ToolGPA

NOVEMBER 2026

# ScalePad Quoter

## The Insider's Guide

MSP quoting software with proposals, e-signature and payments




**Every plan, grade, refund rule and rival among e-signature and proposal tools, read from ScalePad Quoter's own pages.**

Made by ScalePad · checked Nov 13, 2026 · toolgpa.com

1.6
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ToolGPA put this guide together from ScalePad Quoter's own pages, its app-store listings and our grades. Every fact in it is on ScalePad Quoter's page too, where it is kept up to date. Checked Nov 13, 2026.

# Welcome

What it is, who it suits, its grades and the ten things to know first

**1.6**

GPA, above 0 of the 78 other e-signature and proposal tools we grade

Quoter, now part of ScalePad, is quote-to-cash software for managed service providers. Clients review, accept, sign and pay inside one quote, and every plan includes unlimited users. Plans differ by the number of quotes published each month rather than by seats.

To get you started, here are **8 things to know about ScalePad Quoter**, taken from its own pages and our grades.

> **No store rating on record, and a product catalog and PSA links need setting up.**
>
> From our grade for ease of use

**1** **Best for quoting for managed service providers**

Quoter is quoting software for MSPs with online acceptance, e-signature and payments, and it ties into PSAs.

**2** **Paid plans start at $299 a month**

As its pricing page puts it: $299 per month for 75 quotes, billed monthly on a 12-month term.

**3** **It runs on Web**

Web.

**4** **Quote builder**

Branded templates, bundles, optional items and single-select sections turn MSP pricing into proposals clients can accept online.

**5** **Online acceptance and e-signature**

Clients review, approve and sign a quote online, and e-signature is part of the quote flow on every plan.

**6** **Payments**

Payment gateway connections let accepted quotes move to payment, with a tax engine and Avalara integration for tax calculation.

**7** **A 1.6 GPA, above 0 of 78**

That is against the other e-signature and proposal tools we grade, on value, the free plan, features, ease of use and platforms.

**8** **Keep it**

To replace ScalePad Quoter you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

### ScalePad Quoter at a glance

| | |
|---|---|
| PRICING<br>Paid, from $299 per month for 75 quotes, billed monthly on a 12-month term | FREE PLAN<br>No |
| FREE TRIAL<br>None stated | RUNS ON<br>Web |
| MADE BY<br>ScalePad | CATEGORY<br>E-Signatures & Proposals |
| OUR GRADE<br>1.6 GPA, weak | |

## The report card

### Best for quoting for managed service providers

Quoter is quoting software for MSPs with online acceptance, e-signature and payments, and it ties into PSAs. Plans start at $299 a month on a 12-month term, capped at 75 published quotes. No trial or free plan is listed.

TOOLGPA REPORT CARD

## ScalePad Quoter

Graded Nov 13, 2026

| SUBJECT | GRADE | COMMENT |
|---|---|---|
| **Value for money** | D | $299 a month for 75 quotes on a 12-month term, in the category's dearest tenth, which starts at $199. Users are unlimited, so five people pay about $60 each. |
| **Free plan and trial** | F | No free plan or trial is listed on its pages or in the listing, so nothing is free. |
| **Features** | C | Quote builder, e-signature acceptance, payments, product catalog, approvals and contracts. It is built around MSP workflows, so e-signing is a side job. |
| **Ease of use** | C | No store rating on record, and a product catalog and PSA links need setting up. |
| **Platforms and integrations** | B | Web only, with ConnectWise, HaloPSA, HubSpot, Salesforce, Avalara and Authorize.Net. |

**Grade point average** — Weak, out of 4.0 **1.6**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

### Who ScalePad Quoter is for

- ✓ Fits if you run an MSP and quote hardware, software and services
- ✓ Works for teams that want quotes to flow from their PSA

### Who it is not for

- ✕ Pricey if you only need signatures, as the plans start at $299 a month
- ✕ Tight if you quote often, because the plans stop at 75, 150 or 250 published quotes a month
- ✕ Watch out: it bills monthly on a 12-month term, and no overage price is stated
- ✕ Not for you if you are outside IT services, since the examples and integrations centre on MSPs

## Good to know

### Good for

- ✓ Managed service providers quoting hardware and services to clients
- ✓ Teams where many people, not one specialist, build quotes
- ✓ MSPs that use ConnectWise, HaloPSA or distributor catalogs

### Worth knowing

- ⓘ Plans are capped at 75, 150 or 250 published quotes a month; the page does not state the price of going over.
- ⓘ Billing is monthly on a 12-month term, and no free trial or free plan is listed.
- ⓘ Multi-tenant and reseller workflows are Enterprise only.
- ⓘ Built for MSP workflows; the site's examples and integrations center on PSAs and IT distributors.

