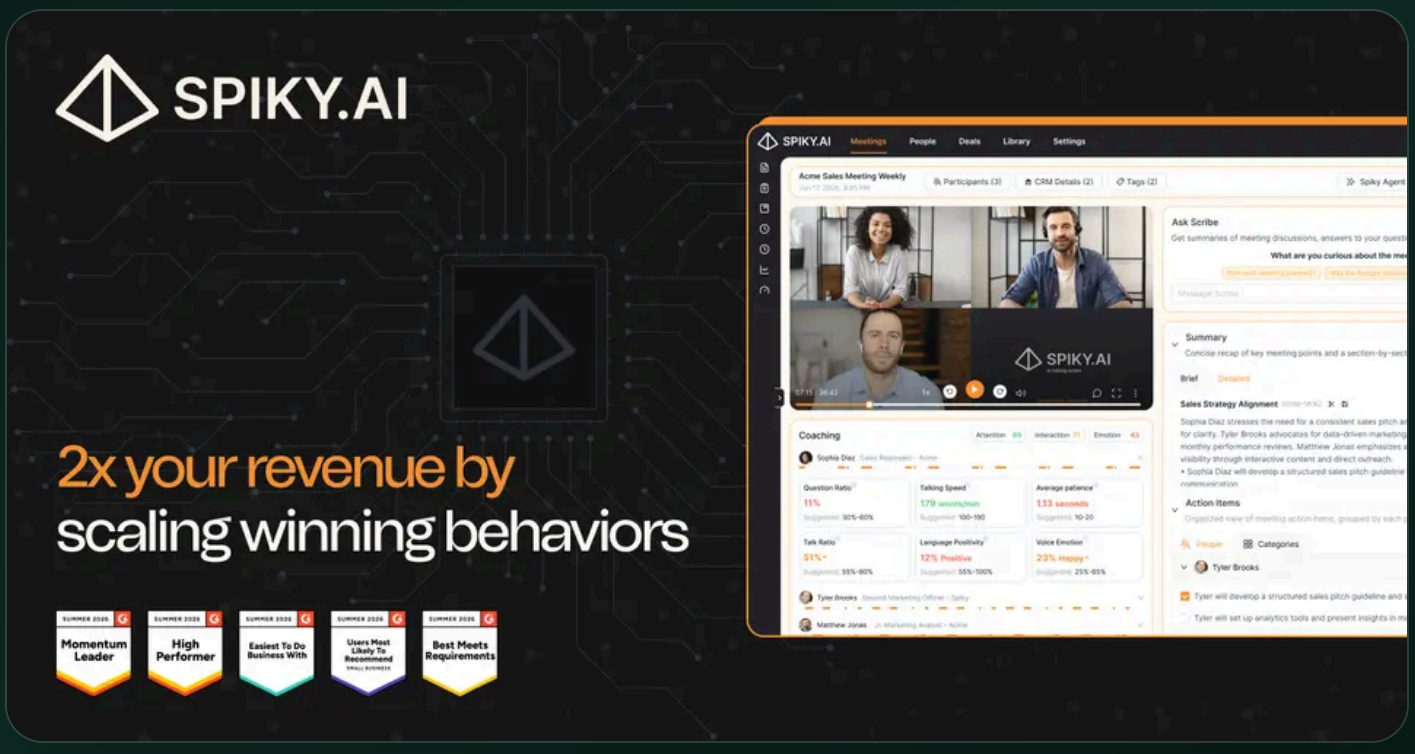
ToolGPA

NOVEMBER 2026

Spiky

The Insider's Guide

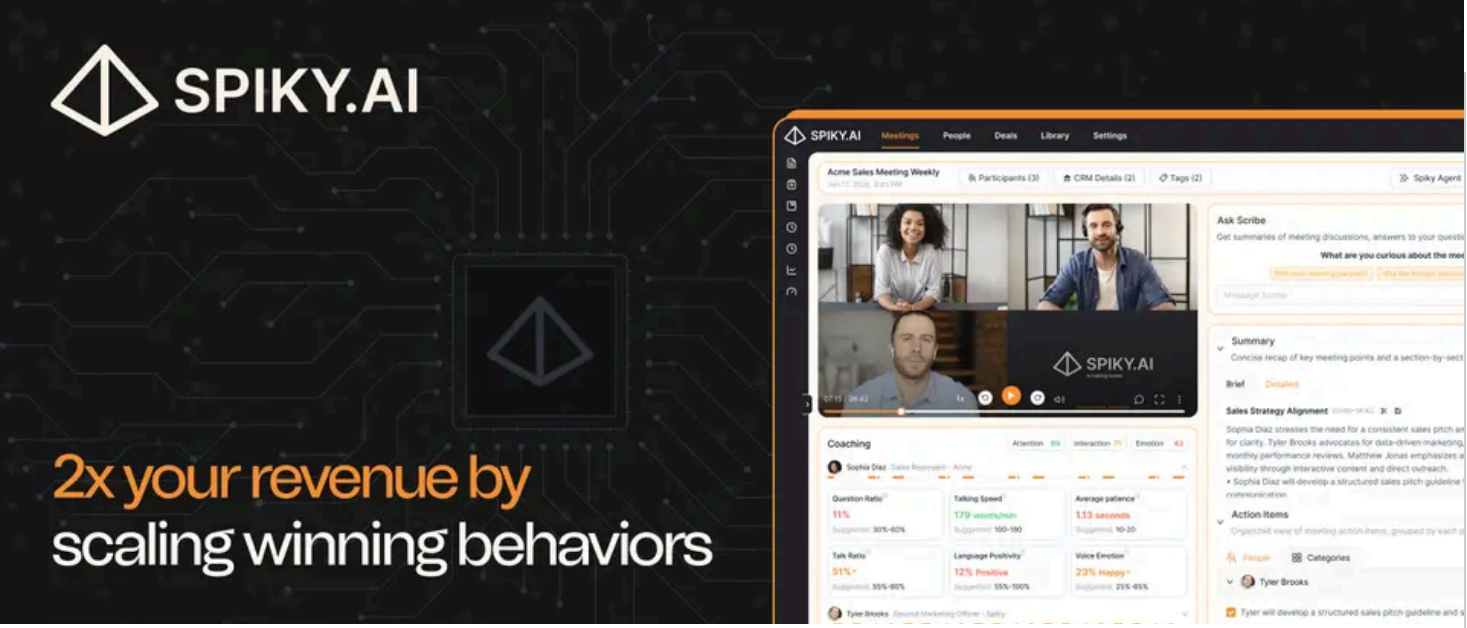
Sales-call notes with real-time coaching and playbooks



Every plan, grade, refund rule and rival among AI meeting note takers, read from Spiky's own pages.

Made by Spiky · checked Nov 13, 2026 · toolgpa.com

2.2
GPA



Contents

01 Welcome
What it is, who it suits, its grades and the ten things to know first

02 What it costs
Every plan, the free plan, ways to pay less and how prices have moved

03 What it does
Its main features, where it runs, what it works with and who makes it

04 Where it stands
Its grades against its category, and whether to keep it or make your own

05 The alternatives
The tools it is most often weighed against, side by side

06 Quick answers
The questions people ask about it, each answered in a line or two

07 About ToolGPA
Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Spiky's own pages, its app-store listings and our grades. Every fact in it is on Spiky's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

2.2

GPA, above 20 of the 89 other AI meeting note takers we grade

Spiky records and transcribes sales and customer meetings, writes summaries and action items, and coaches reps live with playbooks and battlecards. Plans are priced per user and capped by the number of meetings a month on the lower tiers. It targets revenue teams more than general meeting note taking.

To get you started, here are **9 things to know about Spiky**, taken from its own pages and our grades.

> "
>
> **There are playbooks, trackers and integrations to set up.**
>
> From our grade for ease of use

1 **Best for sales-call notes with live coaching**

Spiky writes notes for sales calls and coaches reps live.

2 **Paid plans start at $15 a month for each person**

As its pricing page puts it: $15 per user / month, billed annually ($18 billed monthly).

