ToolGPA

NOVEMBER 2026

SpotDraft

The Insider's Guide

Contract management with native eSignature, priced by volume



Every plan, grade, refund rule and rival among e-signature and proposal tools, read from SpotDraft's own pages.

Made by SpotDraft · checked Nov 13, 2026 · toolgpa.com

2.0
GPA



Contents

01 Welcome
What it is, who it suits, its grades and the ten things to know first

02 What it costs
Every plan, the free plan, ways to pay less and how prices have moved

03 What it does
Its main features, where it runs, what it works with and who makes it

04 Where it stands
Its grades against its category, and whether to keep it or make your own

05 The alternatives
The tools it is most often weighed against, side by side

06 Quick answers
The questions people ask about it, each answered in a line or two

07 About ToolGPA
Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from SpotDraft's own pages, its app-store listings and our grades. Every fact in it is on SpotDraft's page too, where it is kept up to date. Checked Nov 13, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

2.0

GPA, above 19 of the 78 other e-signature and proposal tools we grade

SpotDraft is a contract lifecycle management platform with its own signing product, SpotDraft Sign, built into the same system as templates, workflows, approvals and a repository. The pricing page says price depends on contract volume, and that implementation and 24/7 support are included for every customer.

> **No prices are published, and the page asks for a demo.**
>
> From our report card of SpotDraft

To get you started, here are **7 things to know about SpotDraft**, taken from its own pages and our grades.

1 **Best for contract management with built-in signing**

SpotDraft is a contract platform with its own eSignature, AI summaries, templates and approvals, priced by contract volume.

2 **It runs on Web**

Web.

3 **SpotDraft Sign**

A native signing product inside the platform that the vendor says meets ESIGN, eIDAS and ECA standards, with audit logs and expiring signing links.

4 **AI signing summaries**

Before signing, an AI summary gives signatories the key terms and obligations of the contract in short form.

5 **Templates and approvals**

Self-serve contract templates route automatically to the right approvers, with custom workflows that need no technical skills.

6 **A 2.0 GPA, above 19 of 78**

That is against the other e-signature and proposal tools we grade, on value, the free plan, features, ease of use and platforms.

7 **Keep it**

To replace SpotDraft you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

SpotDraft at a glance

PRICING Paid	FREE PLAN No
FREE TRIAL None stated	RUNS ON Web
MADE BY SpotDraft	CATEGORY E-Signatures & Proposals
OUR GRADE 2.0 GPA, fair	

The report card

Best for contract management with built-in signing

SpotDraft is a contract platform with its own eSignature, AI summaries, templates and approvals, priced by contract volume. No prices are published, and the page asks for a demo. There is no signing-only plan, so you buy the whole platform.

TOOLGPA REPORT CARD	SpotDraft	Graded Nov 13, 2026
SUBJECT	GRADE	COMMENT
Value for money	C	No price is published, and it is based on contract volume after a demo, so it sits in the middle with no evidence either way.
Free plan and trial	F	No free plan or trial is listed on its pages or in the listing, so nothing is free.
Features	B	Native signing, AI signing summaries, templates, approvals and a repository with AI metadata. No gap in the contract job shows in the listing.
Ease of use	C	No store rating on record, and templates and approvals need building.
Platforms and integrations	B	Web only, with Salesforce, HubSpot, Slack, Google Drive, Google Forms and DocuSign.
Grade point average		Fair, out of 4.0 **2.0**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who SpotDraft is for

- ✓ Fits if a legal team wants drafting, approval and signing in one tool
- ✓ Makes sense if contract volume rather than seat count should set the bill

Who it is not for

- ✗ Skip it if you only want to sign, as no signing-only plan is shown
- ✗ Watch out: no price is published, only a demo
- ✗ Not for you if you want a phone or desktop app, because only a web platform is described
- ✗ Watch out: which of the 30+ integrations come with a quote is not stated

Good to know

Good for

- ✓ Legal teams that want drafting, signing and storage in one tool
- ✓ Companies that want setup and migration handled by the vendor
- ✓ Growth-stage firms in SaaS, fintech and other regulated fields

Worth knowing

- ⓘ No prices are published; the pricing page asks for a demo and bases price on contract volume.
- ⓘ Signing is part of the contract platform, and no separate eSign-only plan is shown.
- ⓘ The pages describe a web platform and an AI assistant for Claude, with no stated desktop or mobile apps.
- ⓘ The vendor lists 30+ integrations, but which ones are included in a quote is not stated.

