ToolGPA

NOVEMBER 2026

Quotient

The Insider's Guide

Online quoting software with customer acceptance and follow-ups



Every plan, grade, refund rule and rival among e-signature and proposal tools, read from Quotient's own pages.

Made by Quotient Limited · checked Nov 13, 2026 · toolgpa.com

2.2
GPA

Quotient

Contents

01 Welcome
What it is, who it suits, its grades and the ten things to know first

02 What it costs
Every plan, the free plan, ways to pay less and how prices have moved

03 What it does
Its main features, where it runs, what it works with and who makes it

04 Where it stands
Its grades against its category, and whether to keep it or make your own

05 The alternatives
The tools it is most often weighed against, side by side

06 Quick answers
The questions people ask about it, each answered in a line or two

07 About ToolGPA
Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Quotient's own pages, its app-store listings and our grades. Every fact in it is on Quotient's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

2.2

GPA, above 38 of the 78 other e-signature and proposal tools we grade

Quotient is quoting software for small service businesses. Teams send quotes from templates and a price item library, customers accept them online, and the app tracks opens and follows up automatically. Flat monthly plans have no contracts, and accepted quotes can create invoices in Xero or QuickBooks.

To get you started, here are **9 things to know about Quotient**, taken from its own pages and our grades.

> "
>
> **The pages do not describe drawn or typed signatures or legal e-sign standards.**
>
> From our report card of Quotient

1 **Best for online quotes that customers accept**

Quotient sends quotes that customers can accept online, tracks when they are opened and follows up.

2 **Paid plans start at $28 a month**

As its pricing page puts it: $28 per month for 1 team member, up to 100 quotes a month.

3 **You can try it first**

21-day free trial, no credit card required

4 **It runs on Web**

Web.

5 **Online acceptance**

Customers accept a quote online at any time, and the acceptance can pass an order or reference number into the invoice.

6 **Optional and multiple-choice items**

Quotes can include optional add-ons and multiple-choice items so the customer picks what they want.

7 **Open tracking and follow-ups**

See when a customer opens a quote, and schedule automated follow-up emails so no quote goes quiet.

8 **A 2.2 GPA, above 38 of 78**

That is against the other e-signature and proposal tools we grade, on value, the free plan, features, ease of use and platforms.

9 **Keep it**

To replace Quotient you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

Quotient at a glance

PRICING
Free trial, from $28 per month for 1 team member, up to 100 quotes a month

FREE PLAN
No

FREE TRIAL
21-day free trial, no credit card required

RUNS ON
Web

MADE BY
Quotient Limited, since 2011

CATEGORY
E-Signatures & Proposals

OUR GRADE
2.2 GPA, fair

The report card

Best for online quotes that customers accept

Quotient sends quotes that customers can accept online, tracks when they are opened and follows up. The Solo plan is $28 a month for one person and 100 quotes. The pages do not describe drawn or typed signatures or legal e-sign standards.

TOOLGPA REPORT CARD — **Quotient** — Graded Nov 13, 2026

SUBJECT	GRADE	COMMENT
Value for money	C	Solo is $28 a month for one team member, near the category's $29 dearer quarter. Team is $48 for up to 5.
Free plan and trial	C	21-day free trial with no credit card, and no free plan after it.
Features	C	Quote acceptance, optional items, open tracking, templates and a price library. Signature fields and legal e-sign standards are not described.
Ease of use	C	No store rating on record, and you build templates and a price list first.
Platforms and integrations	B	Web only, with Xero, QuickBooks, Mailchimp, Zapier, Capsule and Insightly.

