ToolGPA

NOVEMBER 2026

Quip

The Insider's Guide

Shared documents and spreadsheets built around Salesforce



Every plan, grade, refund rule and rival among docs and wiki tools, read from Quip's own pages.

Made by Quip (a Salesforce company) · checked Nov 12, 2026 · toolgpa.com

1.8

GPA



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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Quip's own pages, its app-store listings and our grades. Every fact in it is on Quip's page too, where it is kept up to date. Checked Nov 12, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

1.8

GPA, above 2 of the 86 other docs and wiki tools we grade

Quip is Salesforce's collaborative document product. Documents and spreadsheets each carry their own chat, and a desktop app syncs them for offline use. Its pitch is aimed at sales teams, with live Salesforce records embedded in documents on the higher tiers.

To get you started, here are **8 things to know about Quip**, taken from its own pages and our grades.

> **Documents and chat are familiar, but linking it to Salesforce is its own job.**
>
> From our grade for ease of use

1 **Best for documents and chat inside a Salesforce team**

Quip is shared documents and spreadsheets with chat built in, aimed at Salesforce customers.

2 **Paid plans start at $10 a month for each person**

As its pricing page puts it: $10 per user / month, billed annually ($12 billed monthly).

3 **It runs on 3 platforms**

Web, iOS and Android.

4 **Documents and spreadsheets**

Unlimited documents and spreadsheets on every plan, with spreadsheets that can be embedded inside a document.

5 **Chat in every document**

Each document and spreadsheet has built-in team chat, and there are also chat rooms and 1-to-1 messages.

6 **Offline desktop app**

The desktop app syncs documents and messages to the computer's drive so they can be opened offline and searched alongside local files.

7 **A 1.8 GPA, above 2 of 86**

That is against the other docs and wiki tools we grade, on value, the free plan, features, ease of use and platforms.

8 **Keep it**

To replace Quip you would be making a spreadsheet engine with its formulas. That is not a weekend's work, with an AI app builder or without one.

Quip at a glance

PRICING
Paid, from $10 per user / month, billed annually ($12 billed monthly)

FREE PLAN
No

FREE TRIAL
None stated

RUNS ON
Web, iOS, Android

MADE BY
Quip (a Salesforce company)

CATEGORY
Docs & Wikis

OUR GRADE
1.8 GPA, weak

The report card

Best for documents and chat inside a Salesforce team

Quip is shared documents and spreadsheets with chat built in, aimed at Salesforce customers. Starter is $10 per user a month billed annually, but it cannot be combined with Quip for Salesforce, and the Salesforce record sync is only on Advanced at $100.

TOOLGPA REPORT CARD	Quip	Graded Nov 12, 2026
SUBJECT	GRADE	COMMENT
Value for money	C	Starter is $10 per user a month billed annually ($12 monthly), above the category's cheapest quarter at $7 and below its middle at $18. Plus is $25 and Advanced is $100.
Free plan and trial	F	The pricing page lists no free plan and no free trial.
Features	C	Documents and spreadsheets, chat in each document, an offline desktop app, Salesforce records in documents and Live Apps. The Salesforce record sync and live-document editing in Salesforce are Advanced only.
Ease of use	C	No store rating on record. Documents and chat are familiar, but linking it to Salesforce is its own job.
Platforms and integrations	B	Web, iOS, Android and an offline desktop app, with single sign-on and an enterprise API on Plus, which is bought through sales.
Grade point average		Weak, out of 4.0 **1.8**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Quip is for

- ✓ Fits if your sales team lives in Salesforce and wants documents tied to its records
- ✓ Works for small teams that only need shared docs and chat on Starter

Who it is not for

- ✕ Not for you if you want to try before paying, as there is no free plan or trial
- ✕ Watch out: Starter cannot be combined with Quip for Salesforce
- ✕ Pricey if you want the Salesforce sync, since Advanced is $100 per user a month and sold through sales
- ✕ Skip it if you want a general wiki, as it is built for Salesforce customers

Good to know

Good for

- ✓ Sales and service teams already working in Salesforce
- ✓ Small teams that want shared docs with chat attached and no free-plan limits to manage

Worth knowing

- ⓘ There is no free plan or free trial listed on the pricing page.
- ⓘ Starter cannot be combined with Quip for Salesforce. Plus and Advanced are sold through sales; the Salesforce record sync is only in Advanced ($100).
- ⓘ The vendor describes it as productivity for Salesforce customers, so it is less of a general wiki than most tools in this category.
- ⓘ The download page names iOS and iPadOS in the App Store; the pricing page also mentions Android. It does not say which desktop systems the desktop app covers.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

$10

A month to start, for each person

Quip is a paid product, starting at $10 per user / month, billed annually ($12 billed monthly).

