ToolGPA

NOVEMBER 2026

SignalHire

The Insider's Guide

Contact lookup for recruiters and sales, with unlimited seats

Every plan, grade, refund rule and rival among lead and email finders, read from SignalHire's own pages.

Made by SignalHire Sp. z o. o. · checked Nov 12, 2026 · toolgpa.com

2.4
GPA



Contents

01 Welcome
What it is, who it suits, its grades and the ten things to know first

02 What it costs
Every plan, the free plan, ways to pay less and how prices have moved

03 What it does
Its main features, where it runs, what it works with and who makes it

04 Where it stands
Its grades against its category, and whether to keep it or make your own

05 The alternatives
The tools it is most often weighed against, side by side

06 Quick answers
The questions people ask about it, each answered in a line or two

07 About ToolGPA
Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from SignalHire's own pages, its app-store listings and our grades. Every fact in it is on SignalHire's page too, where it is kept up to date. Checked Nov 12, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

2.4

GPA, above 38 of the 72 other lead and email finders we grade

SignalHire finds emails and phone numbers from a database of profiles, and from a Chrome and Firefox extension that works on social sites. It does not charge per seat; contacts are shared across a team. Plans are credit packages for emails, phones or both.

> "
>
> **A browser extension you install and use.**
>
> From our grade for ease of use

To get you started, here are **9 things to know about SignalHire**, taken from its own pages and our grades.

1 **Best for contact lookups for recruiters and sales**

SignalHire looks up contacts for recruiters and sales, with unlimited seats and a free plan.

2 **Paid plans start at $57 a month**

As its pricing page puts it: $57 per month for the Emails plan, billed annually ($69 billed monthly).

3 **There is a free plan**

5 credits, or 10 a month with the extension installed.

4 **It runs on Web**

Web, with a browser extension too.

5 **Browser extension**

Reveals contacts on social sites and most web pages; the vendor names Chrome and Firefox.

6 **Profile database**

Searches a database of 900M+ profiles by name, title, company and location.

7 **Unlimited users**

The vendor says it does not charge per seat, and contacts are shared across the team.

8 **A 2.4 GPA, above 38 of 72**

That is against the other lead and email finders we grade, on value, the free plan, features, ease of use and platforms.

9 **Your call**

SignalHire sits between: not beyond making, and not a weekend's work either.

SignalHire at a glance

PRICING
Free plan, from $57 per month for the Emails plan, billed annually ($69 billed monthly)

FREE PLAN
Yes

FREE TRIAL
None stated

RUNS ON
Web, Browser extension

MADE BY
SignalHire Sp. z o. o.

CATEGORY
Lead & Email Finders

OUR GRADE
2.4 GPA, fair

The report card

Best for contact lookups for recruiters and sales

SignalHire looks up contacts for recruiters and sales, with unlimited seats and a free plan. The free plan is 5 credits, or 10 a month with the extension,

and paid starts at $57 a month on yearly billing.

TOOLGPA REPORT CARD	SignalHire	Graded Nov 12, 2026
SUBJECT	GRADE	COMMENT
Value for money	C	$57 a month billed annually, $69 monthly. That's in the dearer half of lead-finding tools, below the $74 dearer quarter.
Free plan and trial	C	A free plan of 5 credits, or 10 a month with the extension. It's a taste, not a plan to live on.
Features	C	Browser extension, a profile database, unlimited users, ATS and CRM export and an API. Unlimited packages are held to a fair-use 2,000 credits a month.
Ease of use	B	A browser extension you install and use. No store rating on record.
Platforms and integrations	B	Web and a browser extension, with five integrations, an API and MCP.
Grade point average		Fair, out of 4.0 **2.4**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who SignalHire is for

- ✓ Fits if you recruit and want unlimited seats
- ✓ Works for sales or hiring teams sharing one credit pool

Who it is not for

- ✕ Tight if you're staying free: 5 credits, or 10 with the extension
- ✕ Skip it if you want unlimited to mean unlimited, as fair use caps it at 2,000 credits a month
- ✕ Pricey if you pay monthly, at $69 against $57 yearly
- ✕ Watch out: the credit counts differ between the monthly and annual views

Good to know

Good for

- ✓ Recruiters sourcing candidate emails and phones
- ✓ Teams that want unlimited seats on one credit pool

Worth knowing

- ⓘ The pricing page lays out two packages per plan; the credit counts differ between monthly and annual views.
- ⓘ Unlimited packages are limited by a fair-use policy of 2,000 credits a month.
- ⓘ A credit is used only when a contact detail is returned, per the FAQ.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

$57

A month to start. There is a free plan too

SignalHire has a free plan. Paid plans start at $57 per month for the Emails plan, billed annually ($69 billed monthly).