Grade point average — Fair, out of 4.0 **2.2**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Quotient is for

- ✓ Fits if you send price quotes to customers and want them accepted online
- ✓ Works for small firms that already use Xero or QuickBooks

Who it is not for

- ✗ Skip it if you need real signature fields, as the pages describe quote acceptance only
- ✗ Tight if you quote a lot on Solo, which caps at 100 quotes a month for 1 person
- ✗ Pricey if you want your own sending domain, which is an extra $8 a month per account
- ✗ Watch out: the Team+ price per member comes from the FAQ, and the plan card shows no figure

Good to know

Good for

- ✓ Tradespeople and small service firms that send many quotes
- ✓ Owners who want flat monthly pricing with no contract
- ✓ Businesses that create Xero or QuickBooks invoices from accepted quotes

Worth knowing

- ⓘ The Solo plan covers one team member and caps quotes at 100 a month; plans adjust automatically past that.
- ⓘ Sending email from your own domain is a paid upgrade of $8 a month per account.
- ⓘ The pages describe online acceptance of quotes and do not detail drawn or typed signature fields or legal e-sign standards.
- ⓘ Team+ price per member is read from the FAQ; the plan card itself shows no figure.

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

$28
A month to start

Quotient is a paid product with a free trial, starting at $28 per month for 1 team member, up to 100 quotes a month.

SOLO

$28

per month for 1 team member and 100 quotes

One team member and up to 100 quotes a month, with the core quoting features.

TEAM

$48

per month for up to 5 team members

Unlimited quotes, tracking and managing quotes by team member, private notes and personalized emails.

TEAM+

Custom

For 6 or more team members, with all Team features; each extra member is $8 a month ($88 for 10 members).

Trying it first

21-day free trial, no credit card required

Read from quotientapp.com on Nov 13, 2026.

Ways to pay less

OTHER SAVINGS

20% off for two or more accounts

The pricing FAQ states a 20% discount when two or more accounts are managed under the same subscription.

Stated on quotientapp.com

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Online quoting software with customer acceptance and follow-ups. Here is what it does, as its own site describes it, and what it covers: templates, workflow automation, quotes and estimates, review collection.

> "Quote acceptance, optional items, open tracking, templates and a price library.

From our grade for features

Online acceptance

Customers accept a quote online at any time, and the acceptance can pass an order or reference number into the invoice.

Optional and multiple-choice items

Quotes can include optional add-ons and multiple-choice items so the customer picks what they want.

Open tracking and follow-ups

See when a customer opens a quote, and schedule automated follow-up emails so no quote goes quiet.

Templates and price item library

Reusable templates and a library of frequently used products or services make a new quote quick to put together.

Customer questions and files

Customers can ask questions directly on the quote, and images and files can be attached to it.

Lead capture and feedback

Capture leads online straight into Quotient, and collect feedback and reviews once a job is done.

Where it runs

Web

What it works with

Xero · QuickBooks · Mailchimp · Zapier · Capsule · Insightly

Quotient is made by Quotient Limited, and has been around since 2011.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

38/78

Other e-signature and proposal tools it is graded above

Quotient's GPA of 2.2 is higher than 38 of the 78 other e-signature and proposal tools we grade, and level with 19.

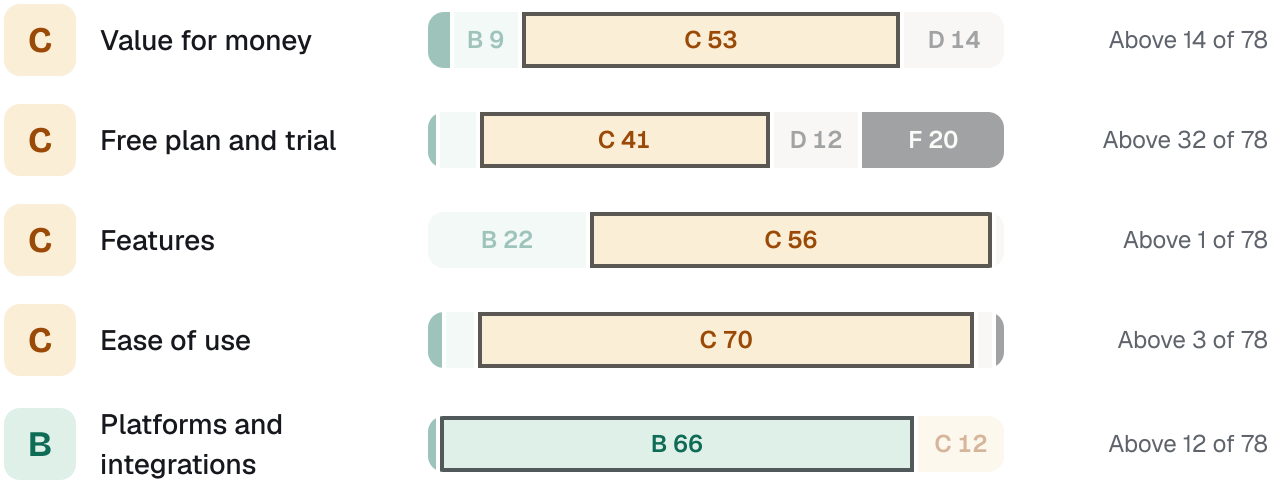
It stands best on platforms and integrations (B, above 12 of 78) and worst on features (C, above 1).