> **The pricing page lists no free plan and no free trial.**

From our grade for free plan and trial

QUIP STARTER

$10

per user / month, billed annually ($12 billed monthly)

Unlimited documents and spreadsheets, group chat, and desktop, tablet and mobile access. Cannot be combined with Quip for Salesforce.

QUIP PLUS

$25

per user / month, billed annually

Everything in Starter plus single sign-on, the enterprise API and custom Live Apps. Contact sales to buy.

QUIP ADVANCED

$100

per user / month, billed annually

Everything in Plus plus editing live documents inside Salesforce records and two-way sync with Salesforce data. Contact sales to buy.

Read from quip.com on Nov 12, 2026.

Ways to pay less

OTHER SAVINGS

$30 for the first five users on Starter

The pricing page lists a special offer of $30 for the first five Starter users, available only on quip.com. It gives no end date or term.

Stated on quip.com

PART 03 · FEATURES

What it does

Its main features, where it runs, what it works with and who makes it

3

Places it runs: Web, iOS and Android

Shared documents and spreadsheets built around Salesforce. Here is what it does, as its own site describes it, and what it covers: works offline, public API, real-time collaboration, documents, spreadsheets, team chat.

> **Documents and spreadsheets, chat in each document, an offline desktop app, Salesforce records in documents and Live Apps.**
>
> From our grade for features

Documents and spreadsheets

Unlimited documents and spreadsheets on every plan, with spreadsheets that can be embedded inside a document.

Chat in every document

Each document and spreadsheet has built-in team chat, and there are also chat rooms and 1-to-1 messages.

Offline desktop app

The desktop app syncs documents and messages to the computer's drive so they can be opened offline and searched alongside local files.

Salesforce records in documents

Quip Advanced embeds documents in Salesforce records and syncs field, record, report and list data both ways.

Live Apps and API

Plus and Advanced add single sign-on, an enterprise API and custom Live Apps built for an organization.

Where it runs

Web · iOS · Android

What it works with

Salesforce · Okta · Microsoft · OneLogin

Quip is made by Quip (a Salesforce company).

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

2/86

Other docs and wiki tools it is graded above

Quip's GPA of 1.8 is higher than 2 of the 86 other docs and wiki tools we grade, and level with 3.

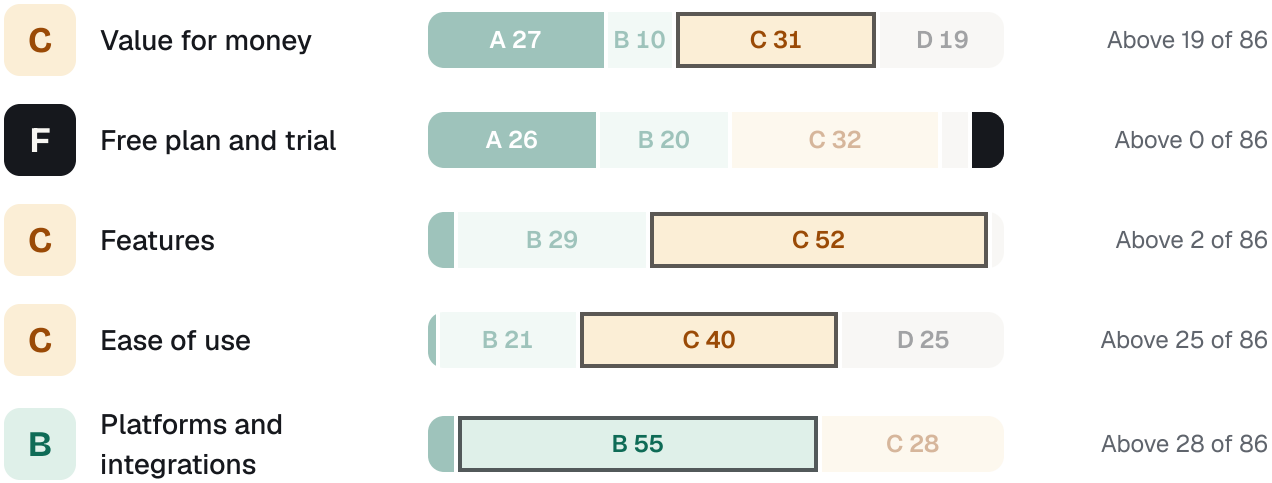
It stands best on platforms and integrations (B, above 28 of 86) and worst on free plan and trial (F, above 0).

