ToolGPA

NOVEMBER 2026

# Workmotion

## The Insider’s Guide

Employer of record, direct hiring and contractor management



**Every plan, grade, refund rule and rival among HR software, read from Workmotion’s own pages.**

Made by WorkMotion · checked Nov 12, 2026 · toolgpa.com

1.6
GPA



# Contents


**01 Welcome**
What it is, who it suits, its grades and the ten things to know first

**02 What it costs**
Every plan, the free plan, ways to pay less and how prices have moved

**03 What it does**
Its main features, where it runs, what it works with and who makes it

**04 Where it stands**
Its grades against its category, and whether to keep it or make your own

**05 The alternatives**
The tools it is most often weighed against, side by side

**06 Quick answers**
The questions people ask about it, each answered in a line or two

**07 About ToolGPA**
Who made this guide, what else is on the site, and how to cite it


ToolGPA put this guide together from Workmotion's own pages, its app-store listings and our grades. Every fact in it is on Workmotion's page too, where it is kept up to date. Checked Nov 12, 2026.

# Welcome

What it is, who it suits, its grades and the ten things to know first

**1.6**

GPA, above 1 of the 63 other HR software we grade

Workmotion is a Berlin-born service for hiring and paying people abroad. It offers an employer-of-record route, a direct-hiring route where the company registers its own entity, and contractor management, plus an AI candidate-sourcing product. Prices are per person per month in euros, dollars, pounds or francs.

To get you started, here are **8 things to know about Workmotion**, taken from its own pages and our grades.

> "
>
> **Hiring abroad means contracts and onboarding in each country.**
>
> From our grade for ease of use

**1** **Best for hiring abroad through an employer of record**

Everything goes through sales, and the prices are starting rates.

**2** **Paid plans start at $31 a month for each person**

As its pricing page puts it: $31 per contractor / month.

**3** **It runs on Web**

Web.

**4** **Employer of record**

Hires people in 160+ countries through Workmotion's subsidiary network, with contract negotiation, payroll and benefits handled for the employer.

**5** **Direct hiring**

Helps a company register as an employer in another country, with legal and HR guidance and custom benefits, for a longer-term presence.

**6** **Contractor management**

Manages international contractors and freelancers, their invoices and projects, and pays them in 160+ countries.

**7** **A 1.6 GPA, above 1 of 63**

That is against the other HR software we grade, on value, the free plan, features, ease of use and platforms.

**8** **Keep it**

To replace Workmotion you would be making payroll taxes worked out and filed with the government for you. That is not a weekend's work, with an AI app builder or without one.

### Workmotion at a glance

| | |
|---|---|
| PRICING<br>Paid, from $31 per contractor / month | FREE PLAN<br>No |
| FREE TRIAL<br>None stated | RUNS ON<br>Web |
| MADE BY<br>WorkMotion | CATEGORY<br>HR Software |
| OUR GRADE<br>1.6 GPA, weak | |

## The report card

### Best for hiring abroad through an employer of record

Workmotion hires people abroad through an employer of record from $549 a person a month, or handles contractors from $31. Everything goes through sales, and the prices are starting rates.

| TOOLGPA REPORT CARD | Workmotion | Graded Nov 12, 2026 |
|---|---|---|

| SUBJECT | GRADE | COMMENT |
|---|---|---|
| **Value for money** | D | $549 a person a month for employer of record, $429 for direct hiring and $31 a contractor, all above the category's $86 dearest-tenth line. It is a different service, but it costs more than its listed rival RemoFirst at $199. |
| **Free plan and trial** | F | No free plan and no trial on record in the listing, and a money-back guarantee would not count as one. |
| **Features** | C | Employer of record, direct hiring, contractor management and payroll in 160+ countries. Switzerland is handled on a separate site. |
| **Ease of use** | C | No store rating on record. Hiring abroad means contracts and onboarding in each country. |
| **Platforms and integrations** | B | Web only, with BambooHR, HiBob, Personio and Workday listed. |
| **Grade point average** | | Weak, out of 4.0 **1.6** |

An A is worth 4 points, a B 3, a C 2, a D 1 and an F nothing. The GPA is the average of the five.