Its paid plans start at $28 a month, against a middle price of $19 for the category: 39 of the 54 others that charge start lower.

On features, ease of use and platforms it scores 2.3 out of 4. 14 tools score higher and cost less.

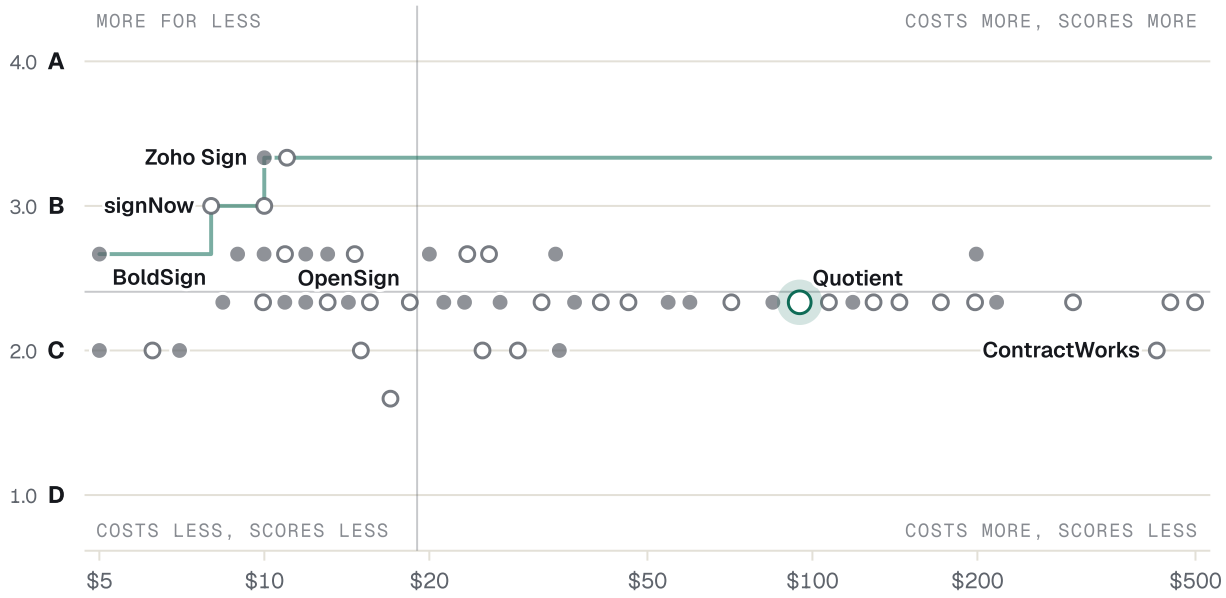
Each grade against the category

Every bar is all 79 e-signature and proposal tools we grade, cut by the letter each got. Quotient's own letter is outlined.



Price against what you get

Each dot is one of 55 e-signature and proposal tools. Further left costs less; higher up scores better on features, ease of use and platforms. Quotient is the marked dot.



What paid plans start at, a month (each step along is roughly double)

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Quotient you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

It costs $336 a year.

What you could make

- Quotes and estimates, templates and review collection: an app builder makes these well.

What you could not

- Connections to other products, each kept working as those products change.

