ToolGPA

NOVEMBER 2026

# Revenue.io

## The Insider's Guide

Salesforce-native dialer with call summaries and live coaching




**Every plan, grade, refund rule and rival among AI meeting note takers, read from Revenue.io's own pages.**

Made by Revenue.io · checked Nov 13, 2026 · toolgpa.com

1.6
GPA

# Revenue

Unlock exponential growth

# Contents


**01 Welcome**
What it is, who it suits, its grades and the ten things to know first

**02 What it costs**
Every plan, the free plan, ways to pay less and how prices have moved

**03 What it does**
Its main features, where it runs, what it works with and who makes it

**04 Where it stands**
Its grades against its category, and whether to keep it or make your own

**05 The alternatives**
The tools it is most often weighed against, side by side

**06 Quick answers**
The questions people ask about it, each answered in a line or two

**07 About ToolGPA**
Who made this guide, what else is on the site, and how to cite it


ToolGPA put this guide together from Revenue.io's own pages, its app-store listings and our grades. Every fact in it is on Revenue.io's page too, where it is kept up to date. Checked Nov 13, 2026.

# Welcome

What it is, who it suits, its grades and the ten things to know first

**1.6**

GPA, above 1 of the 89 other AI meeting note takers we grade

Revenue.io is a sales platform built inside Salesforce that combines a dialer, call and email sequences, conversation intelligence, real-time coaching and AI deal forecasting. Calls are transcribed and summarized on the Engage and Orchestrate packages. It is sold to Salesforce teams of 15 or more seats through a custom quote.

> **It is installed in Salesforce and rolled out to a team.**
>
> From our grade for ease of use

To get you started, here are **7 things to know about Revenue.io**, taken from its own pages and our grades.

**1** **Best for a Salesforce dialer with call summaries**

Revenue.io is a dialer that lives inside Salesforce, with live coaching and call summaries.

**2** **It runs on Web**

Web.

**3** **Dialer inside Salesforce**

Activate dials from Salesforce with calls logged automatically, local numbers in 40+ countries, recording, routing, SMS and a mobile app.

**4** **Real-time coaching**

Gives each rep stage-specific guidance during a call, included from the entry package, with review and coaching follow-through afterward.

**5** **Call transcripts and summaries**

Engage and Orchestrate transcribe, analyze and summarize calls, and draft automatic email follow-ups.

**6** **A 1.6 GPA, above 1 of 89**

That is against the other AI meeting note takers we grade, on value, the free plan, features, ease of use and platforms.

**7** **Keep it**

To replace Revenue.io you would be making a bot that joins your calls and turns the talk into notes. That is not a weekend's work, with an AI app builder or without one.

### Revenue.io at a glance

| | |
|---|---|
| PRICING<br>Paid | FREE PLAN<br>No |
| FREE TRIAL<br>None stated | RUNS ON<br>Web |
| MADE BY<br>Revenue.io | CATEGORY<br>AI Meeting Notes |
| OUR GRADE<br>1.6 GPA, weak | |

## The report card

### Best for a Salesforce dialer with call summaries

Revenue.io is a dialer that lives inside Salesforce, with live coaching and call summaries. No list prices are published, the pricing page says it is built for Salesforce teams of 15 seats or more, and the entry package has no AI summaries.

| TOOLGPA REPORT CARD | Revenue.io | Graded Nov 13, 2026 |
|---|---|---|
| SUBJECT | GRADE | COMMENT |
| **Value for money** | C | No list price is published; a custom seat-based quote is given on a demo call, so it sits mid-field. |
| **Free plan and trial** | F | No free plan and no trial are on record. |
| **Features** | C | Dialer, live coaching, transcripts, summaries, sequences and scorecards. Summaries start on the Engage package, not the entry one. |
| **Ease of use** | C | No store rating on record. It is installed in Salesforce and rolled out to a team. |
| **Platforms and integrations** | C | Web only, and Salesforce is the only integration. Teams on other CRMs are outside what the pages describe. |
| **Grade point average** | | Weak, out of 4.0 **1.6** |

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

### Who Revenue.io is for

- ✓ Fits if you run a Salesforce sales team of 15 seats or more and want calling inside it
- ✓ Works for managers who want live coaching on calls

### Who it is not for

- ✗ Skip it if you want a price on the page, as quotes come on a demo call
- ✗ Too big for a small team, as the page says it is built for teams of 15 or more seats
- ✗ Watch out: call summaries start on Engage, and the entry Activate package lists none
- ✗ Skip it if you are not on Salesforce, as it works inside Salesforce
- ✗ Skip it if you want to try it free, as no plan or trial is listed

## Good to know

### Good for

- ✓ Salesforce-based sales teams that want a dialer and call notes in one tool
- ✓ Sales managers who want live coaching and deal-health flags

### Worth knowing

- ⓘ No list prices are published; a custom, seat-based quote is given on a demo call.
- ⓘ The pricing page says it is built for Salesforce teams of 15 or more seats.
- ⓘ Call summaries start on the Engage package; the entry Activate package has no AI summaries listed.
- ⓘ It works inside Salesforce, so teams on other CRMs are outside the pages described.