### Who Workmotion is for

- ✓ Fits if you hire full-time staff abroad and want one provider to employ them
- ✓ Works for companies that pay contractors in many countries

### Who it is not for

- ✕ Pricey if you hire one or two people, as $549 a person a month is a starting rate
- ✕ Skip it if you want to try first, because there is no free plan or trial
- ✕ Not for you if you want a self-serve sign-up, as every plan routes to sales
- ✕ Watch out: its AI candidate matching takes 10% of gross annual starting salary unless the hire goes through its employer-of-record or direct hiring
- ✕ Watch out: hiring in Switzerland is on a separate site

## Good to know

### Good for

- ✓ Companies hiring in several countries without entities
- ✓ Teams managing international freelancers
- ✓ German and European businesses expanding abroad

### Worth knowing

- ⓘ Every plan routes to Talk To Sales; the listed figures are starting prices per person.
- ⓘ Synmatch AI is free only when the hire goes through Workmotion's EOR or Direct Hiring; otherwise it takes a 10% commission on gross annual starting salary.
- ⓘ Hiring in Switzerland is handled on a separate site, WorkMotion Switzerland.

PART 02 · PRICING

# What it costs

Every plan, the free plan, ways to pay less and how prices have moved

**$31**

A month to start, for each person

Workmotion is a paid product, starting at $31 per contractor / month.

> **No free plan and no trial on record in the listing, and a money-back guarantee would not count as one.**
>
> From our grade for free plan and trial

CONTRACTOR MANAGEMENT

## $31

per contractor / month, and up

Contractor invoices, projects and payments in 160+ countries, with misclassification checks.

DIRECT HIRING

## $429

per talent / month, and up

Register as an employer in another country for a longer-term presence; sold through sales.

EMPLOYER OF RECORD

## $549

per talent / month, and up

Hire in 160+ countries without opening entities; the euro price is €499. Sold through sales.

Read from workmotion.com on Nov 12, 2026.

# What it does

Its main features, where it runs, what it works with and who makes it

**1**

Place it runs: Web

Employer of record, direct hiring and contractor management. Here is what it does, as its own site describes it, and what it covers: expense tracking, payroll, employee records, time off.

> **Switzerland is handled on a separate site.**
>
> From our grade for features

### Employer of record

Hires people in 160+ countries through Workmotion's subsidiary network, with contract negotiation, payroll and benefits handled for the employer.

### Direct hiring

Helps a company register as an employer in another country, with legal and HR guidance and custom benefits, for a longer-term presence.

### Contractor management

Manages international contractors and freelancers, their invoices and projects, and pays them in 160+ countries.

### Payroll and expenses

Payroll management and expense management are part of the platform, which also covers onboarding and offboarding.

### AI-sourced candidates

Synmatch AI supplies pre-screened candidates through AI interviews and identity checks, free when hired through Workmotion's EOR or Direct Hiring.

### Where it runs

Web

### What it works with

BambooHR

HiBob

Personio

Workday

Workmotion is made by WorkMotion.

# Where it stands

Its grades against its category, and whether to keep it or make your own

**1**/63

Other HR software it is graded above

Workmotion's GPA of 1.6 is higher than 1 of the 63 other HR software we grade, and level with 11.