FREE

$0

5 credits, no card needed; 10 credits every month with the browser extension.

EMAILS

$57

per month, billed annually ($69 billed monthly)

1,000 credits a month on monthly billing; annual shows 12,000 credits.

PHONES

$57

per month, billed annually ($69 billed monthly)

435 credits on monthly billing; annual shows 5,400 credits.

EMAILS & PHONES

$57

per month, billed annually ($69 billed monthly)

Same credit amounts as Phones: 435 monthly, 5,400 on annual.

SCALE

Custom

Bulk license and custom contact details; sold through sales.

The free plan

5 credits, or 10 a month with the extension installed.

Read from signalhire.com on Nov 12, 2026.

Ways to pay less

ANNUAL DISCOUNT

Yearly billing saves up to 74%

The pricing page tags yearly billing with savings of up to 74% against the crossed-out list prices.

Stated on signalhire.com

What it does

Its main features, where it runs, what it works with and who makes it

2

Places it runs: Web and Browser extension

Contact lookup for recruiters and sales, with unlimited seats. Here is what it does, as its own site describes it, and what it covers: public API, email verification.

> **Browser extension, a profile database, unlimited users, ATS and CRM export and an API.**
>
> From our grade for features

Browser extension

Reveals contacts on social sites and most web pages; the vendor names Chrome and Firefox.

Profile database

Searches a database of 900M+ profiles by name, title, company and location.

Unlimited users

The vendor says it does not charge per seat, and contacts are shared across the team.

ATS and CRM export

Sends contacts to Salesforce, Zoho Recruit, Pipedrive, Recruitee and ActiveCampaign, among others.

Unlimited packages

Each plan has an Unlimited package option, with a fair-use cap of 2,000 credits a month.

API and MCP server

API access is listed on paid plans, with an MCP server in the navigation.

Where it runs

Web

Browser extension

What it works with

Salesforce

Zoho Recruit

Pipedrive

Recruitee

ActiveCampaign

SignalHire is made by SignalHire Sp. z o. o.

Where it stands

Its grades against its category, and whether to keep it or make your own

38/72

Other lead and email finders it is graded above

SignalHire's GPA of 2.4 is higher than 38 of the 72 other lead and email finders we grade, and level with 16.

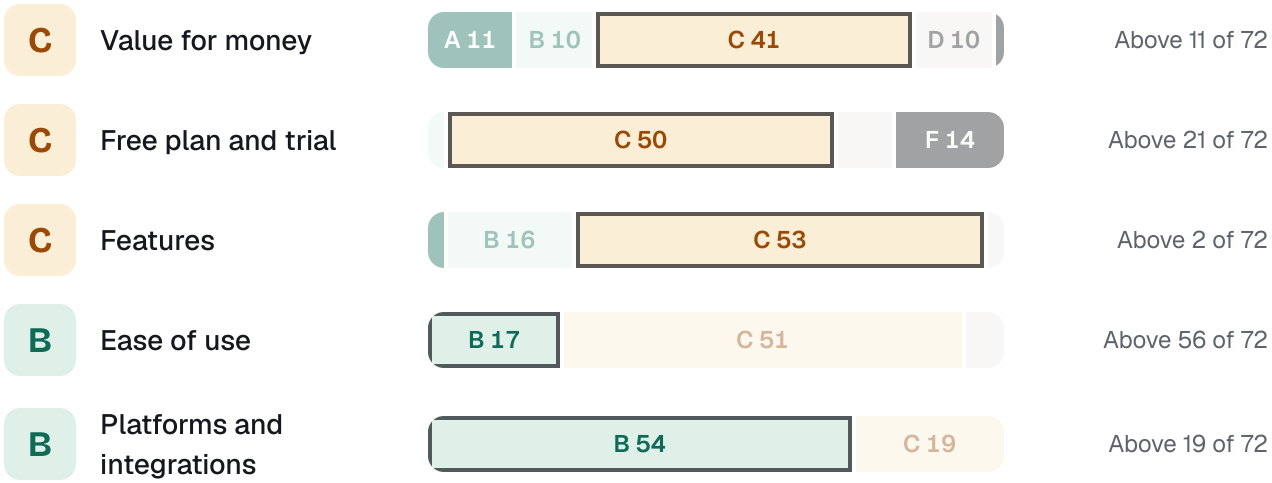
It stands best on ease of use (B, above 56 of 72) and worst on features (C, above 2).

