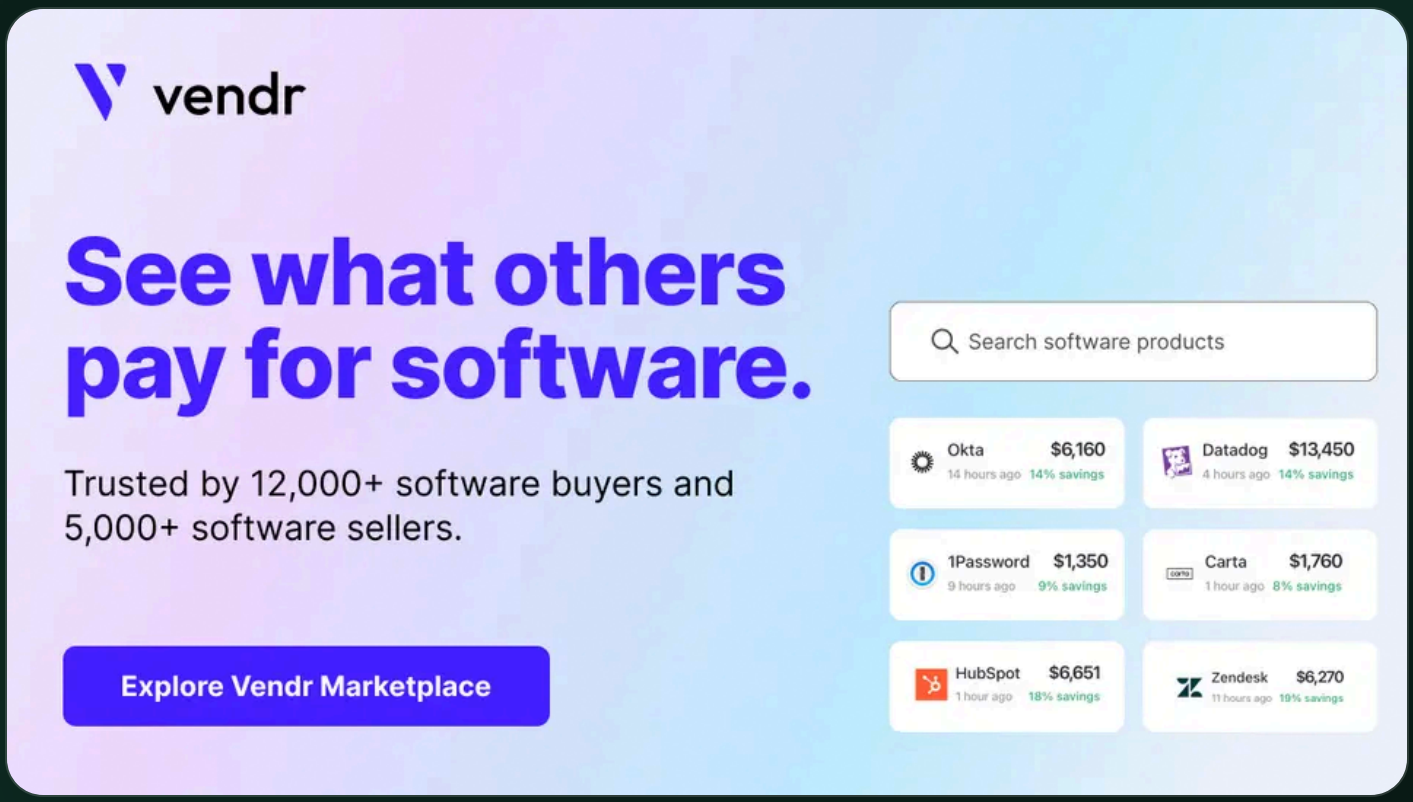
ToolGPA

NOVEMBER 2026

Vendr

The Insider's Guide

Software pricing data and negotiation service, now part of Vertice



Every plan, grade, refund rule and rival among spend and bill pay tools, read from Vendr's own pages.