Its paid plans start at $10 a month for each person, against a middle price of $18.50 for the category: 18 of the 57 others that charge start lower.

On features, ease of use and platforms it scores 2.3 out of 4. 14 tools score higher and cost less.

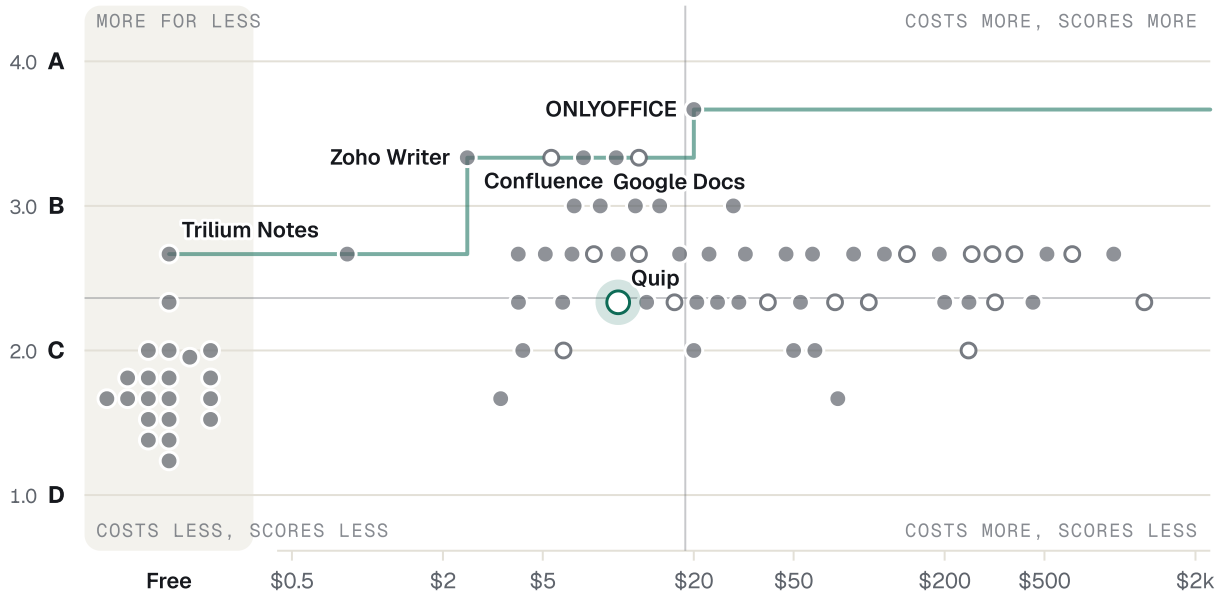
Each grade against the category

Every bar is all 87 docs and wiki tools we grade, cut by the letter each got. Quip's own letter is outlined.



Price against what you get

Each dot is one of 79 docs and wiki tools. Further left costs less; higher up scores better on features, ease of use and platforms. Quip is the marked dot.



What paid plans start at, a month (each step along is roughly double)

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Quip you would be making a spreadsheet engine with its formulas. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 81 of the 86 other docs and wiki tools grade higher. It costs $120 a year.

What you could make

- Documents: an app builder makes this well.

What you could not

- A spreadsheet engine with its formulas.

- Chat that a whole team counts on staying up.
- A real app for iOS and Android. Something home-made would be a web page.
- Several people working in it at the same moment.
- It plugs into other products, Salesforce, Okta and Microsoft among them, and has an API.
- What a company asks for before it lets staff use something: single sign-on.

What this rests on. Quip's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Confluence, Google Docs, Microsoft Loop, Dropbox Paper and Nuclino

The 5 tools Quip is most often weighed against, with where each one differs from it.

3.0 GPA

Confluence

Free plan · from $6.70/mo

Team wiki and docs workspace from Atlassian, tied to Jira.

- Confluence has a free plan. Quip does not.
- Quip also covers spreadsheets and team chat.
- Confluence also covers databases, wiki, whiteboard and templates.