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

SpotDraft's current pricing could not be confirmed from its own site.

> **No price is published, and it is based on contract volume after a demo, so it sits in the middle with no evidence either way.**
>
> From our grade for value for money

We could not confirm SpotDraft's current prices from its own site, so this guide lists no plans. spotdraft.com has them.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Contract management with native eSignature, priced by volume. Here is what it does, as its own site describes it, and what it covers: AI features, templates, workflow automation, documents, reports.

> **Native signing, AI signing summaries, templates, approvals and a repository with AI metadata.**
>
> From our grade for features

SpotDraft Sign

A native signing product inside the platform that the vendor says meets ESIGN, eIDAS and ECA standards, with audit logs and expiring signing links.

AI signing summaries

Before signing, an AI summary gives signatories the key terms and obligations of the contract in short form.

Templates and approvals

Self-serve contract templates route automatically to the right approvers, with custom workflows that need no technical skills.

Repository with AI metadata

The repository stores contracts and uses AI to pull over 1,000 types of contract metadata so they can be searched and filtered.

Implementation included

The vendor says its own team sets up workflows and integrations and migrates legacy contracts at no extra fee.

Where it runs

Web

What it works with

Salesforce
HubSpot
Slack
Google Drive
Google Forms
DocuSign

SpotDraft is made by SpotDraft.

PART 04 · STANDING

Where it stands

Its grades against its category, and whether to keep it or make your own

19/78

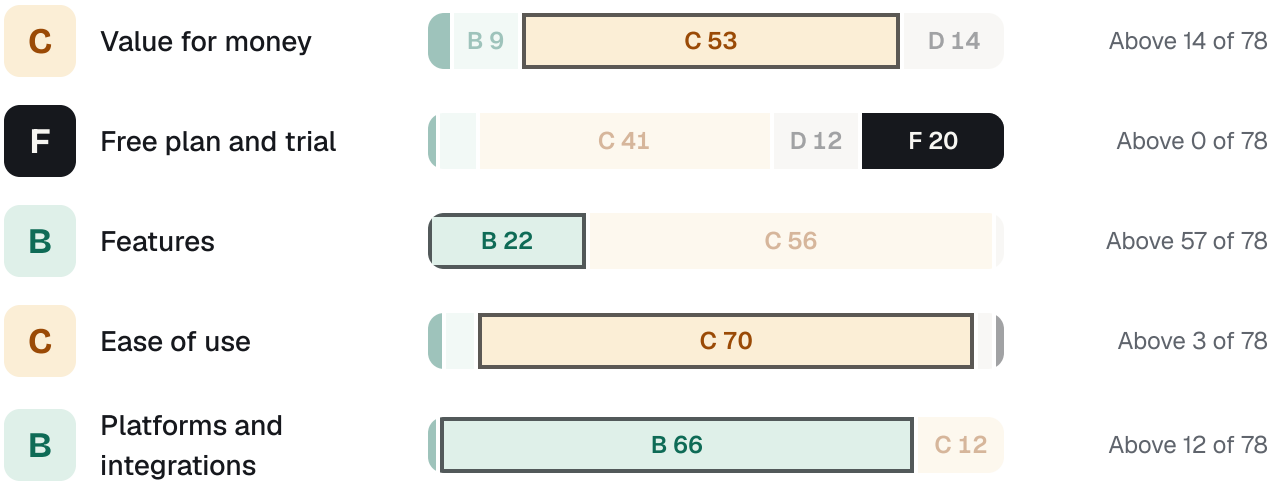
Other e-signature and proposal tools it is graded above

SpotDraft's GPA of 2.0 is higher than 19 of the 78 other e-signature and proposal tools we grade, and level with 18.

It stands best on features (B, above 57 of 78) and worst on free plan and trial (F, above 0).

Each grade against the category

Every bar is all 79 e-signature and proposal tools we grade, cut by the letter each got. SpotDraft's own letter is outlined.



Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace SpotDraft you would be making connections to other products, each kept working as those products change. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 41 of the 78 other e-signature and proposal tools grade higher.

What you could make

- Documents, templates and reports: an app builder makes these well.

What you could not

- Connections to other products, each kept working as those products change.
- AI features, unless you pay a model provider for each request yourself.
- What a company asks for before it lets staff use something: audit logs.
- The depth: we grade its features B, which means it covers the whole job.

What this rests on. SpotDraft's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Ironclad, Juro, Concord, Contractbook and LinkSquares

The 5 tools SpotDraft is most often weighed against, with where each one differs from it.

Ironclad

2.0 GPA

Paid

AI contract lifecycle management with built-in eSignature.

- SpotDraft also covers reports.

SpotDraft and Ironclad compared in full

Juro

2.0 GPA

Paid

AI contract management with templates, review and e-signing.

- SpotDraft also covers reports.

SpotDraft and Juro compared in full

Concord

1.8 GPA

Free trial · from $499/mo

Contract management with built-in e-signatures and AI review.

- SpotDraft also covers templates.

SpotDraft and Concord compared in full



2.2
GPA

Contractbook

Free trial

Contract creation, e-signing and storage with AI import.

- SpotDraft also covers reports.

SpotDraft and Contractbook compared in full



1.8
GPA

LinkSquares

Paid

Contract management with AI search, redlining and e-sign links.

SpotDraft and LinkSquares compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

10

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is SpotDraft free?

No. SpotDraft is a paid product.

What platforms does SpotDraft work on?

SpotDraft is available on Web.

Does SpotDraft have an Android app?

No Android app was listed when its pages were read on Nov 13, 2026. SpotDraft is listed for Web.

Does SpotDraft have an iPhone app?

No iPhone app was listed when its pages were read on Nov 13, 2026. SpotDraft is listed for Web.

Is SpotDraft open source?

SpotDraft is not described as open source on its own site, as read on Nov 13, 2026.

What does SpotDraft integrate with?

SpotDraft's listing names Salesforce, HubSpot, Slack, Google Drive, Google Forms and DocuSign.

Who makes SpotDraft?

SpotDraft is made by a company of the same name.

What are the alternatives to SpotDraft?

The closest alternatives to SpotDraft in our directory are Ironclad, Juro, Concord, Contractbook and LinkSquares.

How does SpotDraft compare with other e-signature and proposal tools?

SpotDraft's GPA of 2.0 is higher than 19 of the 78 other e-signature and proposal tools we grade, and level with 18.

Could I make my own version of SpotDraft?

To replace SpotDraft you would be making connections to other products, each kept working as those products change.

Where this guide comes from

The prices, plans, platforms and features were read from SpotDraft's own pages on Nov 13, 2026, and the grades were given on Nov 13, 2026. Graded from this listing, whose facts were read from SpotDraft's own pages on 13 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by SpotDraft. Prices change, so check spotdraft.com before you buy.

spotdraft.com/pricing
spotdraft.com/products/esignatures
spotdraft.com/integrations

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

7,721

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

7,721	95	739	579
tools graded	categories	price changes on record	apps priced in 12 countries

What else is on toolgpa.com

SpotDraft, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/spotdraft

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "SpotDraft: The Insider's Guide",
checked Nov 13, 2026.
https://toolgpa.com/tools/spotdraft
```

Know someone choosing between e-signature and proposal tools?

Send them this guide:
toolgpa.com/tools/spotdraft/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded e-signature and proposal tools after SpotDraft, each with an Insider's Guide of its own.

E-Signatures & Proposals Insider's Guide

Every one of the 79 e-signature and proposal tools we grade, compared

BoldSign Insider's Guide

Low-cost e-signature app and API from Syncfusion

3.0 GPA

Zoho Sign Insider's Guide

Per-user e-signature app from Zoho with a free single-user plan

3.0 GPA

Docusign Insider's Guide

E-signature service for sending, signing and tracking agreements

2.6 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what SpotDraft's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. SpotDraft is a trademark of its owner, and this guide is not made, paid for or approved by SpotDraft. Prices and plans change: check spotdraft.com before you buy.