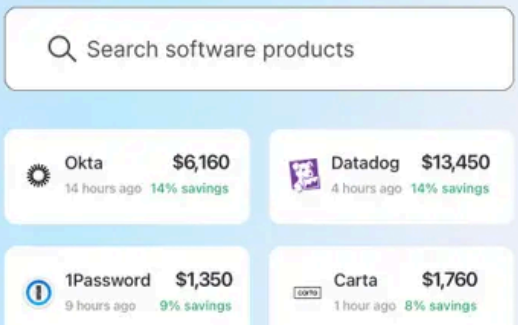
Made by Vendr · checked Nov 12, 2026 · toolgpa.com

1.4
GPA

vendr

See what others pay for software.

Trusted by 12,000+ software buyers and 5,000+ software sellers.



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Who made this guide, what else is on the site, and how to cite it

ToolGPA put this guide together from Vendr's own pages, its app-store listings and our grades. Every fact in it is on Vendr's page too, where it is kept up to date. Checked Nov 12, 2026.

Welcome

What it is, who it suits, its grades and the ten things to know first

1.4

GPA, above 0 of the 51 other spend and bill pay tools we grade

Vendr is a software buying service built on a dataset of what companies actually paid for SaaS contracts. Its pricing agent gives benchmarks before a purchase, and its negotiation agent reviews contracts and negotiates renewals and new deals with human oversight. In June 2026 Vendr announced it is joining Vertice, an AI procurement platform.

To get you started, here are **7 things to know about Vendr**, taken from its own pages and our grades.

> **It isn't an expense tool, its prices aren't shown, and its pricing and savings figures are its own claims.**
>
> From our report card of Vendr

1 **Best for software buying benchmarks and negotiation**

Vendr is a software-buying service with pricing benchmarks and negotiation help, and it is now part of Vertice.

2 **It runs on Web**

Web.

3 **Pricing benchmarks**

Shows what comparable companies pay for a given software product, drawn from the vendor's dataset of real contracts.

4 **Negotiation insights**

Describes which contract terms tend to move and how suppliers typically respond, based on past negotiation outcomes.

5 **Contract reviews**

Analyzes existing software contracts for overcharges, renewal traps and negotiable terms.

6 **A 1.4 GPA, above 0 of 51**

That is against the other spend and bill pay tools we grade, on value, the free plan, features, ease of use and platforms.

7 **Keep it**

To replace Vendr you would be making an AI agent, with the models and the safeguards behind it. That is not a weekend's work, with an AI app builder or without one.

Vendr at a glance

PRICING Paid	FREE PLAN No
FREE TRIAL None stated	RUNS ON Web
MADE BY Vendr, since 2018	CATEGORY Spend & Bill Pay
OUR GRADE 1.4 GPA, weak	

The report card

Best for software buying benchmarks and negotiation

Vendr is a software-buying service with pricing benchmarks and negotiation help, and it is now part of Vertice. It isn't an expense tool, its prices aren't shown, and its pricing and savings figures are its own claims.

TOOLGPA REPORT CARD **Vendr** Graded Nov 12, 2026

SUBJECT	GRADE	COMMENT
Value for money	C	No plan price is shown: the old pricing page redirects to Vertice. Middle by default against the category's $7.50, $12 and $20.
Free plan and trial	F	No free plan on record, though the site offers a demo or a free start with no terms listed.
Features	D	Pricing benchmarks, negotiation insights, contract reviews and renewal routing. It helps buy software cheaper, and does not handle expense reports or cards.
Ease of use	C	No store rating on record. Contracts and renewals to connect before it helps.
Platforms and integrations	C	Web only on record, with no integrations list.

Grade point average Weak, out of 4.0 **1.4**

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

Who Vendr is for

- ✓ Fits if you spend heavily on software and want benchmarks before a renewal
- ✓ Works for buyers who want help negotiating contracts

Who it is not for

- ✗ Not for you if you want expense reports or cards, as it covers software purchasing
- ✗ Pricey if you can't see a price, as no plan prices are shown
- ✗ Watch out: the site says Vendr is part of Vertice, so the service and pricing may change
- ✗ Watch out: the savings and pricing figures on the site are the vendor's own claims

Good to know

Good for

- ✓ Finance teams buying SaaS without a procurement department
- ✓ Buyers who want a benchmark before signing a software deal
- ✓ Companies with many renewals they lack time to negotiate

Worth knowing

- ⓘ No plan prices are shown: the old pricing page now redirects to Vertice, and the Vendr site offers a demo or a free start.
- ⓘ The site says Vendr is part of Vertice, so the service and its pricing may change.
- ⓘ The pricing and savings figures on the site are the vendor's own claims.