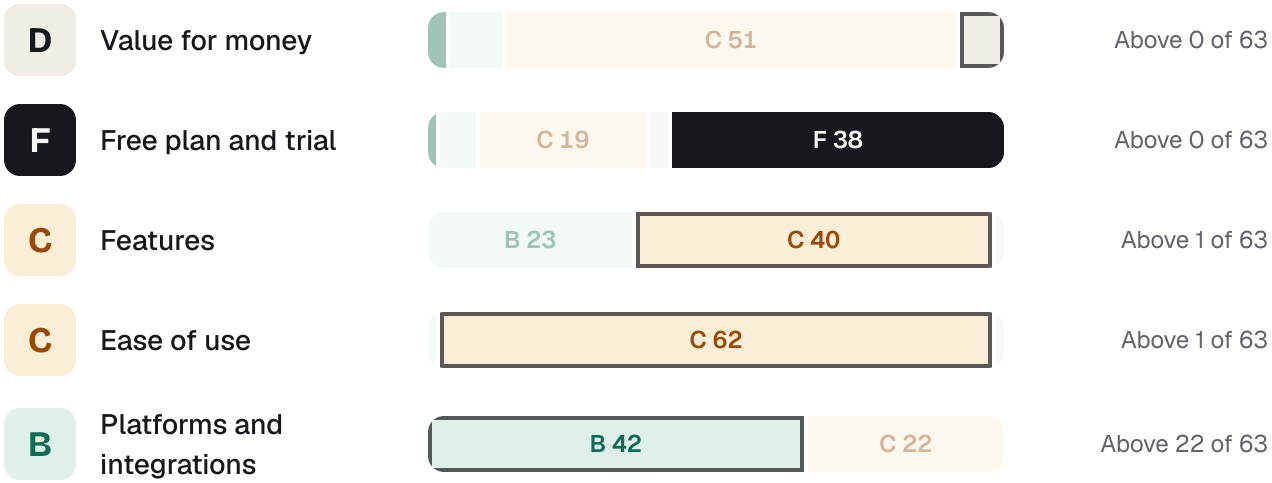
It stands best on platforms and integrations (B, above 22 of 63) and worst on free plan and trial (F, above 0).

Its paid plans start at $31 a month for each person, against a middle price of $5.36 for the category: 31 of the 36 others that charge start lower.

On features, ease of use and platforms it scores 2.3 out of 4. 8 tools score higher and cost less.

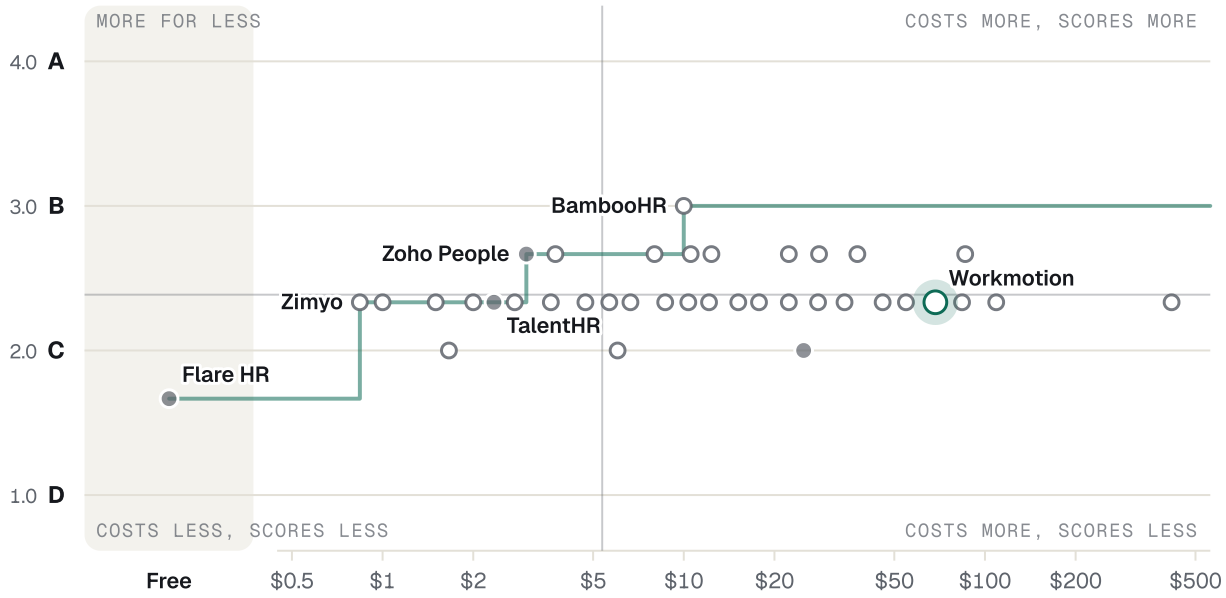
## Each grade against the category

Every bar is all 64 HR software we grade, cut by the letter each got. Workmotion's own letter is outlined.