Its paid plans start at $57 a month, against a middle price of $49 for the category: 35 of the 54 others that charge start lower.

On features, ease of use and platforms it scores 2.7 out of 4. 1 tool scores higher and costs less.

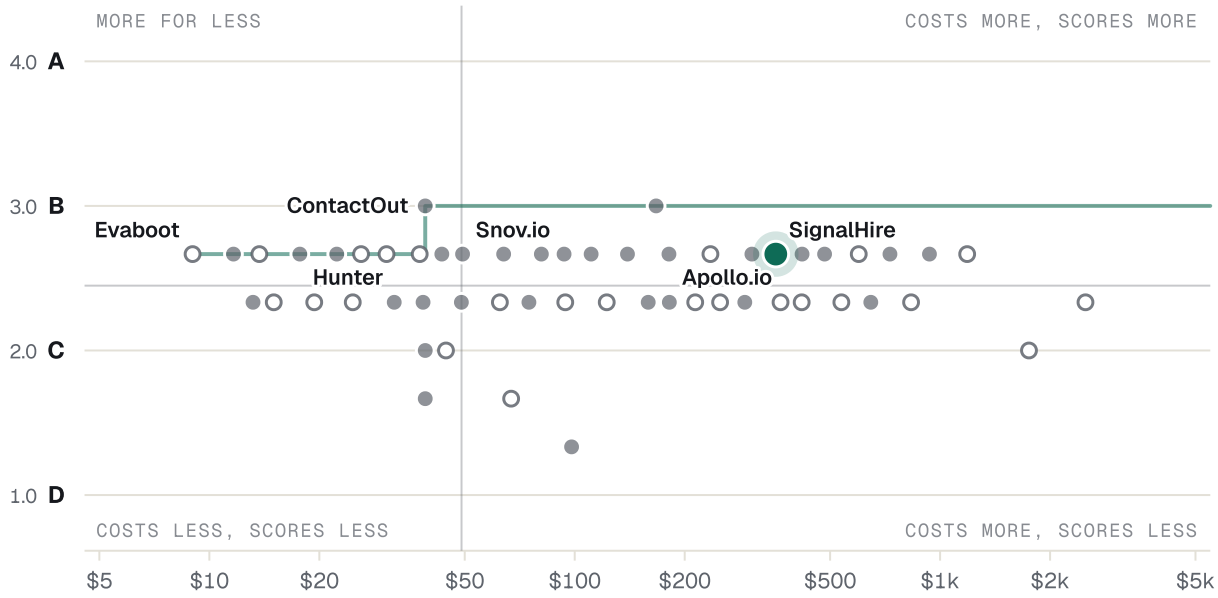
Each grade against the category

Every bar is all 73 lead and email finders we grade, cut by the letter each got. SignalHire's own letter is outlined.



Price against what you get

Each dot is one of 55 lead and email finders. Further left costs less; higher up scores better on features, ease of use and platforms. SignalHire is the marked dot.



What paid plans start at, a month (each step along is roughly double)

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Your call

SignalHire sits between: not beyond making, and not a weekend's work either.

What you would give up is listed below. Whether that is worth the price is your call. It costs $684 a year.

What you could make

- It runs in a browser, which is where something home-made would run too.

What you could not

- Checking that an address exists without writing to it.

- It plugs into other products, Salesforce, Zoho Recruit and Pipedrive among them, and has an API.

What this rests on. SignalHire's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



ContactOut, RocketReach, Lusha, Apollo.io and Kaspr

The 5 tools SignalHire is most often weighed against, with where each one differs from it.