# What it costs

Every plan, the free plan, ways to pay less and how prices have moved

Revenue.io's current pricing could not be confirmed from its own site.

> **No list price is published; a custom seat-based quote is given on a demo call, so it sits mid-field.**
>
> From our grade for value for money

We could not confirm Revenue.io's current prices from its own site, so this guide lists no plans. revenue.io has them.

# What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Salesforce-native dialer with call summaries and live coaching. Here is what it does, as its own site describes it, and what it covers: AI features, meeting notes, transcription, sales pipeline, business phone line.

"

**Dialer, live coaching, transcripts, summaries, sequences and scorecards.**

From our grade for features

### Dialer inside Salesforce

Activate dials from Salesforce with calls logged automatically, local numbers in 40+ countries, recording, routing, SMS and a mobile app.

### Real-time coaching

Gives each rep stage-specific guidance during a call, included from the entry package, with review and coaching follow-through afterward.

### Call transcripts and summaries

Engage and Orchestrate transcribe, analyze and summarize calls, and draft automatic email follow-ups.

### Sequences across call, email and SMS

Engage adds playbooks that tell reps who to contact and when, with automatic multichannel sequences.

## AI scorecards and deal health

Orchestrate adds question-and-answer over deals and calls, scorecards, deal health scores, forecasting and AI conversation agents.

### Where it runs

Web

### What it works with

Salesforce

Revenue.io is made by Revenue.io.

# Where it stands

Its grades against its category, and whether to keep it or make your own

**1/89**

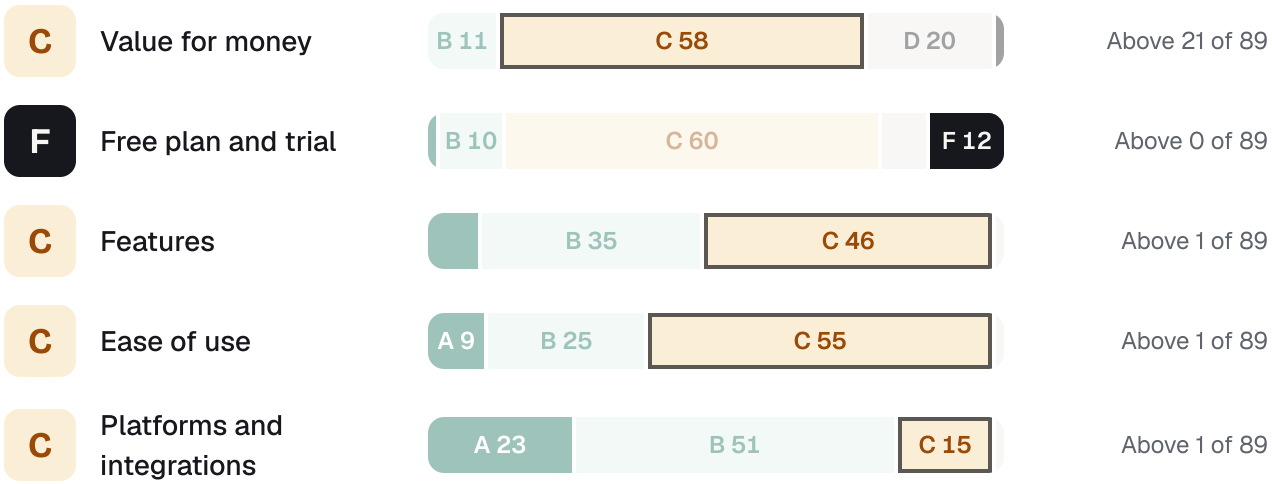
Other AI meeting note takers it is graded above

Revenue.io's GPA of 1.6 is higher than 1 of the 89 other AI meeting note takers we grade, and level with 4.

It stands best on value for money (C, above 21 of 89) and worst on free plan and trial (F, above 0).

## Each grade against the category

Every bar is all 90 AI meeting note takers we grade, cut by the letter each got. Revenue.io's own letter is outlined.




## Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

## Keep it

To replace Revenue.io you would be making a bot that joins your calls and turns the talk into notes. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 84 of the 89 other AI meeting note takers grade higher.