What it costs

Every plan, the free plan, ways to pay less and how prices have moved

Vendr's current pricing could not be confirmed from its own site.

> **No plan price is shown: the old pricing page redirects to Vertice.**
>
> From our grade for value for money

We could not confirm Vendr's current prices from its own site, so this guide lists no plans. vendr.com has them.

What it does

Its main features, where it runs, what it works with and who makes it

1

Place it runs: Web

Software pricing data and negotiation service, now part of Vertice. Here is what it does, as its own site describes it, and what it covers: AI features, AI agents, research, reports.

> **Pricing benchmarks, negotiation insights, contract reviews and renewal routing.**

From our grade for features

Pricing benchmarks

Shows what comparable companies pay for a given software product, drawn from the vendor's dataset of real contracts.

Negotiation insights

Describes which contract terms tend to move and how suppliers typically respond, based on past negotiation outcomes.

Contract reviews

Analyzes existing software contracts for overcharges, renewal traps and negotiable terms.

Autonomous negotiation

The agent runs supplier negotiations by email from first outreach to final terms, and the buyer approves strategy and target first.

Renewal routing

Buyers can send renewals from their procurement workflow to Vendr to negotiate the long tail of spend.

Where it runs

Web

What it works with

Its own pages name no integrations.

Vendr is made by Vendr, and has been around since 2018.

Where it stands

Its grades against its category, and whether to keep it or make your own

0/51

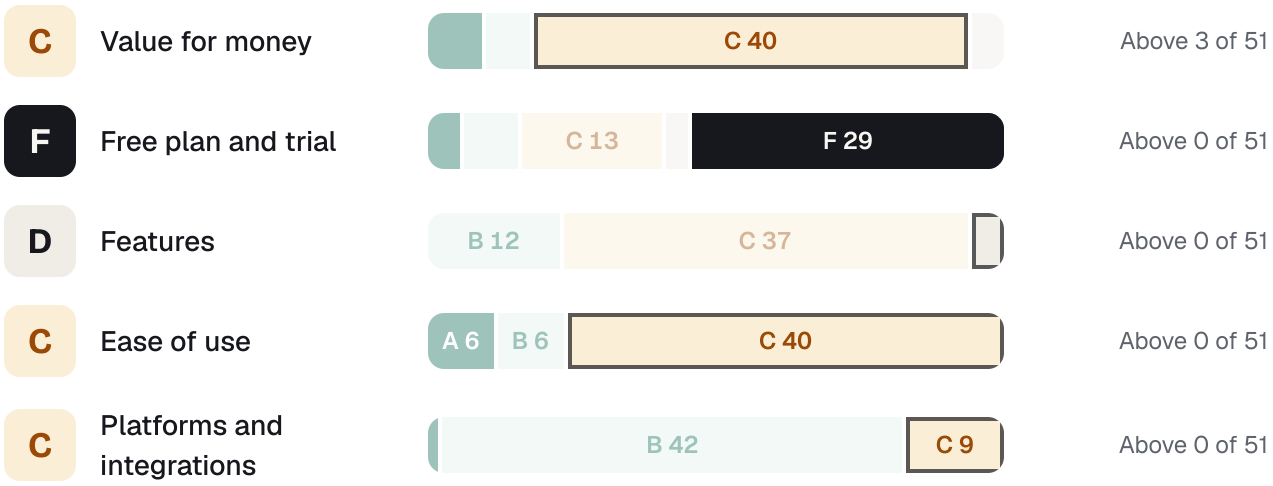
Other spend and bill pay tools it is graded above

Vendr's GPA of 1.4 is higher than 0 of the 51 other spend and bill pay tools we grade, and level with 1.

It stands best on value for money (C, above 3 of 51) and worst on free plan and trial (F, above 0).

Each grade against the category

Every bar is all 52 spend and bill pay tools we grade, cut by the letter each got. Vendr's own letter is outlined.



Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

Keep it

To replace Vendr you would be making an AI agent, with the models and the safeguards behind it. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 50 of the 51 other spend and bill pay tools grade higher.

