details and room for video and rich media.

Built-in e-signatures

Signature, initial and text fields go anywhere in a proposal, and the prospect is guided through an acceptance flow.

Payments with acceptance

An initial payment can be collected as soon as a proposal is accepted; Stripe payments start on the Team plan.

Proposal analytics and alerts

See how each recipient reads a proposal, with email or text notifications for views, comments and downloads.

Content library and approvals

Store templates, sections and estimate line items centrally, and require manager approval before proposals are sent.

CRM sync

Proposals can be created from CRM deals, with proposal events pushed back to the CRM.

Where it runs

Web

What it works with

Salesforce
HubSpot
Capsule
Insightly
Stripe

Proposable is made by Proposable, LLC.

Where it stands

Its grades against its category, and whether to keep it or make your own

19/78

Other e-signature and proposal tools it is graded above

Proposable's GPA of 2.0 is higher than 19 of the 78 other e-signature and proposal tools we grade, and level with 18.

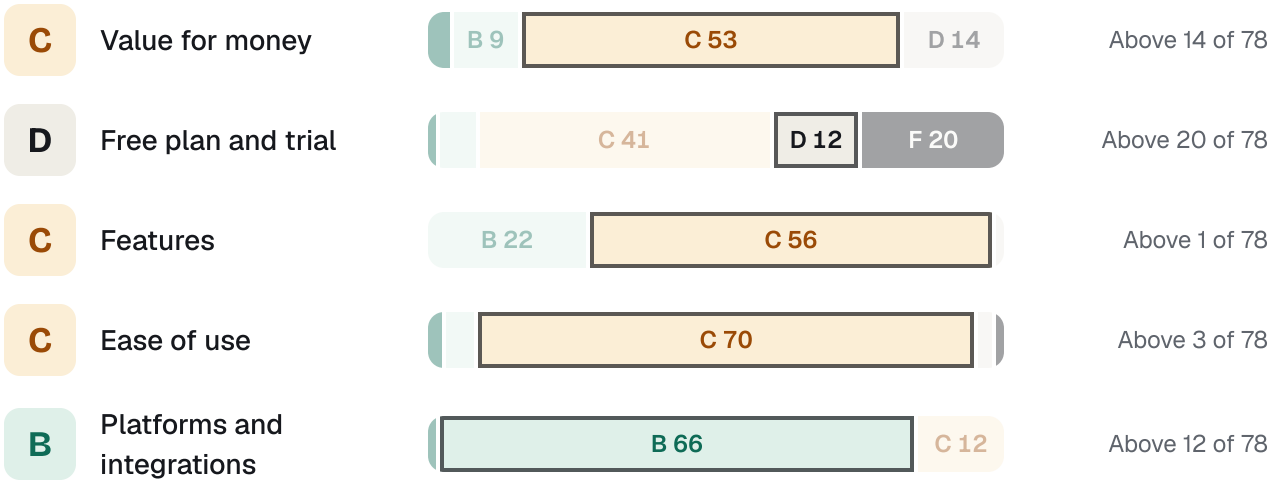
It stands best on platforms and integrations (B, above 12 of 78) and worst on free plan and trial (D, above 20).

Its paid plans start at $19 a month for each person, against a middle price of $19 for the category: 26 of the 54 others that charge start lower.

On features, ease of use and platforms it scores 2.3 out of 4. 11 tools score higher and cost less.

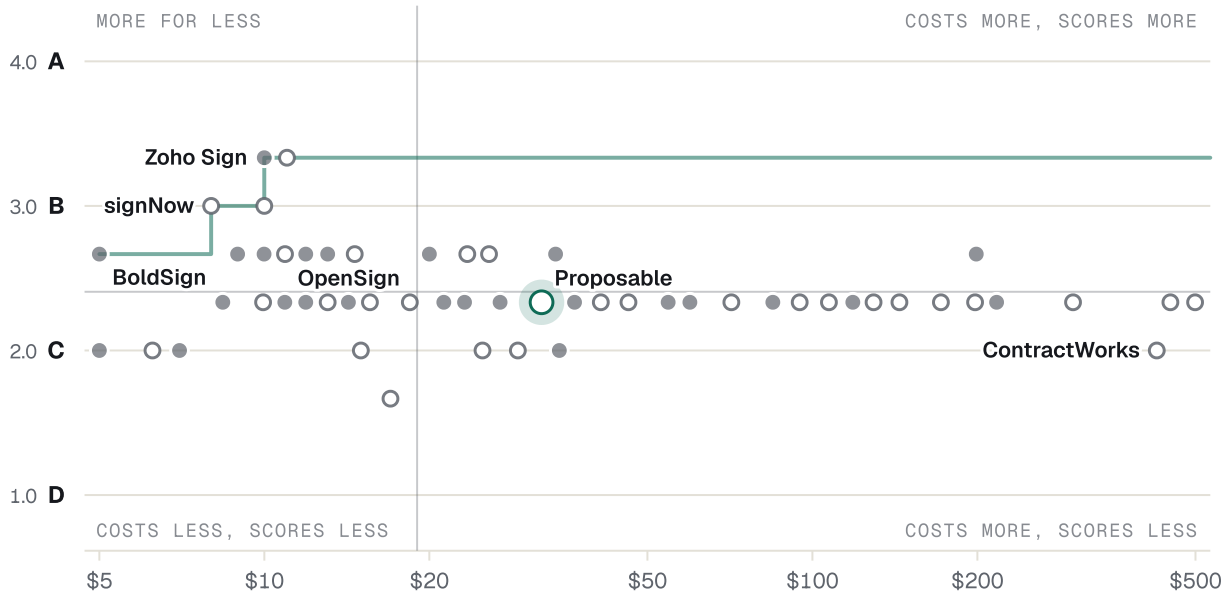
Each grade against the category

Every bar is all 79 e-signature and proposal tools we grade, cut by the letter each got. Proposable's own letter is outlined.