PART 02 · PRICING

# What it costs

Every plan, the free plan, ways to pay less and how prices have moved

**$299**

A month to start

ScalePad Quoter is a paid product, starting at $299 per month for 75 quotes, billed monthly on a 12-month term.

> **No free plan or trial is listed on its pages or in the listing, so nothing is free.**

From our grade for free plan and trial

STANDARD

## $299

per month for 75 quotes, 12-month term

75 published quotes a month, unlimited users and the complete quoting feature set.

PRO

## $449

per month for 150 quotes, 12-month term

150 published quotes a month, unlimited users and the complete quoting feature set.

ENTERPRISE

## $599

per month for 250 quotes, 12-month term

250 quotes a month, unlimited users, plus multi-tenant support and reseller workflows.

Read from scalepad.com on Nov 13, 2026.

# What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

MSP quoting software with proposals, e-signature and payments. Here is what it does, as its own site describes it, and what it covers: public API, templates, workflow automation, documents, reports, quotes and estimates.

> **Quote builder, e-signature acceptance, payments, product catalog, approvals and contracts.**
>
> From our grade for features

### Quote builder

Branded templates, bundles, optional items and single-select sections turn MSP pricing into proposals clients can accept online.

### Online acceptance and e-signature

Clients review, approve and sign a quote online, and e-signature is part of the quote flow on every plan.

### Payments

Payment gateway connections let accepted quotes move to payment, with a tax engine and Avalara integration for tax calculation.

### Product catalog

Product Cloud and distributor feeds provide hardware and service pricing so quotes need less manual lookup.

## Approvals and margin controls

Manager approval rules and cost and margin tracking apply to quotes that need oversight, while routine quotes proceed.

## Contracts

Contract templates, multi-sign routing and tracking of terms and renewals link accepted quotes to the paperwork after them.

### Where it runs

Web

### What it works with

ConnectWise PSA
HaloPSA
HubSpot
Salesforce
Avalara
Authorize.Net

ScalePad Quoter is made by ScalePad.

# Where it stands

Its grades against its category, and whether to keep it or make your own

**0**/78

Other e-signature and proposal tools it is graded above

ScalePad Quoter's GPA of 1.6 is higher than 0 of the 78 other e-signature and proposal tools we grade, and level with 6.

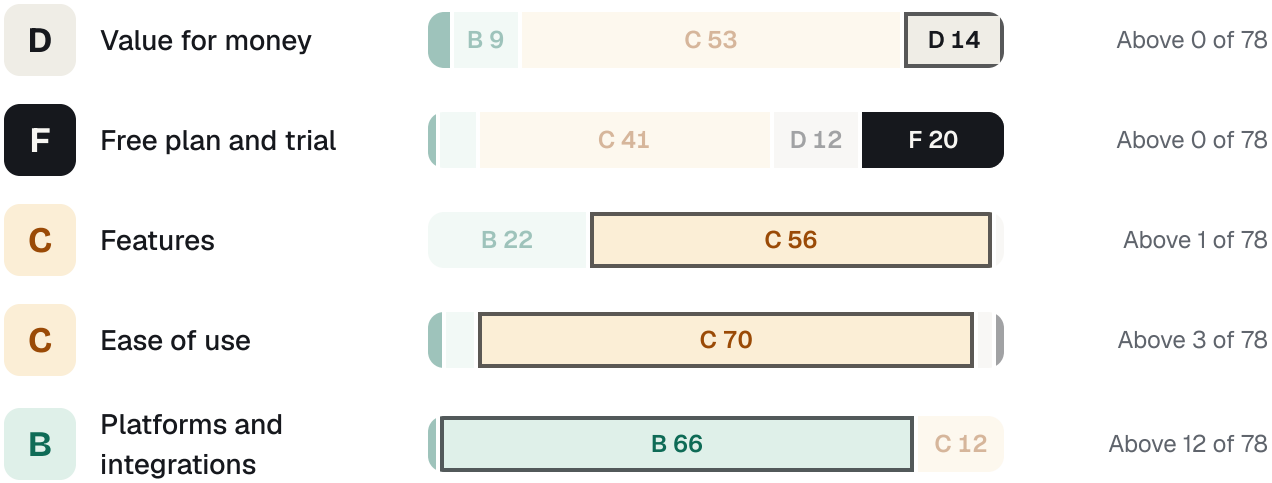
It stands best on platforms and integrations (B, above 12 of 78) and worst on free plan and trial (F, above 0).