What this rests on. Quotient's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



ScalePad Quoter, Proposify, Better Proposals, Bidsketch and Proposable

The 5 tools Quotient is most often weighed against, with where each one differs from it.

1.6 GPA

ScalePad Quoter

From $299/mo

MSP quoting software with proposals, e-signature and payments.

- Quotient also covers review collection.
- ScalePad Quoter also covers documents and reports.

Quotient and ScalePad Quoter compared in full

2.0 GPA

Proposify

Free trial · from $39/mo

Proposal, quote and e-signature software for sales teams.

- Quotient also covers workflow automation and review collection.
- Proposify also covers documents.

Quotient and Proposify compared in full



2.2 GPA

Better Proposals

Free trial · from $13/mo

Proposal builder with e-signatures, payments and open tracking.

- Quotient also covers workflow automation, quotes and estimates and review collection.
- Better Proposals also covers documents and forms.

Quotient and Better Proposals compared in full



2.0 GPA

Bidsketch

Free trial · from $23/mo

Proposal software with templates, analytics and e-signatures.

- Quotient also covers workflow automation and review collection.
- Bidsketch also covers documents.

Quotient and Bidsketch compared in full



2.0 GPA

Proposable

Free trial · from $19/mo

Proposal software with built-in e-signature and payments.

- Quotient also covers workflow automation and review collection.
- Proposable also covers sales pipeline, documents and reports.

Quotient and Proposable compared in full

Quick answers

The questions people ask about it, each answered in a line or two

13

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Quotient free?

No, Quotient is a paid product, but you can try it first. 21-day free trial, no credit card required.

How much does Quotient cost?

Quotient lists 3 plans. Solo: $28 per month for 1 team member and 100 quotes.

What platforms does Quotient work on?

Quotient is available on Web.

Does Quotient offer any discounts?

Quotient publicly lists the following: 20% off for two or more accounts.

Does Quotient have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Quotient is listed for Web.

Does Quotient have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Quotient is listed for Web.

Is Quotient open source?

Quotient is not described as open source on its own site, as read on Nov 13, 2026.

What does Quotient integrate with?

Quotient's listing names Xero, QuickBooks, Mailchimp, Zapier, Capsule and Insightly.

Who makes Quotient?

Quotient is made by Quotient Limited. It dates from 2011.

What are the alternatives to Quotient?

The closest alternatives to Quotient in our directory are ScalePad Quoter, Proposify, Better Proposals, Bidsketch and Proposable.

How does Quotient compare with other e-signature and proposal tools?

Quotient's GPA of 2.2 is higher than 38 of the 78 other e-signature and proposal tools we grade, and level with 19.

Is Quotient good value for money?

ToolGPA grades Quotient C for value for money. Its paid plans start at $28 a month, against a middle price of $19 for the category: 39 of the 54 others that charge start lower.

Could I make my own version of Quotient?

To replace Quotient you would be making connections to other products, each kept working as those products change.

Where this guide comes from

The prices, plans, platforms and features were read from Quotient's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Quotient's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Quotient Limited. Prices change, so check quotientapp.com before you buy.

quotientapp.com
quotientapp.com/integrations
quotientapp.com/pricing
quotientapp.com/about-us

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Quotient, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/quotient

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "Quotient: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/quotient
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Know someone choosing between e-signature and proposal tools?

Send them this guide:
toolgpa.com/tools/quotient/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded e-signature and proposal tools after Quotient, each with an Insider's Guide of its own.

E-Signatures & Proposals Insider's Guide

Every one of the 79 e-signature and proposal tools we grade, compared

BoldSign Insider's Guide

Low-cost e-signature app and API from Syncfusion

3.0 GPA

Zoho Sign Insider's Guide

Per-user e-signature app from Zoho with a free single-user plan

3.0 GPA

Docusign Insider's Guide

E-signature service for sending, signing and tracking agreements

2.6 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Quotient's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Quotient is a trademark of its owner, and this guide is not made, paid for or approved by Quotient Limited. Prices and plans change: check quotientapp.com before you buy.