3 **There is a free plan**

3 meetings per user with transcription, summaries, topic detection, Ask Scribe and calendar integration.

4 **It runs on Web**

Web.

5 **Spiky Scribe**

Transcribes meetings, writes summaries and action items, and answers questions through Ask Scribe, with a monthly question quota that rises by plan.

6 **Real-time coaching**

Premium adds live prompts, playbook tracking and battlecards during a call; Pro includes advanced participant insights.

7 **Playbooks and trackers**

Track keywords across meetings and follow pre-built playbooks, with custom playbooks on Premium.

8 **A 2.2 GPA, above 20 of 89**

That is against the other AI meeting note takers we grade, on value, the free plan, features, ease of use and platforms.

9 **Keep it**

To replace Spiky you would be making a bot that joins your calls and turns the talk into notes. That is not a weekend's work, with an AI app builder or without one.

Spiky at a glance

PRICING
Free plan, from $15 per user / month, billed annually ($18 billed monthly)

FREE PLAN
Yes

FREE TRIAL
Free trial with no credit card, equal to Premium without CRM features.

RUNS ON
Web

MADE BY
Spiky

CATEGORY
AI Meeting Notes

OUR GRADE
2.2 GPA, fair

The report card

Best for sales-call notes with live coaching

Spiky writes notes for sales calls and coaches reps live. The free plan is 3 meetings per user, and CRM and Slack links start on Pro at $24 a user, with custom CRM fields on Premium at $40.

TOOLGPA REPORT CARD	Spiky	Graded Nov 13, 2026
SUBJECT	GRADE	COMMENT
Value for money	C	Plus is $15 a user a month on yearly billing ($18 monthly), between the cheaper quarter and the dearer one.
Free plan and trial	C	3 meetings per user on the free plan, plus a card-free trial of Premium without CRM features. A cap you will reach in a week.
Features	C	Transcription, summaries, real-time coaching, playbooks, trackers, a dialer and an API. The CRM features start on Pro.
Ease of use	C	No store rating on record. There are playbooks, trackers and integrations to set up.
Platforms and integrations	B	Web only, with Dialpad, RingCentral, Aircall, Slack, Zapier, n8n and Claude.
Grade point average		Fair, out of 4.0 **2.2**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Spiky is for

- ✓ Fits if your reps sell over Dialpad, RingCentral or Aircall and want calls scored live
- ✓ Works for a manager who wants playbooks and trackers on every call

Who it is not for

- ✗ Tight if you stay free: 3 meetings per user
- ✗ Tight if you pay for Plus or Pro, as both cap at 30 meetings per user
- ✗ Watch out: CRM and Slack integrations start on Pro, and custom CRM fields on Premium
- ✗ Watch out: the pricing page shows two price sets, and we read the lower as annual
- ✗ Pricey if you add managers, as Premium includes only 5 passive seats and more need Enterprise

Good to know

Good for

- ✓ Sales managers who want to coach reps from call recordings
- ✓ Small teams that want live call prompts without a high per-seat price

Worth knowing

- ⓘ Free allows only 3 meetings per user; Plus and Pro cap at 30 meetings per user.
- ⓘ CRM and Slack integrations start on Pro, and custom CRM fields on Premium.
- ⓘ The pricing page shows two price sets; the lower set is read as annual billing and the higher as monthly.
- ⓘ Premium includes only 5 passive seats; more need Enterprise.

PART 02 · PRICING

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

$15

A month to start, for each person.
There is a free plan too

Spiky has a free plan. Paid plans start at $15 per user / month, billed annually ($18 billed monthly).

FREE

$0

per month

3 meetings per user with Scribe, transcription, topic detection and summaries, with email support.

PLUS

$15

per user / month, billed annually ($18 billed monthly)

30 meetings per user, Spiky Agent, snippets library, keyword tracking, team management and custom branding.

PRO

$24

per user / month, billed annually ($29 billed monthly)

30 meetings per user, CRM and Slack integrations, playbooks, AI coaching and report customization.