Price against what you get

Each dot is one of 55 e-signature and proposal tools. Further left costs less; higher up scores better on features, ease of use and platforms. Proposable is the marked dot.



What paid plans start at, a month (each step along is roughly double)

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Your call

You could make the core of Proposable for yourself: documents, templates, quotes and estimates, sales pipeline and reports.

What you would give up is listed below. Whether that is worth the price is your call. It costs $228 a year.

What you could make

- Documents, templates, quotes and estimates, sales pipeline and reports: an app builder makes these well.

What you could not

- It is priced for each person, which means accounts and billing for a team.

It runs in a browser, which is where something home-made would run too.

It plugs into other products, Salesforce, HubSpot and Capsule among them.

What this rests on. Proposable's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Proposify, Better Proposals, PandaDoc, Qwilr and Bidsketch

The 5 tools Proposable is most often weighed against, with where each one differs from it.

2.0 GPA

Proposify

Free trial · from $39/mo

Proposal, quote and e-signature software for sales teams.

- Proposable also covers sales pipeline and reports.

Proposable and Proposify compared in full

2.2 GPA

Better Proposals

Free trial · from $13/mo

Proposal builder with e-signatures, payments and open tracking.

- Proposable also covers sales pipeline, reports and quotes and estimates.
- Better Proposals also covers forms.

Proposable and Better Proposals compared in full



2.0
GPA

PandaDoc

Free plan · from $19/mo

Proposals, quotes and contracts with e-signatures and tracking.

- PandaDoc has a free plan. Proposable does not, though it has a free trial.
- Only PandaDoc lists an iOS app.
- Proposable also covers sales pipeline, reports and quotes and estimates.

Proposable and PandaDoc compared in full



2.2
GPA

Qwilr

Free trial · from $35/mo

Interactive web proposals and quotes with e-signatures.

- Proposable also covers sales pipeline and reports.
- Qwilr also covers workflow automation.

Proposable and Qwilr compared in full



2.0
GPA

Bidsketch

Free trial · from $23/mo

Proposal software with templates, analytics and e-signatures.

- Proposable also covers sales pipeline and reports.

Proposable and Bidsketch compared in full

Quick answers

The questions people ask about it, each answered in a line or two

12

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Proposable free?

No, Proposable is a paid product, but you can try it first. Free trial on every plan; length not stated.

How much does Proposable cost?

Proposable lists 3 plans. Solo: $19 per user / month (billing basis not shown).

What platforms does Proposable work on?

Proposable is available on Web.

Does Proposable have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Proposable is listed for Web.

Does Proposable have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Proposable is listed for Web.

Is Proposable open source?

Proposable is not described as open source on its own site, as read on Nov 13, 2026.

What does Proposable integrate with?

Proposable's listing names Salesforce, HubSpot, Capsule, Insightly and Stripe.

Who makes Proposable?

Proposable is made by Proposable, LLC.

What are the alternatives to Proposable?

The closest alternatives to Proposable in our directory are Proposify, Better Proposals, PandaDoc, Qwilr and Bidsketch.

How does Proposable compare with other e-signature and proposal tools?

Proposable's GPA of 2.0 is higher than 19 of the 78 other e-signature and proposal tools we grade, and level with 18.

Is Proposable good value for money?

ToolGPA grades Proposable C for value for money. Its paid plans start at $19 a month for each person, against a middle price of $19 for the category: 26 of the 54 others that charge start lower.

Could I make my own version of Proposable?

You could make the core of Proposable for yourself: documents, templates, quotes and estimates, sales pipeline and reports.

Where this guide comes from

The prices, plans, platforms and features were read from Proposable's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Proposable's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Proposable, LLC. Prices change, so check proposable.com before you buy.

proposable.com/pricing
proposable.com/integrations
proposable.com/tour
proposable.com/terms

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at toolgpa.com.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Proposable, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/proposable

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "Proposable: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/proposable
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Know someone choosing between e-signature and proposal tools?

Send them this guide:
toolgpa.com/tools/proposable/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded e-signature and proposal tools after Proposable, each with an Insider's Guide of its own.

E-Signatures & Proposals Insider's Guide

Every one of the 79 e-signature and proposal tools we grade, compared

BoldSign Insider's Guide

Low-cost e-signature app and API from Syncfusion

3.0 GPA

Zoho Sign Insider's Guide

Per-user e-signature app from Zoho with a free single-user plan

3.0 GPA

Docusign Insider's Guide

E-signature service for sending, signing and tracking agreements

2.6 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Proposable's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Proposable is a trademark of its owner, and this guide is not made, paid for or approved by Proposable, LLC. Prices and plans change: check proposable.com before you buy.