Quip and Confluence compared in full

3.4 GPA

Google Docs

Free plan · from $7/mo

Browser-based word processor, free with a Google Account.

- Google Docs has a free plan. Quip does not.
- Only Google Docs lists a browser extension.
- Quip also covers spreadsheets and team chat.

Quip and Google Docs compared in full



2.8 GPA

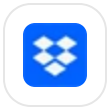
Microsoft Loop

Free plan · from $5.40/mo

Shared workspaces and pages with components that sync across apps.

- Microsoft Loop has a free plan. Quip does not.
- Quip also covers spreadsheets and team chat.
- Microsoft Loop also covers templates.

Quip and Microsoft Loop compared in full



3.2 GPA

Dropbox Paper

Free plan · from $9.99/mo

Free collaborative documents that live in a Dropbox account.

- Dropbox Paper has a free plan. Quip does not.
- Quip also covers spreadsheets and team chat.
- Dropbox Paper also covers templates and tasks.

Quip and Dropbox Paper compared in full



3.0 GPA

Nuclino

Free plan · from $6/mo

Lightweight team wiki with docs, boards and whiteboards.

- Nuclino has a free plan. Quip does not.
- Only Nuclino lists macOS, Windows and Linux apps.
- Quip also covers spreadsheets and team chat.

Quip and Nuclino compared in full

Quick answers

The questions people ask about it, each answered in a line or two

15

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Quip free?

No. Quip is a paid product, starting at $10 per user / month, billed annually ($12 billed monthly).

How much does Quip cost?

Quip lists 3 plans. Quip Starter: $10 per user / month, billed annually ($12 billed monthly).

What platforms does Quip work on?

Quip is available on Web, iOS and Android.

Does Quip offer any discounts?

Quip publicly lists the following: $30 for the first five users on Starter.

Does Quip have a Windows app?

No Windows app was listed when its pages were read on Nov 12, 2026. Quip is listed for Web, iOS and Android.

Does Quip have a macOS app?

No macOS app was listed when its pages were read on Nov 12, 2026. Quip is listed for Web, iOS and Android.

Is Quip open source?

Quip is not described as open source on its own site, as read on Nov 12, 2026.

Does Quip work offline?

Yes, according to its own site. What works without a connection differs by plan and platform, so check the vendor's page for the detail.

Does Quip have an API?

Yes. Quip offers a public API, according to its own site.

What does Quip integrate with?

Quip's listing names Salesforce, Okta, Microsoft and OneLogin. A listing names up to eight integrations, so it may connect to more.

Who makes Quip?

Quip is made by Quip (a Salesforce company).

What are the alternatives to Quip?

The closest alternatives to Quip in our directory are Confluence, Google Docs, Microsoft Loop, Dropbox Paper and Nuclino.

How does Quip compare with other docs and wiki tools?

Quip's GPA of 1.8 is higher than 2 of the 86 other docs and wiki tools we grade, and level with 3.

Is Quip good value for money?

ToolGPA grades Quip C for value for money. Its paid plans start at $10 a month for each person, against a middle price of $18.50 for the category: 18 of the 57 others that charge start lower.

Could I make my own version of Quip?

To replace Quip you would be making a spreadsheet engine with its formulas.

Where this guide comes from

The prices, plans, platforms and features were read from Quip's own pages on Nov 12, 2026, and the grades were given on Nov 12, 2026. Graded from this listing, whose facts were read from Quip's own pages on 12 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Quip (a Salesforce company). Prices change, so check quip.com before you buy.

quip.com/about/pricing
quip.com/download
quip.com
quip.com/templates

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Quip, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/quip

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "Quip: The Insider's Guide", checked
Nov 12, 2026. https://toolgpa.com/tools/quip
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Send them this guide: toolgpa.com/tools/quip/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded docs and wiki tools after Quip, each with an Insider's Guide of its own.

Docs & Wikis Insider's Guide

Every one of the 87 docs and wiki tools we grade, compared

Zoho Writer Insider's Guide

Free online word processor with AI and document automation

3.6 GPA

Google Docs Insider's Guide

Browser-based word processor, free with a Google Account

3.4 GPA

ONLYOFFICE Insider's Guide

Open-source office suite for documents, sheets, slides and PDFs

3.4 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Quip's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Quip is a trademark of its owner, and this guide is not made, paid for or approved by Quip (a Salesforce company). Prices and plans change: check quip.com before you buy.