Its paid plans start at $299 a month, against a middle price of $19 for the category: 51 of the 54 others that charge start lower.

On features, ease of use and platforms it scores 2.3 out of 4. 16 tools score higher and cost less.

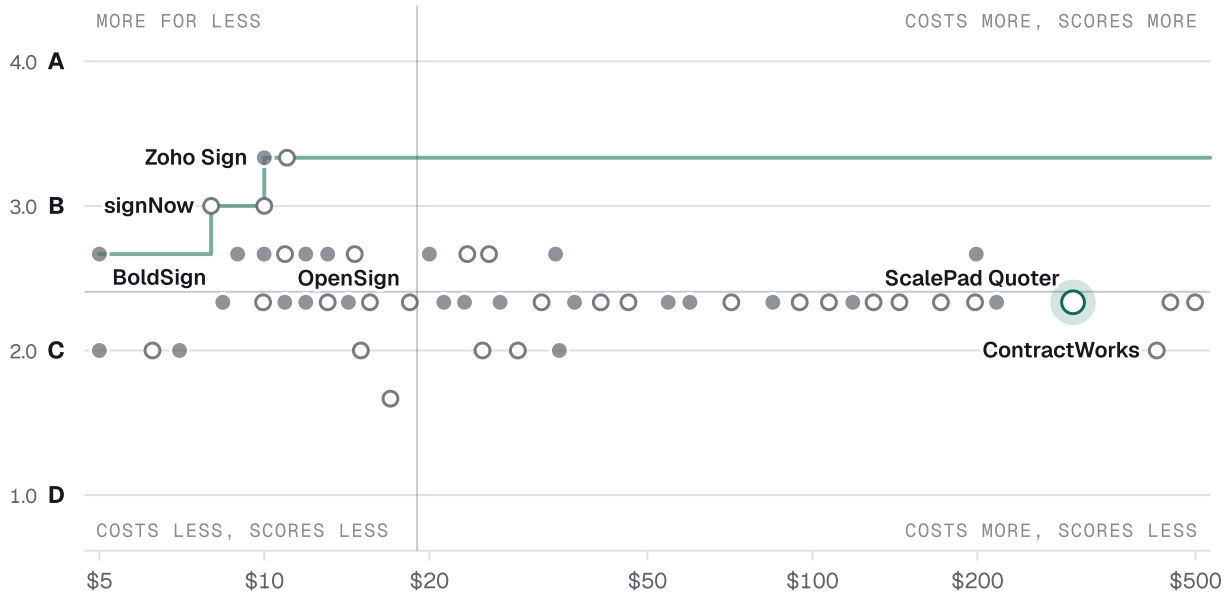
## Each grade against the category

Every bar is all 79 e-signature and proposal tools we grade, cut by the letter each got. ScalePad Quoter's own letter is outlined.



## Price against what you get

Each dot is one of 55 e-signature and proposal tools. Further left costs less; higher up scores better on features, ease of use and platforms. ScalePad Quoter is the marked dot.




What paid plans start at, a month (each step along is roughly double)

## Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

### Keep it

To replace ScalePad Quoter you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 72 of the 78 other e-signature and proposal tools grade higher. It costs $3,588 a year.

### What you could make

- Quotes and estimates, documents, templates and reports: an app builder makes these well.

### What you could not

- Connections to other products, each kept working as those products change.

**What this rests on.** ScalePad Quoter's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

# The alternatives

The tools it is most often weighed against, side by side



Proposify, PandaDoc, Quotient, Better Proposals and Qwilr

The 5 tools ScalePad Quoter is most often weighed against, with where each one differs from it.

2.0 GPA

## Proposify

Free trial · from $39/mo

Proposal, quote and e-signature software for sales teams.

- ScalePad Quoter also covers workflow automation and reports.

ScalePad Quoter and Proposify compared in full

2.0 GPA

## PandaDoc

Free plan · from $19/mo

Proposals, quotes and contracts with e-signatures and tracking.

- PandaDoc has a free plan. ScalePad Quoter does not.
- Only PandaDoc lists an iOS app.
- ScalePad Quoter also covers workflow automation, reports and quotes and estimates.