PREMIUM

$40

per user / month, billed annually ($49 billed monthly)

Unlimited meetings, executive dashboard, sentiment reporting, real-time coaching and battlecards, 5 passive seats.

ENTERPRISE

Custom

Premium plus more passive seats, priority Slack support, a dedicated channel, 1 working day SLA and customization.

The free plan

3 meetings per user with transcription, summaries, topic detection, Ask Scribe and calendar integration.

Trying it first

Free trial with no credit card, equal to Premium without CRM features.

Read from spiky.ai on Nov 13, 2026.

Ways to pay less

ANNUAL DISCOUNT

Save up to 18% with annual billing

The pricing page offers a discount of up to 18% when paying annually rather than monthly.

Stated on spiky.ai

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Sales-call notes with real-time coaching and playbooks. Here is what it does, as its own site describes it, and what it covers: public API, AI features, meeting notes, transcription, chat assistant, sales pipeline.

> **Transcription, summaries, real-time coaching, playbooks, trackers, a dialer and an API.**
>
> From our grade for features

Spiky Scribe

Transcribes meetings, writes summaries and action items, and answers questions through Ask Scribe, with a monthly question quota that rises by plan.

Real-time coaching

Premium adds live prompts, playbook tracking and battlecards during a call; Pro includes advanced participant insights.

Playbooks and trackers

Track keywords across meetings and follow pre-built playbooks, with custom playbooks on Premium.

Spiky Agent

Automates follow-up emails, Slack messages, CRM updates and Google Docs sync after a meeting, from Plus upward.

Dialer and phone capture

Captures phone conversations through dialers such as Dialpad, RingCentral and Aircall, alongside video meetings.

Integrations and API

Connects to Zapier, n8n and an MCP server for AI assistants; the Platform API is limited to Enterprise teams.

Where it runs

Web

What it works with

Dialpad · RingCentral · Aircall · Slack · Zapier · n8n · Claude

Spiky is made by Spiky.

Where it stands

Its grades against its category, and whether to keep it or make your own

20/89

Other AI meeting note takers it is graded above

Spiky's GPA of 2.2 is higher than 20 of the 89 other AI meeting note takers we grade, and level with 27.

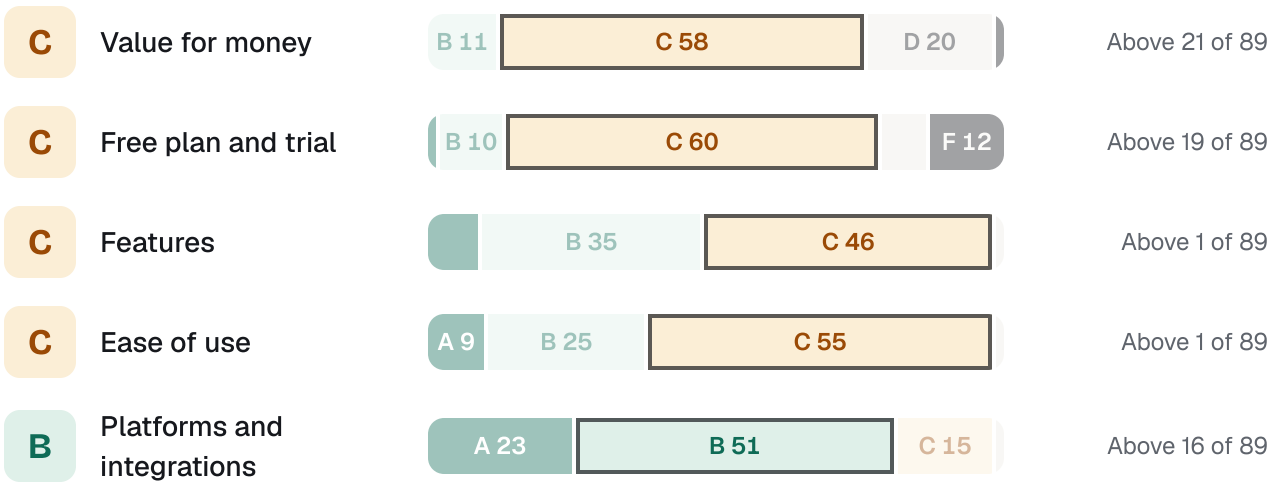
It stands best on platforms and integrations (B, above 16 of 89) and worst on features (C, above 1).