2.6 GPA

ContactOut

Free plan · from $39/mo

Email and phone finder for recruiters and sales, priced flat.

- SignalHire also covers email verification.
- ContactOut also covers web clipper and email campaigns.

SignalHire and ContactOut compared in full

2.6 GPA

RocketReach

Free plan · from $399/yr

Contact database for finding work emails and phone numbers.

- SignalHire also covers email verification.
- RocketReach also covers web clipper and email campaigns.

SignalHire and RocketReach compared in full

2.4
GPA

Lusha

Free plan · from $37.45/mo

B2B contact data for verified emails and direct phone numbers.

- SignalHire also covers email verification.
- Lusha also covers web clipper and email campaigns.

SignalHire and Lusha compared in full

2.4
GPA

Apollo.io

Free plan · from $49/mo

B2B contact database with built-in email sequences and a dialer.

- SignalHire also covers email verification.
- Apollo.io also covers web clipper, sales pipeline and email campaigns.

SignalHire and Apollo.io compared in full

2.4
GPA

Kaspr

Free plan · from $49/mo

Chrome extension for phone numbers and emails from LinkedIn profiles.

- SignalHire also covers email verification.
- Kaspr also covers web clipper.

SignalHire and Kaspr compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

14

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is SignalHire free?

SignalHire has a free plan. 5 credits, or 10 a month with the extension installed.

How much does SignalHire cost?

SignalHire lists 5 plans. Free: $0.

What platforms does SignalHire work on?

SignalHire is available on Web. It also has a browser extension.

Does SignalHire offer any discounts?

SignalHire publicly lists the following: Yearly billing saves up to 74%.

Does SignalHire have an Android app?

No Android app was listed when its pages were read on Nov 12, 2026. SignalHire is listed for Web.

Does SignalHire have an iPhone app?

No iPhone app was listed when its pages were read on Nov 12, 2026. SignalHire is listed for Web.

Is SignalHire open source?

SignalHire is not described as open source on its own site, as read on Nov 12, 2026.

Does SignalHire have an API?

Yes. SignalHire offers a public API, according to its own site.

What does SignalHire integrate with?

SignalHire's listing names Salesforce, Zoho Recruit, Pipedrive, Recruitee and ActiveCampaign.

Who makes SignalHire?

SignalHire is made by SignalHire Sp. z o. o.

What are the alternatives to SignalHire?

The closest alternatives to SignalHire in our directory are ContactOut, RocketReach, Lusha, Apollo.io and Kaspr.

How does SignalHire compare with other lead and email finders?

SignalHire's GPA of 2.4 is higher than 38 of the 72 other lead and email finders we grade, and level with 16.

Is SignalHire good value for money?

ToolGPA grades SignalHire C for value for money. Its paid plans start at $57 a month, against a middle price of $49 for the category: 35 of the 54 others that charge start lower.

Could I make my own version of SignalHire?

SignalHire sits between: not beyond making, and not a weekend's work either.

Where this guide comes from

The prices, plans, platforms and features were read from SignalHire's own pages on Nov 12, 2026, and the grades were given on Nov 12, 2026. Graded from this listing, whose facts were read from SignalHire's own pages on 12 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by SignalHire Sp. z o. o. Prices change, so check signalhire.com before you buy.

signalhire.com/pricing

signalhire.com/

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

SignalHire, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/signalhire

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "SignalHire: The Insider's Guide",
checked Nov 12, 2026.
https://toolgpa.com/tools/signalhire
```

Know someone choosing between lead and email finders?

Send them this guide:
toolgpa.com/tools/signalhire/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded lead and email finders after SignalHire, each with an Insider's Guide of its own.

Lead & Email Finders Insider's Guide

Every one of the 73 lead and email finders we grade, compared

Clay Insider's Guide

Data enrichment tables that query 150+ data providers in one place

2.8 GPA

FullEnrich Insider's Guide

Email and phone finder that checks 20+ data providers in turn

2.8 GPA

GetProspect Insider's Guide

Email finder and B2B database with a LinkedIn extension

2.8 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what SignalHire's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. SignalHire is a trademark of its owner, and this guide is not made, paid for or approved by SignalHire Sp. z o. o. Prices and plans change: check signalhire.com before you buy.