### What you could make

- Sales pipeline: an app builder makes this well.

### What you could not

- A bot that joins your calls and turns the talk into notes.
- Phone numbers and calls carried over the phone network.
- Speech turned into text you can trust.
- AI features, unless you pay a model provider for each request yourself.
- People on the other end: coaches. No app builder makes those.

**What this rests on.** Revenue.io's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

# The alternatives

The tools it is most often weighed against, side by side



Gong, Jiminny, Observe.AI, Attention and Avoma

The 5 tools Revenue.io is most often weighed against, with where each one differs from it.

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## Gong

Paid

Revenue AI platform that records and analyzes sales conversations.

- Revenue.io also covers business phone line.
- Gong also covers AI agents.

Revenue.io and Gong compared in full

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2.2 GPA

## Jiminny

Free trial

Conversation intelligence that records sales calls and updates the CRM.

- Revenue.io also covers business phone line.
- Jiminny also covers chat assistant.

Revenue.io and Jiminny compared in full



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## Observe.AI

Paid

AI agents and call analytics for customer service teams.

- Revenue.io also covers meeting notes, transcription, sales pipeline and business phone line.
- Observe.AI also covers AI agents, reports, AI support agent and chatbots.

Revenue.io and Observe.AI compared in full



1.8
GPA

## Attention

Paid

Sales call recording with AI agents that update your CRM.

- Only Attention lists macOS and iOS apps.
- Revenue.io also covers business phone line.
- Attention also covers workflow automation and AI agents.

Revenue.io and Attention compared in full



2.6
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## Avoma

Free trial · from $19/mo

AI meeting assistant with scheduling and sales call coaching.

- Only Avoma lists macOS, Windows, iOS and Android apps.
- Only Avoma lists a browser extension.
- Revenue.io also covers sales pipeline and business phone line.

Revenue.io and Avoma compared in full

PART 06 · QUESTIONS

# Quick answers

The questions people ask about it, each answered in a line or two

**10**

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

### Is Revenue.io free?

No. Revenue.io is a paid product.

### What platforms does Revenue.io work on?

Revenue.io is available on Web.

### Does Revenue.io have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Revenue.io is listed for Web.

### Does Revenue.io have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Revenue.io is listed for Web.

### Is Revenue.io open source?

Revenue.io is not described as open source on its own site, as read on Nov 13, 2026.

### What does Revenue.io integrate with?

Revenue.io's listing names Salesforce. A listing names up to eight integrations, so it may connect to more.

### Who makes Revenue.io?

Revenue.io is made by a company of the same name.

### What are the alternatives to Revenue.io?

The closest alternatives to Revenue.io in our directory are Gong, Jiminny, Observe.AI, Attention and Avoma.

### How does Revenue.io compare with other AI meeting note takers?

Revenue.io's GPA of 1.6 is higher than 1 of the 89 other AI meeting note takers we grade, and level with 4.

### Could I make my own version of Revenue.io?

To replace Revenue.io you would be making a bot that joins your calls and turns the talk into notes.

## Where this guide comes from

The prices, plans, platforms and features were read from Revenue.io's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Revenue.io's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Revenue.io. Prices change, so check revenue.io before you buy.

revenue.io/pricing

revenue.io/

PART 07 · ABOUT

# About ToolGPA

Who made this guide, what else is on the site, and how to cite it

**7,721**

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

| 7,721 | 95 | 739 | 579 |
|---|---|---|---|
| tools graded | categories | price changes on record | apps priced in 12 countries |

## What else is on toolgpa.com

### Revenue.io, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/revenue-io

### How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

### Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

### Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

### Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

### Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

### Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

### Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

**Scan for the live page**

Prices and grades as they are today

### Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "Revenue.io: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/revenue-io
```

### Know someone choosing between AI meeting note takers?

Send them this guide: toolgpa.com/tools/revenue-io/guide

ToolGPA elsewhere: youtube.com/@toolgpa

# See our other guides

The best-graded AI meeting note takers after Revenue.io, each with an Insider's Guide of its own.

### AI Meeting Notes Insider's Guide

Every one of the 90 AI meeting note takers we grade, compared

### HyNote Insider's Guide

AI note taker for meetings, audio, PDFs and videos

3.4 GPA

### Wave AI Insider's Guide

AI note taker and recorder for meetings, calls and lectures

3.4 GPA

### Fireflies.ai Insider's Guide

Meeting notetaker that records, transcribes and summarizes calls

3.2 GPA

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## Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Revenue.io's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Revenue.io is a trademark of its owner, and this guide is not made, paid for or approved by Revenue.io. Prices and plans change: check revenue.io before you buy.