Its paid plans start at $15 a month for each person, against a middle price of $12 for the category: 46 of the 76 others that charge start lower.

On features, ease of use and platforms it scores 2.3 out of 4. 30 tools score higher and cost less.

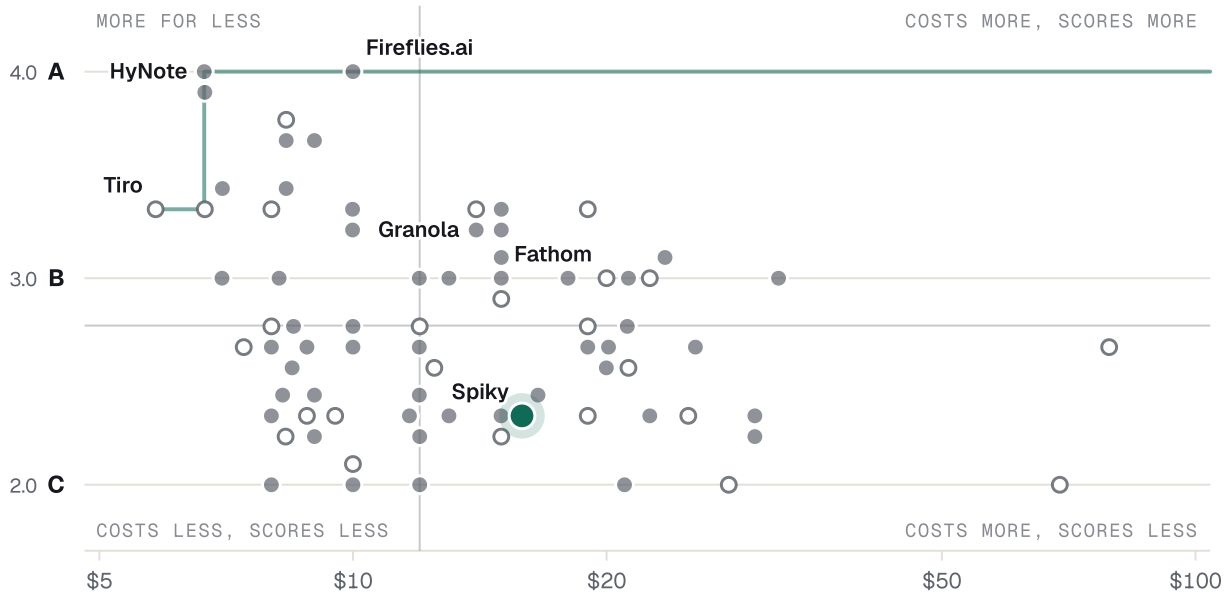
Each grade against the category

Every bar is all 90 AI meeting note takers we grade, cut by the letter each got. Spiky's own letter is outlined.



Price against what you get

Each dot is one of 77 AI meeting note takers. Further left costs less; higher up scores better on features, ease of use and platforms. Spiky is the marked dot.



What paid plans start at, a month (each step along is roughly double) ⍰

Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Spiky you would be making a bot that joins your calls and turns the talk into notes. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 42 of the 89 other AI meeting note takers grade higher. It costs $180 a year.

What you could make

- Sales pipeline: an app builder makes this well.

What you could not

- A bot that joins your calls and turns the talk into notes.

- An AI model, which you can rent by the request but not make.
- Speech turned into text you can trust.
- It is priced for each person, which means accounts and billing for a team.
- It plugs into other products, Dialpad, RingCentral and Aircall among them, and has an API.
- People on the other end: coaches. No app builder makes those.

What this rests on. Spiky's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Gong, Jiminny, Avoma, Sybill and Oliv AI

The 5 tools Spiky is most often weighed against, with where each one differs from it.