## Price against what you get

Each dot is one of 38 HR software. Further left costs less; higher up scores better on features, ease of use and platforms. Workmotion is the marked dot.




What paid plans start at, a month (each step along is roughly double) ⍰

## Keep it, or make your own?

Whether this is something you could build for yourself with an AI app builder, and what you would give up.

### Keep it

To replace Workmotion you would be making payroll taxes worked out and filed with the government for you. That is not a weekend's work, with an AI app builder or without one.

That makes this kind of software worth paying for, not this one in particular: 51 of the 63 other HR software grade higher. It costs $372 a year.

### What you could make

- Expense tracking, employee records and time off: an app builder makes these well.

### What you could not

- Payroll taxes worked out and filed with the government for you.
- It is priced for each person, which means accounts and billing for a team.

**What this rests on.** Workmotion's listing: what it does, where it runs, what it plugs into and what it costs. It is a judgement about the kind of software this is. We have not built a replacement for it, and making your own means looking after it too. How we decide, and every tool's verdict.

# The alternatives

The tools it is most often weighed against, side by side



RemoFirst, Lano, Personio, HiBob and BambooHR

The 5 tools Workmotion is most often weighed against, with where each one differs from it.

2.2 GPA

## RemoFirst

Free plan · from $25/mo

Employer of record and contractor payments for global hiring.

- RemoFirst has a free plan. Workmotion does not.
- Workmotion also covers time off.

Workmotion and RemoFirst compared in full

---

1.8 GPA

## Lano

From €3/mo

Global payroll consolidation, employer of record and contractors.

- Workmotion also covers employee records.
- Lano also covers reports.

Workmotion and Lano compared in full



1.8
GPA

## Personio

Paid

European HR platform for records, absences, time and recruiting.

- Only Personio lists iOS and Android apps.
- Workmotion also covers expense tracking and payroll.
- Personio also covers time tracking and applicant tracking.

Workmotion and Personio compared in full



2.0
GPA

## HiBob

Paid

HR platform for mid-sized global firms, with US and UK payroll.

- Only HiBob lists iOS and Android apps.
- Workmotion also covers expense tracking.
- HiBob also covers reports and applicant tracking.

Workmotion and HiBob compared in full



2.4
GPA

## BambooHR

Free trial · from $250/mo

HR records, hiring, time off and reviews, with US payroll as an add-on.

- Only BambooHR lists iOS and Android apps.
- Workmotion also covers expense tracking.
- BambooHR also covers reports and applicant tracking.

Workmotion and BambooHR compared in full

# Quick answers

The questions people ask about it, each answered in a line or two

**12**

Questions, each answered in a line or two

The short version of everything above, for when you only need the answer. Each one is told in full in its part of the guide.

### Is Workmotion free?

No. Workmotion is a paid product, starting at $31 per contractor / month.

### How much does Workmotion cost?

Workmotion lists 3 plans. Contractor management: $31 per contractor / month, and up.

### What platforms does Workmotion work on?

Workmotion is available on Web.

### Does Workmotion have an Android app?

No Android app was listed when its pages were read on Nov 12, 2026. Workmotion is listed for Web.

### Does Workmotion have an iPhone app?

No iPhone app was listed when its pages were read on Nov 12, 2026. Workmotion is listed for Web.

### Is Workmotion open source?

Workmotion is not described as open source on its own site, as read on Nov 12, 2026.

### What does Workmotion integrate with?

Workmotion's listing names BambooHR, HiBob, Personio and Workday. A listing names up to eight integrations, so it may connect to more.

### Who makes Workmotion?

Workmotion is made by WorkMotion.

### What are the alternatives to Workmotion?

The closest alternatives to Workmotion in our directory are RemoFirst, Lano, Personio, HiBob and BambooHR.