What you could make

- Reports: an app builder makes this well.

What you could not

- An AI agent, with the models and the safeguards behind it.
- A library of papers and sources to search.

What this rests on. Vendr's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

The alternatives

The tools it is most often weighed against, side by side



Cledara, Zip, Procurify and Tipalti

The 4 tools Vendr is most often weighed against, with where each one differs from it.

1.6 GPA

Cledara

From $75/mo

SaaS subscription management with virtual cards for finance teams.

- Vendr also covers AI agents and research.
- Cledara also covers workflow automation, expense tracking and company cards.

Vendr and Cledara compared in full

1.8 GPA

Zip

Paid

Purchase requests, approvals and invoice payment in one workflow.

- Vendr also covers AI agents, research and reports.
- Zip also covers workflow automation, bill pay and company cards.

Vendr and Zip compared in full



1.8
GPA

Procurify

Paid

Purchasing, payables and spend cards with approval workflows.

- Only Procurify lists iOS and Android apps.
- Vendr also covers AI agents, research and reports.
- Procurify also covers workflow automation, expense tracking, bill pay and company cards.

Vendr and Procurify compared in full



1.8
GPA

Tipalti

From $99/mo

Accounts payable automation and global payouts.

- Vendr also covers AI agents, research and reports.
- Tipalti also covers workflow automation, expense tracking, bill pay and partner payouts.

Vendr and Tipalti compared in full

PART 06 · QUESTIONS

Quick answers

The questions people ask about it, each answered in a line or two

9

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

Is Vendr free?

No. Vendr is a paid product.

What platforms does Vendr work on?

Vendr is available on Web.

Does Vendr have an Android app?

No Android app was listed when its pages were read on Nov 12, 2026. Vendr is listed for Web.

Does Vendr have an iPhone app?

No iPhone app was listed when its pages were read on Nov 12, 2026. Vendr is listed for Web.

Is Vendr open source?

Vendr is not described as open source on its own site, as read on Nov 12, 2026.

Who makes Vendr?

Vendr is made by a company of the same name. It dates from 2018.

What are the alternatives to Vendr?

The closest alternatives to Vendr in our directory are Cledara, Zip, Procurify and Tipalti.

How does Vendr compare with other spend and bill pay tools?

Vendr's GPA of 1.4 is higher than 0 of the 51 other spend and bill pay tools we grade, and level with 1.

Could I make my own version of Vendr?

To replace Vendr you would be making an AI agent, with the models and the safeguards behind it.

Where this guide comes from

The prices, plans, platforms and features were read from Vendr's own pages on Nov 12, 2026, and the grades were given on Nov 12, 2026. Graded from this listing, whose facts were read from Vendr's own pages on 12 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by Vendr. Prices change, so check vendr.com before you buy.

vendr.com/
vendr.com/about
vendr.com/blog/vendr-is-joining-vertice

PART 07 · ABOUT

About ToolGPA

Who made this guide, what else is on the site, and how to cite it

5,038

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

5,038
tools graded

95
categories

739
price changes on record

579
apps priced in 12 countries

What else is on toolgpa.com

Vendr, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/vendr

How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

Scan for the live page

Prices and grades as they are today

Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

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ToolGPA, "Vendr: The Insider's Guide", checked
Nov 12, 2026. https://toolgpa.com/tools/vendr
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Know someone choosing between spend and bill pay tools?

Send them this guide: toolgpa.com/tools/vendr/guide

ToolGPA elsewhere: youtube.com/@toolgpa

See our other guides

The best-graded spend and bill pay tools after Vendr, each with an Insider's Guide of its own.

Spend & Bill Pay Insider's Guide

Every one of the 52 spend and bill pay tools we grade, compared

Brex Insider's Guide

Corporate cards, expenses, bill pay and travel for growing companies

3.6 GPA

Ramp Insider's Guide

Corporate cards, expenses, travel and bill pay, with a free plan

3.6 GPA

Airwallex Insider's Guide

Multi-currency business accounts, cards, bill pay and expenses

3.2 GPA

ToolGPA

Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Vendr's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Vendr is a trademark of its owner, and this guide is not made, paid for or approved by Vendr. Prices and plans change: check vendr.com before you buy.