1.8 GPA

Gong

Paid

Revenue AI platform that records and analyzes sales conversations.

- Spiky has a free plan. Gong does not.
- Spiky also covers chat assistant.
- Gong also covers AI agents.

Spiky and Gong compared in full

2.2 GPA

Jiminny

Free trial

Conversation intelligence that records sales calls and updates the CRM.

- Spiky has a free plan. Jiminny does not, though it has a free trial.

Spiky and Jiminny compared in full



2.6
GPA

Avoma

Free trial · from $19/mo

AI meeting assistant with scheduling and sales call coaching.

- Spiky has a free plan. Avoma does not, though it has a free trial.
- Only Avoma lists macOS, Windows, iOS and Android apps.
- Only Avoma lists a browser extension.

Spiky and Avoma compared in full



2.0
GPA

Sybill

Free plan · from $30/mo

AI sales assistant that turns calls into CRM updates and follow-ups.

Spiky and Sybill compared in full



1.6
GPA

Oliv AI

From $19/mo

Meeting capture and AI agents for sales and customer teams.

- Spiky has a free plan. Oliv AI does not.
- Spiky also covers chat assistant.
- Oliv AI also covers AI agents.

Spiky and Oliv AI compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

15

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Spiky free?

Spiky has a free plan. 3 meetings per user with transcription, summaries, topic detection, Ask Scribe and calendar integration.

How much does Spiky cost?

Spiky lists 5 plans. Free: $0 per month.

What platforms does Spiky work on?

Spiky is available on Web.

Does Spiky offer any discounts?

Spiky publicly lists the following: Save up to 18% with annual billing.

Does Spiky have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. Spiky is listed for Web.

Does Spiky have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. Spiky is listed for Web.

Is Spiky open source?

Spiky is not described as open source on its own site, as read on Nov 13, 2026.

Does Spiky have an API?

Yes. Spiky offers a public API, according to its own site.

What does Spiky integrate with?

Spiky's listing names Dialpad, RingCentral, Aircall, Slack, Zapier, n8n and Claude.

Does Spiky have a free trial?

Yes. Free trial with no credit card, equal to Premium without CRM features.

Who makes Spiky?

Spiky is made by a company of the same name.

What are the alternatives to Spiky?

The closest alternatives to Spiky in our directory are Gong, Jiminny, Avoma, Sybill and Oliv AI.

How does Spiky compare with other AI meeting note takers?

Spiky's GPA of 2.2 is higher than 20 of the 89 other AI meeting note takers we grade, and level with 27.

Is Spiky good value for money?

ToolGPA grades Spiky C for value for money. Its paid plans start at $15 a month for each person, against a middle price of $12 for the category: 46 of the 76 others that charge start lower.

Could I make my own version of Spiky?

To replace Spiky you would be making a bot that joins your calls and turns the talk into notes.

Where this guide comes from

The prices, plans, platforms and features were read from Spiky's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from Spiky's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Spiky. Prices change, so check spiky.ai before you buy.

spiky.ai/en/pricing
spiky.ai/en/product
spiky.ai/en/integrations

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at toolgpa.com.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

Spiky, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/spiky

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "Spiky: The Insider's Guide", checked
Nov 13, 2026. https://toolgpa.com/tools/spiky
```

Know someone choosing between AI meeting note takers?

Send them this guide: toolgpa.com/tools/spiky/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded AI meeting note takers after Spiky, each with an Insider's Guide of its own.

AI Meeting Notes Insider's Guide

Every one of the 90 AI meeting note takers we grade, compared

HyNote Insider's Guide

AI note taker for meetings, audio, PDFs and videos

3.4 GPA

Wave AI Insider's Guide

AI note taker and recorder for meetings, calls and lectures

3.4 GPA

Fireflies.ai Insider's Guide

Meeting notetaker that records, transcribes and summarizes calls

3.2 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Spiky's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Spiky is a trademark of its owner, and this guide is not made, paid for or approved by Spiky. Prices and plans change: check spiky.ai before you buy.