### How does Workmotion compare with other HR software?

Workmotion's GPA of 1.6 is higher than 1 of the 63 other HR software we grade, and level with 11.

### Is Workmotion good value for money?

ToolGPA grades Workmotion D for value for money. Its paid plans start at $31 a month for each person, against a middle price of $5.36 for the category: 31 of the 36 others that charge start lower.

### Could I make my own version of Workmotion?

To replace Workmotion you would be making payroll taxes worked out and filed with the government for you.

## Where this guide comes from

The prices, plans, platforms and features were read from Workmotion's own pages on Nov 12, 2026, and the grades were given on Nov 12, 2026. Graded from this listing, whose facts were read from Workmotion's own pages on 12 November 2026. Not based on using the product, and shorter than our full reviews.

Every tool we list gets five grades, A to F, each with its reason, and a GPA that averages them. How each is decided is at toolgpa.com/grades. This guide is ToolGPA's own work; it is not made, paid for or approved by WorkMotion. Prices change, so check workmotion.com before you buy.

workmotion.com/pricing/
workmotion.com/integrations/

workmotion.com

PART 07 · ABOUT

# About ToolGPA

Who made this guide, what else is on the site, and how to cite it

**5,038**

Tools graded, in 95 categories

ToolGPA grades software the way a school report grades a pupil: five subjects, a letter for each with the reason written beside it, and a GPA that averages them. Prices, plans and platforms are read from each maker's own pages and dated, so you always know how fresh a figure is.

Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Every tool on the site has a guide like this one, free to download and pass on. It all lives at **toolgpa.com**.

| 5,038 | 95 | 739 | 579 |
|---|---|---|---|
| tools graded | categories | price changes on record | apps priced in 12 countries |

## What else is on toolgpa.com

### Workmotion, kept up to date

Everything in this guide, with prices and grades as they are today

toolgpa.com/tools/workmotion

### How grades are given

The rules behind every letter and every GPA

toolgpa.com/grades

### Value charts

What each tool costs against what it scores, for every category

toolgpa.com/charts

### Compare

Any two tools side by side, plan by plan

toolgpa.com/compare

### Price changes

Every price rise and cut on record, each with its source

toolgpa.com/price-changes

### Prices by country

What apps cost on the App Store in 12 countries

toolgpa.com/prices-by-country

### Pay less

Every public discount: yearly billing, students, nonprofits

toolgpa.com/save

### Keep or make

Which tools are worth paying for, and which you could build yourself

toolgpa.com/keep-or-make

**Scan for the live page**

Prices and grades as they are today

### Quoting this guide?

Please name ToolGPA and link to the live page, so readers can check the figures for themselves:

```
ToolGPA, "Workmotion: The Insider's Guide",
checked Nov 12, 2026.
https://toolgpa.com/tools/workmotion
```

### Know someone choosing between HR software?

Send them this guide:
toolgpa.com/tools/workmotion/guide

ToolGPA elsewhere: youtube.com/@toolgpa

# See our other guides

The best-graded HR software after Workmotion, each with an Insider's Guide of its own.

### HR Software Insider's Guide

Every one of the 64 HR software we grade, compared

### Breathe Insider's Guide

UK HR software for small firms, priced per business, not per person

2.6 GPA

### Leave Dates Insider's Guide

Annual leave planner and absence tracker for small teams

2.6 GPA

### TalentHR Insider's Guide

HR records, time off, hiring and reviews for small teams

2.6 GPA

ToolGPA

## Choosing software? Every tool graded, every price dated.

Compare tools at toolgpa.com ›

Everything in this guide is ToolGPA's own summary of what Workmotion's pages, its app-store listings and public reviews said on the dates shown. Grades are our judgement under the rules at toolgpa.com/grades. Every grade, review and ranking on ToolGPA is our own judgement. No company can pay for a grade or change one. Workmotion is a trademark of its owner, and this guide is not made, paid for or approved by WorkMotion. Prices and plans change: check workmotion.com before you buy.