ScalePad Quoter and PandaDoc compared in full

2.2
GPA

## Quotient

Free trial · from $28/mo

Online quoting software with customer acceptance and follow-ups.

- ScalePad Quoter also covers documents and reports.
- Quotient also covers review collection.

ScalePad Quoter and Quotient compared in full

2.2
GPA

## Better Proposals

Free trial · from $13/mo

Proposal builder with e-signatures, payments and open tracking.

- ScalePad Quoter also covers workflow automation, reports and quotes and estimates.
- Better Proposals also covers forms.

ScalePad Quoter and Better Proposals compared in full

2.2
GPA

## Qwilr

Free trial · from $35/mo

Interactive web proposals and quotes with e-signatures.

- ScalePad Quoter also covers reports.

ScalePad Quoter and Qwilr compared in full

# Quick answers

The questions people ask about it, each answered in a line or two

13

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

### Is ScalePad Quoter free?

No. ScalePad Quoter is a paid product, starting at $299 per month for 75 quotes, billed monthly on a 12-month term.

### How much does ScalePad Quoter cost?

ScalePad Quoter lists 3 plans. Standard: $299 per month for 75 quotes, 12-month term.

### What platforms does ScalePad Quoter work on?

ScalePad Quoter is available on Web.

### Does ScalePad Quoter have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. ScalePad Quoter is listed for Web.

### Does ScalePad Quoter have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. ScalePad Quoter is listed for Web.

### Is ScalePad Quoter open source?

ScalePad Quoter is not described as open source on its own site, as read on Nov 13, 2026.

### Does ScalePad Quoter have an API?

Yes. ScalePad Quoter offers a public API, according to its own site.

### What does ScalePad Quoter integrate with?

ScalePad Quoter's listing names ConnectWise PSA, HaloPSA, HubSpot, Salesforce, Avalara and Authorize.Net.

### Who makes ScalePad Quoter?

ScalePad Quoter is made by ScalePad.

### What are the alternatives to ScalePad Quoter?

The closest alternatives to ScalePad Quoter in our directory are Proposify, PandaDoc, Quotient, Better Proposals and Qwilr.

### How does ScalePad Quoter compare with other e-signature and proposal tools?

ScalePad Quoter's GPA of 1.6 is higher than 0 of the 78 other e-signature and proposal tools we grade, and level with 6.

### Is ScalePad Quoter good value for money?

ToolGPA grades ScalePad Quoter D for value for money. Its paid plans start at $299 a month, against a middle price of $19 for the category: 51 of the 54 others that charge start lower.

### Could I make my own version of ScalePad Quoter?

To replace ScalePad Quoter you would be making connections to other products, each kept working as those products change.

## Where this guide comes from

The prices, plans, platforms and features were read from ScalePad Quoter's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Quoter's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by ScalePad. Prices change, so check scalepad.com before you buy.

scalepad.com/quoter
scalepad.com/quoter/pricing
scalepad.com/quoter/integrations

# About ToolGPA

Who made this guide, what else is on the site, and how to cite it

**7,721**

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at [toolgpa.com](toolgpa.com).

| 7,721 | 95 | 739 | 579 |
|---|---|---|---|
| tools graded | categories | price changes on record | apps priced in 12 countries |

## What else is on toolgpa.com

### ScalePad Quoter, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/quoter

### How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

### Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

### Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

### Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

### Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

### Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

### Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

**Scan for the live page**

Prices and grades as they are today

### Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "ScalePad Quoter: The Insider's
Guide", checked Nov 13, 2026.
https://toolgpa.com/tools/quoter
```

### Know someone choosing between e-signature and proposal tools?

Send them this guide: toolgpa.com/tools/quoter/guide

ToolGPA elsewhere: youtube.com/@toolgpa

# See our other guides

The best-graded e-signature and proposal tools after ScalePad Quoter, each with an Insider's Guide of its own.

### E-Signatures & Proposals Insider's Guide

Every one of the 79 e-signature and proposal tools we grade, compared

### BoldSign Insider's Guide

Low-cost e-signature app and API from Syncfusion

3.0 GPA

### Zoho Sign Insider's Guide

Per-user e-signature app from Zoho with a free single-user plan

3.0 GPA

### Docusign Insider's Guide

E-signature service for sending, signing and tracking agreements

2.6 GPA

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## Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what ScalePad Quoter's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. ScalePad Quoter is a trademark of its owner, and this guide is not made, paid for or approved by ScalePad. Prices and plans change: check scalepad.com before you buy.